## NEC's Environmental Management

NEC Group's environmental Client Zero Strategy that contributes to the green transformation of our customers and society

February 17, 2025 Noritaka Taguma Corporate Executive Vice President and CSCO (Executive Officer) NEC Corporation



## Noritaka Taguma

October 1965 Born in Narita City, Chiba Prefecture

April 1988 Joined NEC Corporation, assigned to the Radio Wave

Application Systems Division

Contributed to land, sea and air defense initiatives and new

business development such as the ETC\*1 project

April 2019 Executive Vice President, Public Infrastructure Business Unit

April 2022 Executive Vice President and CPO\*2

President, NEC Platforms, Ltd.

April 2024 Corporate Executive Vice President and CSCO\*3

(Executive Officer) (to present)

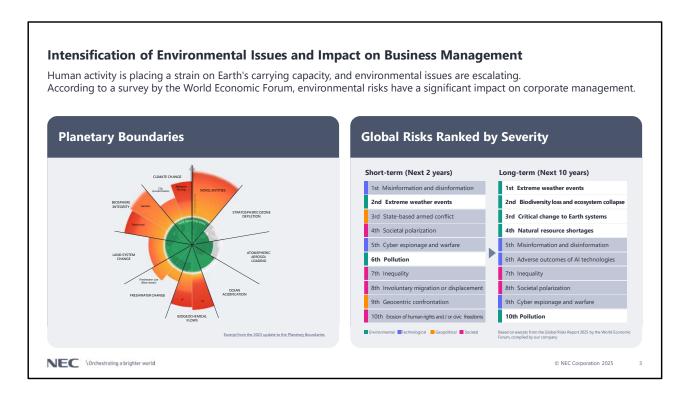


NEC \Orchestrating a brighter world

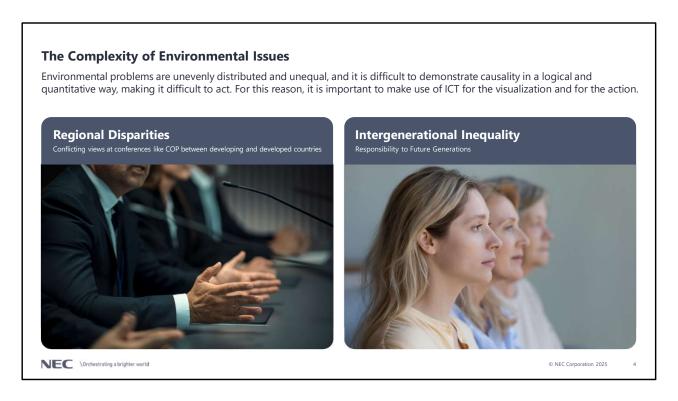


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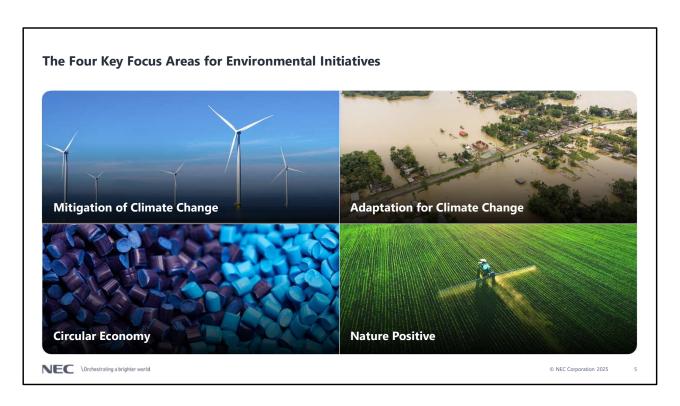
<sup>\*1</sup> Electronic Toll Collection system \*2 Chief Product Officer \*3 Chief Supply Chain Officer



- Businesses have long contributed to enriching society.
- However, exceeding planetary boundaries has led to growing environmental and social challenges.
- Environmental challenges are recognized as global risks by the international business community and are considered significant management risks for companies.



