

\Orchestrating a brighter world

**NEC**



# Integrated Report **2021** (Financials)

Year ended March 31, 2021



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Note: As stated in the July 21, 2020 announcement, "NEC to Revise Operating Segments", starting from the first quarter of the consolidated financial results for the fiscal year ended March 31, 2021, the Company announced operating results using revised segments. Figures for the corresponding period of the previous fiscal year have been restated to conform to the new segments.

# Management's Discussion and Analysis

Year Ended March 31, 2021 (Fiscal 2021)

Compared With the Year Ended March 31, 2020 (Fiscal 2020)

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This section contains forward-looking statements concerning the NEC Group's analysis of financial condition, business results and cash flows. These statements are based on the judgment of the NEC Group as of March 31, 2021. The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimated.

## 1. Business Overview and Key Business Drivers

The NEC Group implemented a variety of innovative changes that included a "Reform of profit structure," an "Achievement of growth" and a "Restructuring of execution capabilities" as outlined in the "Mid-term Management Plan 2020" announced in January 2018.

In the following sections, NEC reports the business results in five main segments: Public Solutions, Public Infrastructure, Enterprise, Network Services, and Global.

Segment information is included in "Notes to Consolidated Financial Statements - Note 6. Segment Information".

## 2. Analysis of Fiscal 2021 Business Results

The world economy and the Japanese economy during the fiscal year ended March 31, 2021 both deteriorated significantly during the first quarter due to the effects of restrictions on personal movement and suspension of sales and production activities due to the global pandemic of the novel coronavirus (COVID-19) infections. Although the economy picked up slightly after the second quarter of the fiscal year ended March 31, 2021, it still remained slow.

Under these business conditions, the NEC Group worked on measures that included the "Reform of profit structure", the "Achievement of growth" and the "Restructuring of execution capabilities", as outlined in the "Mid-term Management Plan 2020" announced in January 2018.

In terms of the "Reform of profit structure", the NEC Group curbed unprofitable projects and low-profit projects that have traditionally been a factor in reducing profits, in addition to deconsolidation by selling a majority of the shares of NEC Display Solutions, Ltd., a subsidiary of the Company. Moreover, NEC Energy Solutions, Inc, a U.S.-based subsidiary responsible for the electricity storage system business, has promoted business portfolio reforms such as the reduction of business through the suspension of new orders, and as part of minimizing the impact of the COVID-19 infections on business performance, the NEC Group is reviewing and thoroughly reducing costs, actively cultivating new business opportunities under the "new normal", promoting asset reduction, such as the sale of land at the Sagami-hara Plant and the sale of shares, and responding quickly and flexibly to rapidly changing business environments, while enhancing its ability to operate business in a stable manner.

As for the "Achievement of growth," the NEC Group has been promoting the integration of business operations of Northgate Public Services Limited and KMD Holding ApS into the NEC Group, which were acquired after 2018, and further acquisitions by both companies have strengthened the NEC Group's global digital government business. Furthermore, in December 2020, the NEC Group entered the digital finance field globally through the acquisition of Avaloq Group AG, a major Swiss financial software company.

In the 5th generation mobile communication system (5G) domain, the provision of base stations to telecommunications carriers is in full swing, and in addition, strategic collaboration with various partners is being promoted. In June 2020, the Company agreed with Rakuten Mobile, Inc. to jointly develop a standalone 5G core network ranging from RAN to core network based on 5G communication technology. Furthermore, the Company agreed with Nippon Telegraph and Telephone Corporation ("NTT Corporation") on a capital and business alliance aimed at joint research and development of ICT products utilizing innovative optical and wireless technologies and global expansion, while also strengthening the medium to long-term business promotion system. In addition, in November 2020, the NEC Group established an Open RAN business development base in the United Kingdom and is participating in the UK Government-led demonstration project "NeutrORAN" utilizing 5G Open RAN, while also expanding activities for international growth.

Moreover, as the COVID-19 infections continued to spread worldwide, the NEC Group has worked on social value creation through offering business solutions utilizing its digital technologies such as biometrics and AI. For example, from July 2020, five major airports in Hawaii, U.S.A., began introducing infectious disease control solutions from the NEC Group that combine biometrics and video analysis technologies with thermal cameras in order to realize safe and secure travel for tourists and business travelers and safety measures for local residents.