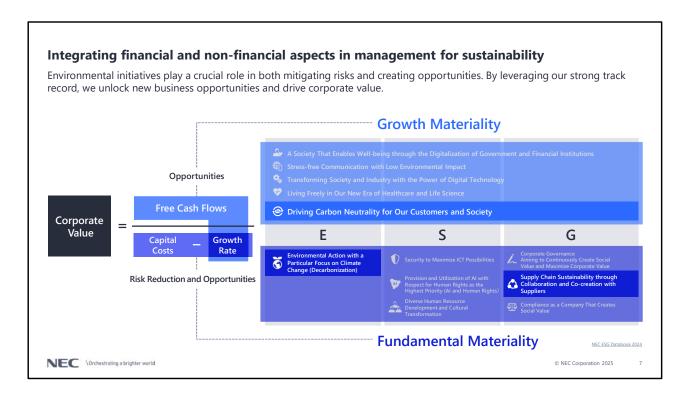
- Environmental challenges are marked by disparities and inequalities.
- It is difficult to quantitatively establish causality, making it challenging to implement coordinated global measures.
- One reason for the differing views between developing and developed countries at forums like COP is the lack of universally accepted, objective standards that everyone can agree on.
- It is important to correctly understand and visualize these challenges to implement effective measures, and leveraging ICT is essential in this process.



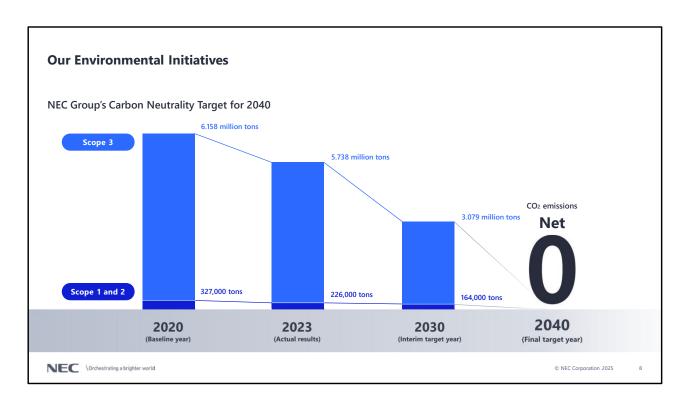
• Discussions on environmental challenges tend to focus on the mitigation of climate change mitigation and CO<sub>2</sub> reduction. However, effective action requires a broader approach that also focuses on adaptation for climate change, the circular economy, and nature positive.



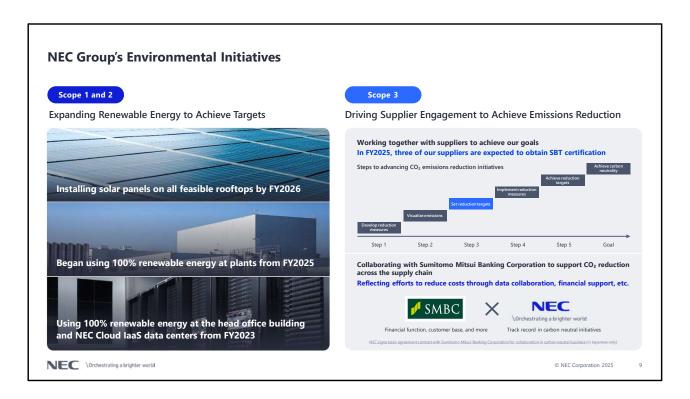
- In 1970, NEC launched an organization dedicated exclusively to addressing environmental challenges (The Ministry of the Environment was established a year later in 1971)
- Aligned with our Purpose as a company dedicated to creating social value, NEC has leveraged ICT to help address environmental challenges.
   Examples include using the TANSO satellite to visualize CO<sub>2</sub> emissions and the Daichi satellite for preventing illegal logging in the Amazon We also provide disaster response solutions for local governments in the field of disaster prevention.
- This history and track record continue to form the foundation of NEC's commitment to addressing environmental challenges.



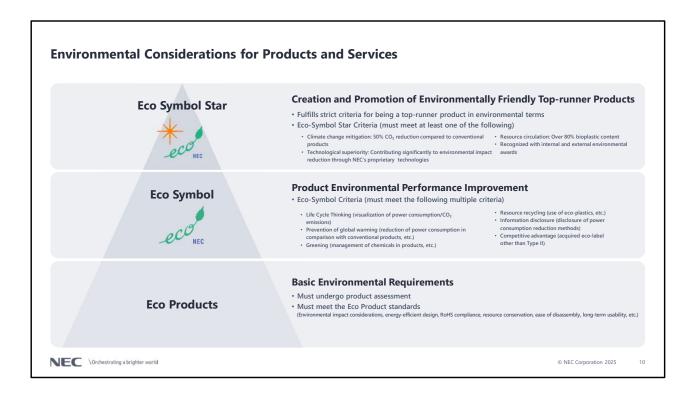
- NEC integrates environmental challenges as a key aspect of its management strategy.
- Starting in FY2024, NEC has established a sustainability management approach that clearly links financial and non-financial aspects, considering both risks and opportunities.
- The environment is categorized under the management themes of fundamental materiality and growth materiality.



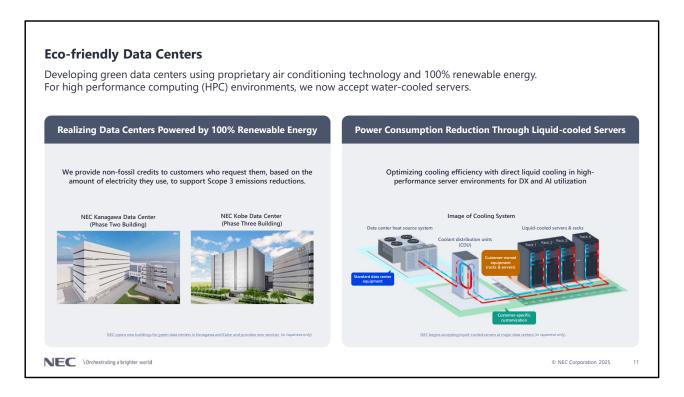
- In terms of climate change mitigation, we have set the ambitious goal of achieving net-zero emissions by 2040 and are actively working towards it.
- In April of last year, we obtained SBTi net zero certification.



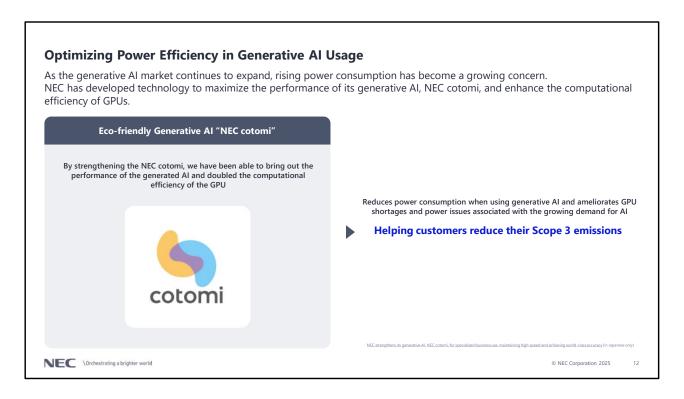
- For Scope 1 and 2 emissions, we are expanding energy efficiency, conservation, and the use of renewable energy sources.
- For Scope 3 emissions, we are concentrating on Category 1 by fostering supplier engagement to drive reductions.
   In FY2025, we assisted in obtaining SBT certification, with three companies anticipated to acquire it.
- We are also collaborating with Sumitomo Mitsui Banking Corporation to support our suppliers in reducing  $\mathrm{CO}_2$  emissions through financial services and business matching.



- NEC incorporates environmental considerations into its products and services.
- We have introduced a unique Eco Products system specifically for our hardware products.
  - This system requires that environmental considerations be integrated into the development process, ensuring that all hardware products meet the company's environmental standards and qualify as Eco Products.
- However, the proportion of hardware products is decreasing. Therefore, it will become increasingly important to focus on environmental considerations in our software and service offerings in the future.



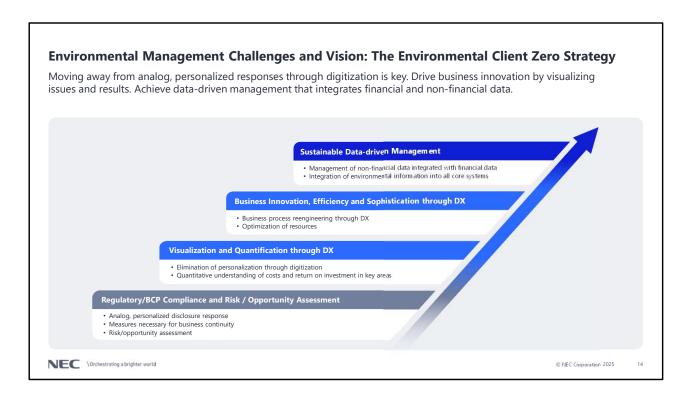
- Customers are increasingly seeking to reduce CO<sub>2</sub> emissions associated with data center usage as part of their Scope 3 reduction efforts.
- NEC is enhancing its offerings by providing cloud services powered entirely by renewable energy, along with services such as non-fossil fuel certificates and technologies like liquid-cooled server integration.