Regarding the "Restructuring of execution capabilities", the NEC Group took measures to create customer value by utilizing the latest technology and worked on reforms to maximize the power of its employees. As part of creating customer value utilizing the latest technology, NEC utilized a new research and development mechanism called "co-creation R&D" in which issues and technologies are brought together by industry, government and academia for research and development. Furthermore, in September 2020, BIRD INITIATIVE, Inc. was established by six companies in different industries, including NEC, in order to carry out new businesses such as research and development related to digital technology, contract research, consulting, and investment. Next, as a reform to maximize the power of employees, the "NEC Way" was revised in April 2020, in order to clarify the significance of the company's existence and show the connection between the company's positions and each person's values and actions as an axis that all NEC Group employees should share. In July 2020, the NEC Group started a digital office project to support new ways of working with digital transformation (DX), and the Company has launched a variety of system demonstration experiments using digital technologies, such as biometric authentication and video analytics, at NEC headquarters. In addition, in order for employees with diverse values and lifestyles to continue to grow and work with peace of mind, in October 2020, the Company established NEC Life Career, Ltd., to support the independent career development of employees and ensure the placement of the right people in the right places at the right time.

**Condensed Consolidated Statements of Profit or Loss**

	<i>Billions of Yen</i>		<i>YoY Change</i>
	2020	2021	2021/2020
Revenue	¥3,095.2	¥2,994.0	-3.3%
Operating profit	127.6	153.8	+20.5%
Profit before income taxes	124.0	157.8	+27.3%
Net profit (loss) attributable to owners of the parent	100.0	149.6	+49.7%

The NEC Group recorded consolidated revenue of 2,994.0 billion JPY for the fiscal year ended March 31, 2021, a decrease of 101.2 billion JPY (3.3%) year-on-year. This decrease was mainly due to decreased revenue in the Public Solutions business, the Enterprise business, and the Global business, despite increased revenue in the Network Services business and Public infrastructure business.

Regarding profitability, operating profit improved by 26.2 billion JPY year-on-year, to an operating profit of 153.8 billion JPY, mainly due to improving profitability by reducing unprofitable projects and improvement in selling, general and administrative expenses from expenditure efficiency, in addition to improvement in other operating income from gain on sales of land and gain on sales of subsidiaries, despite decreased revenue. Adjusted operating profit improved by 32.4 billion JPY year-on-year, to an adjusted operating profit of 178.2 billion JPY.

Profit before income taxes was a profit of 157.8 billion JPY, a year-on-year improvement of 33.9 billion JPY, mainly due to improved operating profit.

Net profit attributable to owners of the parent was a profit of 149.6 billion JPY, an improvement of 49.6 billion JPY year-on-year. This was primarily due to improved profit before income taxes. Adjusted net profit attributable to owners of the parent improved by 54.2 billion JPY year-on-year, to an adjusted net profit attributable to owners of the parent of 165.4 billion JPY.

**(1) Public Solutions Business**

Revenue:	425.1 billion yen	(-11.1 %)
Adjusted operating profit (loss):	39.4 billion yen	(+5.1 billion yen)

In the Public Solutions business, revenue was 425.1 billion JPY, a decrease of 53.3 billion JPY (-11.1%) year-on-year, mainly due to decreased sales in sectors that include healthcare and regional industries, as well as reduced renewal demand for business PCs.

Adjusted operating profit (loss) improved by 5.1 billion JPY year-on-year, to an adjusted operating profit of 39.4 billion JPY, mainly due to improving profitability, including reducing unprofitable projects.

**(2) Public Infrastructure Business**

Revenue	692.9 billion yen	(+2.1 %)
Adjusted operating profit (loss):	59.4 billion yen	(-4.8 billion yen)

In the Public Infrastructure business, revenue was 692.9 billion JPY, an increase of 14.1 billion JPY (+2.1%) year-on-year, mainly due to increased sales in the government sector, mainly from PCs for educational institutions on the back of the Japanese government's GIGA school initiative.

Adjusted operating profit (loss) worsened by 4.8 billion JPY year-on-year, to an adjusted operating profit of 59.4 billion JPY, mainly due to decreased profit at consolidated subsidiaries despite increased profit in the government sector from increased sales.