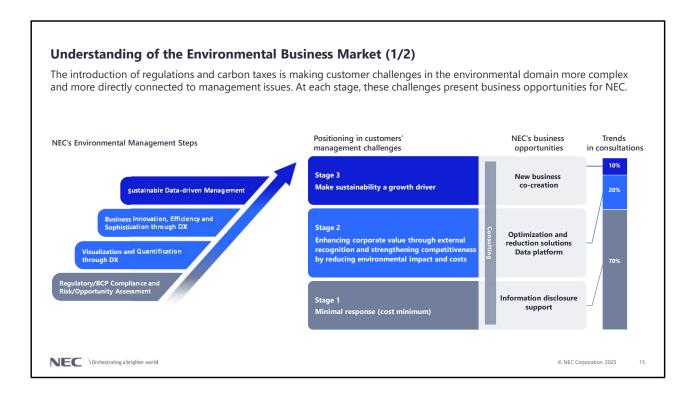
- As generative AI becomes more widespread, there are growing concerns about increased power consumption.
- NEC has developed technology that doubles the computational efficiency of GPUs while maintaining the performance of generative AI, thereby reducing power consumption per inference process.
- This allows for the use of generative AI with reduced power consumption, meeting customers' needs for Scope 3 emissions reduction.



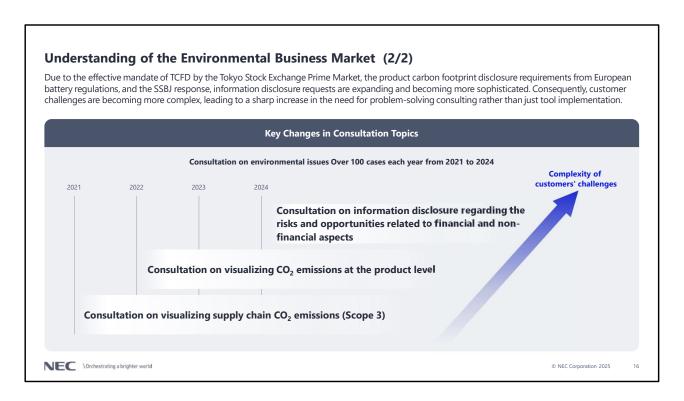
- NEC's efforts to prioritize environmental measures as a core management issue have been highly regarded outside the company.
- We have been named to the CDP "A List" for advanced Climate Change and Water Security initiatives for six consecutive years, a rare achievement as only 1% of companies have maintained A-List status even once over the past year.
- We were also ranked second in TIME magazine's list of the World's Most Sustainable Companies.
- We also contributed to fundraising through sustainability-linked bonds, setting our targets for reducing Scope 1 and 2 emissions and maintaining our position on the CDP "A List" for climate change initiatives as KPIs.
- Furthermore, at last month's Davos conference, our CEO, Morita, received an invitation to participate in a panel discussion on the use of technology to address environmental pollution.
- Representing Japanese tech companies, we shared insights globally on utilizing ICT to tackle environmental challenges.