### **(3) Enterprise Business**

Revenue	503.1 billion yen	(-8.5 %)
Adjusted operating profit (loss):	48.2 billion yen	(-3.9 billion yen)

In the Enterprise business, revenue was 503.1 billion JPY, a decrease of 46.7 billion JPY (-8.5%) year-on-year, mainly due to reduced IT investments in the manufacturing, retail and service sectors, in addition to decreased sales of large-scale projects as compared with the previous year and reduced renewal demand for business PCs.

Adjusted operating profit (loss) worsened by 3.9 billion JPY year-on-year, to an adjusted operating profit of 48.2 billion JPY, mainly due to decreased sales, despite reducing unprofitable projects.

### **(4) Network Services Business**

Revenue	538.8 billion yen	(+11.6 %)
Adjusted operating profit (loss):	41.2 billion yen	(+10.6 billion yen)

In the Network Services business, revenue was 538.8 billion JPY, an increase of 56.1 billion JPY (+11.6%) year-on-year, mainly due to an increase in sales in the mobile network domain and fixed network domain on the back of 5G adoption by telecom operators.

Adjusted operating profit (loss) improved by 10.6 billion JPY year-on-year, to an adjusted operating profit of 41.2 billion JPY, mainly due to increased sales.

### **(5) Global Business**

Revenue	450.0 billion yen	(-8.7 %)
Adjusted operating profit (loss):	7.5 billion yen	(+10.7 billion yen)

In the Global business, revenue was 450.0 billion JPY, a decrease of 43.1 billion JPY (-8.7%) year-on-year, mainly due to decreased sales in the display area, the de-consolidation of subsidiaries in the display area and decreased sales in the wireless backhaul area, despite increased sales of submarine systems and safer cities resulting from the consolidation of Avaloq Group AG.

Adjusted operating profit (loss) improved by 10.7 billion JPY year-on-year, to an adjusted operating profit of 7.5 billion JPY, mainly due to gain on the sale of shares of subsidiaries, in addition to improved profitability in the business for service providers and safer cities, as well as increased sales of submarine systems.

### **(6) Others**

Revenue	384.2 billion yen	(-6.9 %)
Adjusted operating profit (loss):	7.7 billion yen	(-16.7 billion yen)

In the Others, revenue was 384.2 billion JPY, a decrease of 28.3 billion JPY (-6.9%) year-on-year.

Adjusted operating profit (loss) worsened by 16.7 billion JPY year-on-year, to an adjusted operating profit of 7.7 billion JPY.

### 3. Liquidity and Capital Resources

#### (1) Assets, Liabilities and Net Assets

##### Condensed Consolidated Balance Sheets

	Billions of Yen		YoY Change
	2020	2021	2021/2020
Assets			
Current assets	¥ 1,698.9	¥ 1,860.8	¥+161.9
Property, plant and equipment	558.1	553.2	-4.9
Investments and other assets	866.3	1,254.6	+388.3
Total Assets	3,123.3	3,668.6	+545.3
Liabilities			
Current liabilities	1,221.9	1,197.5	-24.3
Noncurrent liabilities	786.9	909.2	+122.4
Total liabilities	2,008.7	2,106.7	+98.0
Equity			
Total equity attributable to owners of the parent	910.7	1,308.2	+397.5
Non-controlling interests	203.8	253.7	+49.8
Total equity	1,114.5	1,561.8	+447.3
Total liabilities and equity	3,123.3	3,668.6	+545.3
Interest-bearing debt	675.4	702.9	+27.4
Net interest-bearing debt	316.2	179.5	-136.7
Equity attributable to owners of the parent	910.7	1,308.2	+397.5
Ratio of equity attributable to owners of the parent	29.2%	35.7%	+6.5
Debt equity ratio	0.74 times	0.54 times	-0.20
Net debt equity ratio	0.35 times	0.14 times	-0.21

Total assets were 3,668.6 billion JPY as of March 31, 2021, an increase of 545.3 billion JPY as compared with the end of the previous fiscal year. Current assets as of March 31, 2021 increased by 161.9 billion JPY compared with the end of the previous fiscal year to 1,860.8 billion JPY, mainly due to increase in cash and cash equivalents from the collection of trade and other receivables, despite decrease in assets held for sale. Non-current assets as of March 31, 2021 increased by 383.4 billion JPY compared with the end of the previous fiscal year to 1,807.7 billion JPY. This was mainly due to an increase in intangible assets and goodwill resulting from the acquisition of Avaloq Group AG.