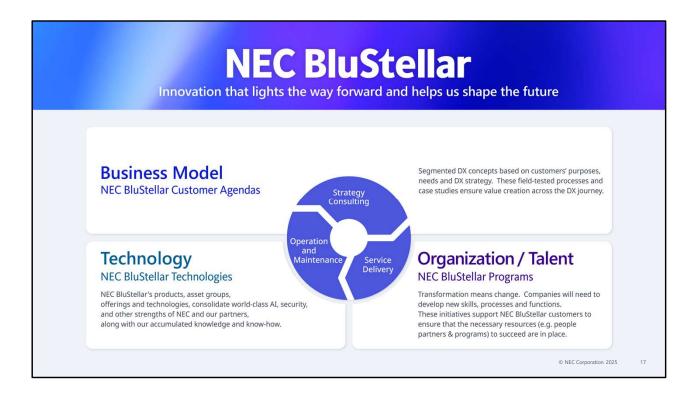
- NEC aims to further advance its environmental management.
- We have faced structural challenges, such as reliance on individual expertise and analog processes.
  - Digital transformation is needed to enable quantification and business transformation.
- Our goal is to integrate environmental perspectives into all supply chain processes, making necessary information easily accessible.
- Currently, NEC is about 70% of the way there, with progress varying across different areas, including partial development of the second and fourth layers.
- The challenges in this process are likely similar for many companies.
   By addressing these issues early, NEC intends to use the knowledge gained to enhance our consulting, digital transformation, and core systems businesses.
- We call this the 'Client Zero Strategy,' where we view ourselves client zero.



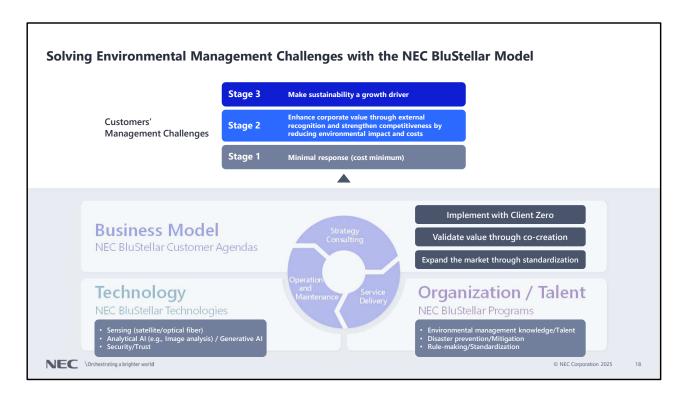
- Based on the trends we observe from companies consulting with NEC, about 70% are only addressing minimum requirements, such as disclosure responses.
- In contrast, 20% of advanced companies aim to enhance operations through digital transformation, and 10% view it as an opportunity, positioning sustainability as a growth driver.
- As an IT company, NEC sees business opportunities in addressing these management challenges for our customers.



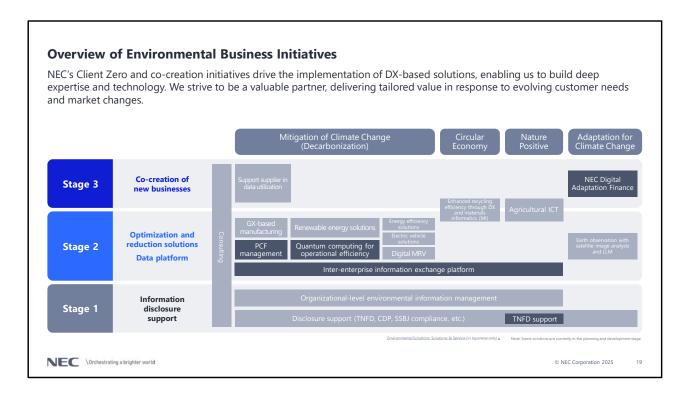
- Since around 2021, there has been a sharp increase in inquiries from clients regarding environmental challenges, with over 100 consultations per year.
- Initially, most of the inquiries were about Scope 3 and the need for visualization tools.
- Gradually, the focus shifted to visualizing CO<sub>2</sub> emissions at the product level and the non-financial risks and opportunities related to finance—issues that cannot be addressed by tools alone.
- NEC also perceives similar challenges based on external evaluations.
- We see this as an opportunity to offer consulting services that provide ongoing support tailored to each customer's challenges, along with delivering the appropriate solutions.



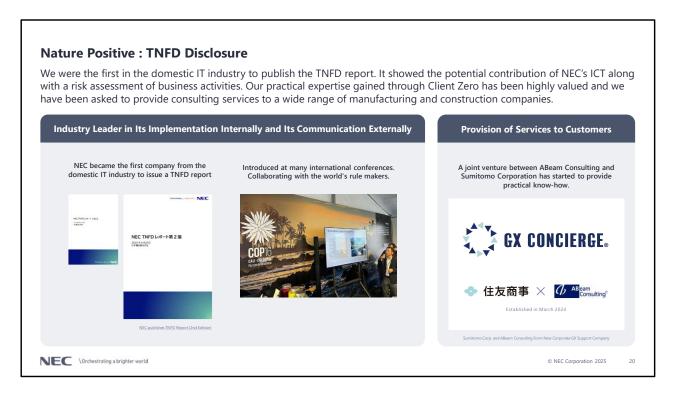
- Last year, NEC launched NEC BluStellar as a brand representing a value creation model that guides clients into the future.
- BluStellar starts with the client's management agenda and leverages both 'technology' and 'organization/talent' to provide value through an end-to-end 'business model' approach, spanning from consulting to operation and maintenance.



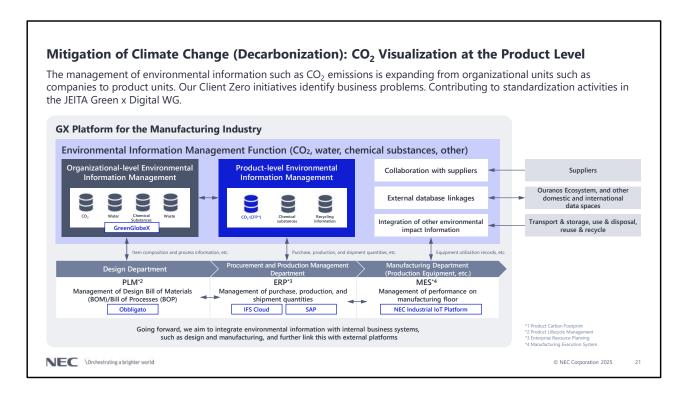
- In the environmental business, NEC remains committed to creating value through the NEC BluStellar model.
- We leverage technologies like sensing, Al, and security, alongside the expertise and knowledge of highly regarded professionals.
- By visualizing and analyzing complex environmental issues, we clarify the specific challenges that need to be addressed.
- Through "Client Zero" and "co-creation," we advance the identification of key issues and effectiveness, contributing to the establishment of industry standards and other initiatives.



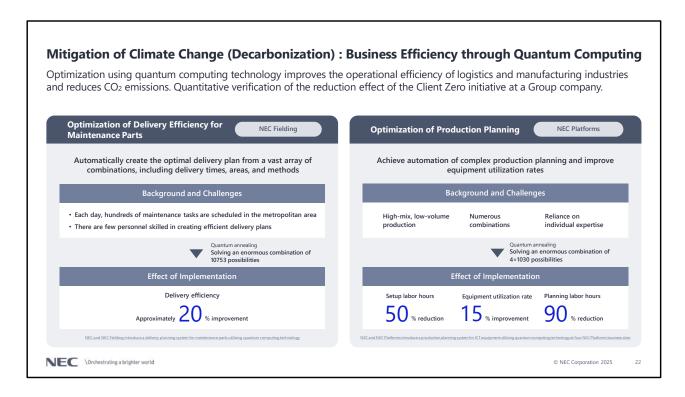
- As mentioned earlier, our customers' management challenges are evolving from meeting information disclosure requirements to enhancing efficiency through data organization and eventually generating new business value through data-driven management.
- Environmental challenges are similarly expanding beyond just decarbonization to encompass concepts like the circular economy and natural capital.
- Additionally, climate change adaptation, including responses to the increasing severity of weather-related disasters, is becoming an urgent issue.
- NEC is dedicated to creating value that addresses these evolving stages of customer management challenges and broader societal issues.
- Today, I will highlight some of the key initiatives NEC is currently focused on.