Total liabilities as of March 31, 2021 increased by 98.0 billion JPY compared with the end of the previous fiscal year to 2,106.7 billion JPY. This was mainly due to an increase in contract liabilities resulting from increase of advance payment from customers and an increase in interest-bearing debt from long-term borrowings. The balance of interest-bearing debt amounted to 702.9 billion JPY, an increase of 27.4 billion JPY as compared with the end of the previous fiscal year. The debt-equity ratio as of March 31, 2021 was 0.54 (an improvement of 0.20 points as compared with the end of the previous fiscal year). The balance of net interest-bearing debt as of March 31, 2021, calculated by offsetting the balance of interest-bearing debt with the balance of cash and cash equivalents, amounted to 179.5 billion JPY, a decrease of 136.7 billion JPY as compared with the end of the previous fiscal year. The net debt-equity ratio as of March 31, 2021 was 0.14 (an improvement of 0.21 points as compared with the end of the previous fiscal year).

Total equity was 1,561.8 billion JPY as of March 31, 2021, an increase of 447.3 billion JPY as compared with the end of the previous fiscal year, mainly due to the recognition of net profit attributable to owners of the parent for the fiscal year ended March 31, 2021, the execution of issuance of new shares by way of third-party allotment to NTT Corporation, and the increase in other components of equity resulting from the rising market value of equity securities and remeasurements of defined benefit plans, despite payment of dividends.



As a result, total equity attributable to owners of the parent (total equity less non-controlling interests) as of March 31, 2021 was 1,308.2 billion JPY, and the ratio of equity attributable to owners of the parent was 35.7% (an improvement of 6.5 points as compared with the end of the previous fiscal year).

## (2) Cash Flows

### Condensed Consolidated Cash Flows

		<i>Billions of Yen</i>		<i>YoY Change</i>
		2020	2021	2021/2020
I	Cash flows from operating activities	¥ 261.9	¥ 274.9	¥+13.0
II	Cash flows from investing activities	-84.0	-122.5	-38.5
I+II	Free cash flows	+177.8	+152.4	-25.4
III	Cash flows from financing activities	-91.7	1.4	+93.1
Cash and cash equivalents at end of period		359.3	523.3	+164.1

Net cash inflows from operating activities for the fiscal year ended March 31, 2021 were 274.9 billion JPY, an improvement of 13.0 billion JPY as compared with the previous fiscal year, mainly due to improved income before income taxes as well as improved working capital.

Net cash outflows from investing activities for the fiscal year ended March 31, 2021 were 122.5 billion JPY, an increase of 38.5 billion JPY as compared with the previous fiscal year, mainly due to the purchase of shares of newly consolidated subsidiaries resulting from the acquisition of Avaloq Group AG, despite an increase in proceeds from sales of securities and property, plant and equipment.

As a result, free cash flows (the sum of cash flows from operating activities and investing activities) for the fiscal year ended March 31, 2021 totaled a cash inflow of 152.4 billion JPY, a worsening of 25.4 billion JPY year-on-year.

Net cash flows from financing activities for the fiscal year ended March 31, 2021 totaled a cash inflow of 1.4 billion JPY, mainly due to proceeds from long-term borrowings, proceeds from issuance of common shares, proceeds from sales of interests in subsidiaries to non-controlling interests and proceeds from issuance of bonds, despite repayment of lease liabilities, redemption of bonds, and repayments of long-term borrowings.

As a result, cash and cash equivalents as of March 31, 2021 amounted to 523.3 billion JPY, an increase of 164.1 billion JPY as compared with the end of the previous fiscal year.

## (3) Basic Liquidity Management Policy / Capital Resources

The NEC Group's basic policy is to maintain sufficient liquidity in hand for conducting business activities. Liquidity in hand is the sum of cash and cash equivalents and the unused portion of committed credit facilities established with multiple financial institutions. As of March 31, 2021, NEC had a sufficient amount of liquidity. Total liquidity in hand as of March 31, 2021, was 849.3 billion JPY, comprising cash and cash equivalents of 523.3 billion JPY and unused committed credit facilities of 326.0 billion JPY. Cash and cash equivalents are mainly denominated in JPY as well as other denominations that include U.S. dollars and euros.

The NEC Group maintains credit facilities that it believes are sufficient to meet its short-term and long-term financing needs. With regard to short-term financing, the NEC Group relies primarily on commercial paper ("CP") in Japan to provide for short-term financing. It has a 500.0 billion JPY CP program. To prepare for unexpected short-term

funding needs or instability in fund procurement through the issue of CP, the NEC Group maintains committed short-term credit facilities of 328.0 billion JPY to ensure that funds may be borrowed from financial institutions at all times. Of this amount, 80.0 billion JPY represents a committed credit facility with a contract period effective through March 2024 that enables NEC to obtain short-term loans. For long-term financing, the NEC Group has a 300.0 billion JPY straight bond issuance program in Japan.

The NEC Group's basic policy regarding the structure of liabilities on the balance sheets is to maintain a balanced mix of fund procurement from debt and capital market instruments, while securing adequate long-term funds, from the standpoint of satisfying funding requirements in a stable manner.

The NEC Group's fund procurement status was as follows:

As of March 31,	2020	2021
Long-term fund procurement*1	70.1%	85.9%
Use of capital market instruments*2	29.6%	25.6%

\*1 Long-term fund procurement is calculated by dividing the sum of bonds and long-term borrowings and others (lease obligations with maturities of more than one year) by interest-bearing debt.

\*2 Use of capital market instruments is calculated by dividing the sum of bonds (including the current portion) and CPs by interest-bearing debt.

## 4. Capital Expenditures

Capital expenditures of NEC and its consolidated subsidiaries for fiscal 2020 and 2021 are broken down as follows (amounts do not include consumption taxes):

	<i>Billions of Yen</i>		<i>YoY Change</i>
	2020 <sup>*1</sup>	2021	2021/2020
Public Solutions Business	¥1.8	¥1.2	-33.8%
Public Infrastructure Business	28.6	21.6	-24.6%
Enterprise Business	0.5	0.3	-37.4%
Network Services Business	4.7	5.4	+15.3%
Global Business	7.7	7.4	-3.7%
Others	24.1	21.6	-10.0%
Total	¥67.4	¥57.6	-14.5%

<sup>\*1</sup> From the fiscal year ended March 31, 2021, the Company's segments have been revised. In connection with this revision, capital expenditures for the fiscal year ended March 31, 2020 has been reclassified to conform to the presentation of the fiscal year ended March 31, 2021.

In the Public Solutions Business, capital expenditures included investments in R&D equipment related to smart infrastructure and production facilities.

In the Public Infrastructure Business, capital expenditures included production facilities for Japan Aviation Electronics Industry, Limited as well as R&D equipment and production facilities for defense, satellite and other systems.

In the Enterprise Business, capital expenditures included investments in equipment related to service and system development.

In the Network Services Business, capital expenditures included investment in R&D equipment and production facilities mainly for next-generation wireless communication systems.

In the Global Business, capital expenditures included investments in related facilities for R&D equipment and production facilities for submarine cables.

In others, capital expenditures included investment in equipment related to cloud services. In addition, the NEC Group sold the land of its Sagamihara office in October 2020 in view of efficient use of its management resources and enhancement of financial strength. As a result, approximately 16 billion JPY of operating profit in consolidated financial statements and approximately 31 billion JPY of extraordinary gain in non-consolidated financial statements, respectively, were recorded for the fiscal year ended March 31, 2021. The NEC Group currently leases and continuously operates in the aforementioned land.

NEC primarily used its own capital and borrowings to fund these capital expenditures.

## 5. Risk Factors

The NEC Group's business is subject to various risks. NEC's Group's management recognizes that the Group's financial condition, results of operations, and cash flow status could be materially affected by the primary risks described below, among matters related to the Group's business and management status. The forward-looking statements in this section are based on the judgement of the NEC Group as of the date of publication.

### **(1) Risks related to economic conditions and financial markets**

#### **a. Influence of economic conditions**

The NEC Group's business is dependent, to a significant extent, on the Japanese market. The NEC Group's consolidated revenue to customers in Japan accounted for 76.5% of its total revenue in the fiscal year ended March 31, 2021. The future deterioration of economic conditions in Japan or the financial condition or performance of the Group's customer base in