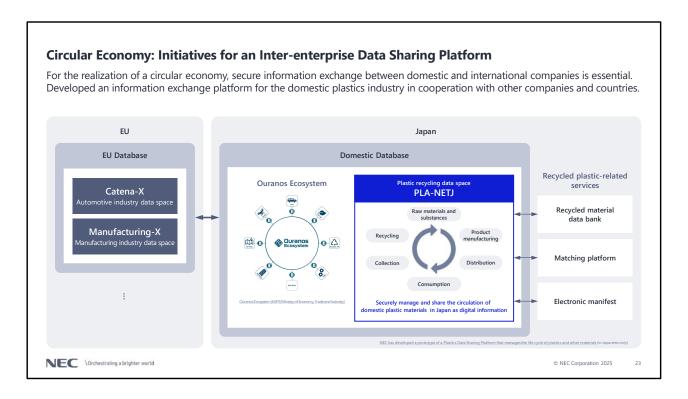
- Firstly, regarding the growing efforts in information disclosure concerning natural capital and TNFD.
- NEC was the first in the IT industry in Japan to issue a TNFD report.
  This report evaluated risks in business activities while also showing the
  potential contributions of NEC's ICT solutions.
- Due to the limited examples of such disclosures worldwide, NEC has received offers to speak at many international conferences, including the 2024 United Nations Biodiversity Conference (CBD COP16) (as seen in the photo).
- This practical knowledge has been incorporated into the consulting services of our joint venture (GX Concierge), established last March with Sumitomo Corporation.
- By sharing insights and challenges from our own experiences, we have received very positive feedback.
  - We have already handled dozens of inquiries and secured contracts from clients in the manufacturing and construction sectors.



- The second point is the visualization of CO<sub>2</sub> emissions at the product level to connect corporate CO<sub>2</sub> reduction efforts to product competitiveness.
- Environmental information management is extending from organization-level management for information disclosure to product-level management that enhances competitiveness.
- Last year, as Client Zero, we conducted a trial to identify issues in operational processes and supplier coordination that cannot be solved by tool implementation alone.
- NEC serves as the leader in JEITA's Green x Digital Consortium's
   Visualization Working Group and contributes to standardization activities.



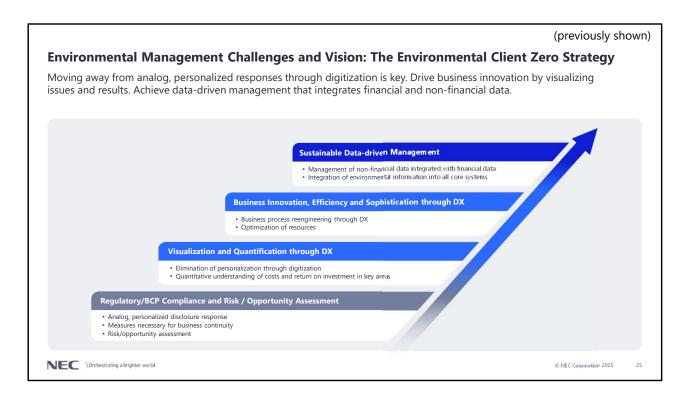
- The third point is business efficiency improvement through quantum computing technology.
- This technology can find optimal solutions for a vast number of combination problems, allowing for more efficient production and transportation planning.
- At NEC Fielding, which provides IT equipment maintenance services, we have improved the efficiency of maintenance parts delivery by 20%, reducing the number of trucks and contributing to CO<sub>2</sub> reduction.



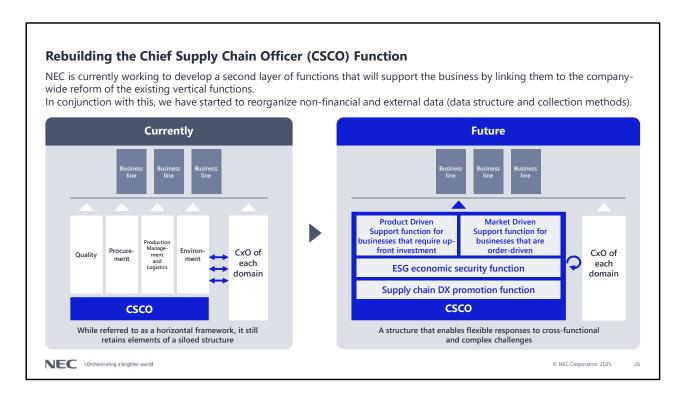
- The fourth point is the circular economy initiative.
- This involves creating an industry-standard platform through co-creation with other companies and collaboration with the government.
- Recently, mainly in Europe, there has been progress in developing and implementing platforms for data exchange between companies. From the viewpoint of economic security, it is urgent to create a platform in Japan.
- NEC is working on realizing a company-to-company information exchange platform in the plastics industry, using resources like the Cabinet Office's SIP program.
- In the future, this effort will expand to include the recycling of other resources such as aluminum.



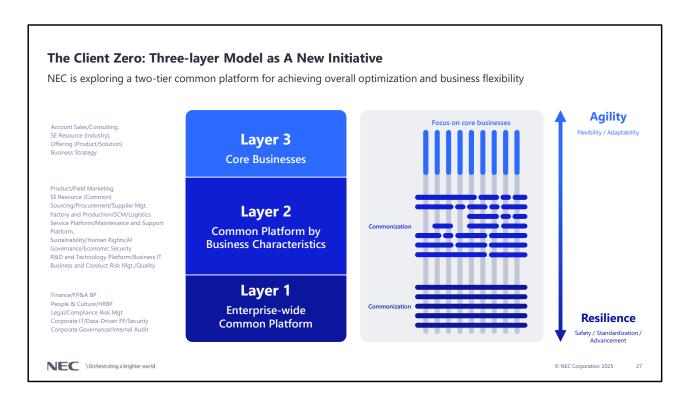
- Lastly, addressing climate change is important not only for decarbonization but also for adaptation areas such as disaster prevention and mitigation.
- The primary challenge in the adaptation domain is the lack of funds due to the localized nature of these issues.
- NEC proposed NEC Digital Adaptation Finance at last year's COP28 to digitally quantify the effects of adaptation measures and stimulate funding.
- We have established the Japan Consortium for Adaptation Finance and are collaborating with members and global partners to develop various financial products.
- This initiative was also presented at COP29 last year, attracting significant interest from institutions worldwide.
- NEC's long-standing expertise in disaster prevention DX has enabled us to create such innovative business solutions.



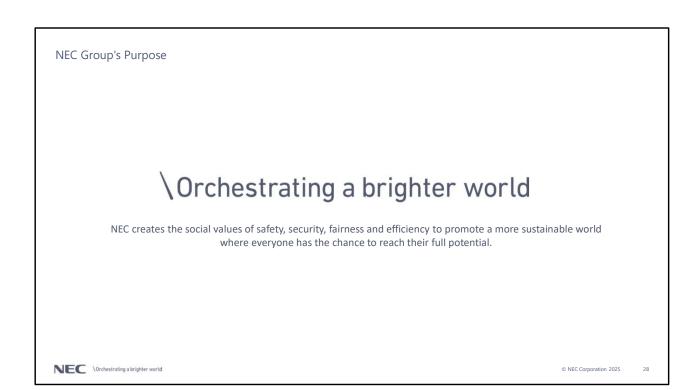
- Although we have shared some leading examples, NEC recognizes that we are still in the process of achieving our environmental management goals.
- Challenges such as processes that are dependent on analog methods and individual expertise as well as organizational barriers remain.
- Here, we will explain how we are addressing these issues.



- For example, in supplier engagement, multiple divisions were involved, focusing not only on environmental issues but also on topics like human rights and information security.
- Additionally, the digital transformation in this area was advanced by each division independently.
- We have started to address this by viewing environmental issues not in isolation but as part of our overall CSCO (Chief Supply Chain Officer) functions.
- To achieve this, we reorganized specialized divisions in environmental, procurement, quality, and production areas based on the value they provide.
- For instance, supplier engagement tasks have been consolidated into a single division.
- Similarly, efforts to enhance and streamline functions using Al and digital tools have also been centralized in one division.
- Through such initiatives, we are reducing existing operations by one-third and shifting focus to new value areas.



- The CSCO reforms we explained today are connected to our company-wide transformation.
- Over the past five years, NEC has focused on establishing the first layer of a "company-wide common platform," centered on finance and HR.
- We are now advancing the development of a second layer, a "platform categorized by business characteristics," which corresponds to the CSCO reforms.
- With these two layers established, businesses can focus on their core activities while achieving overall optimization and adapting flexibly to various environmental changes.
- Additionally, by aligning financial and non-financial data under a unified framework, we support management flexibility and quicker, more accurate decision-making.
- We believe this model brings us closer to our ideal of sustainable, data-driven management.



- To summarize today's key points:
- Addressing environmental challenges requires both "visualization" and "measures," with ICT playing a crucial role.
- NEC has a track record of utilizing ICT for both visualizing and addressing these challenges.
- By enhancing visibility, we can uncover social disparities and inequalities, offering essential data to guide corrective actions.
- This approach aligns with NEC's Purpose to create the social values of safety, security, fairness and efficiency.

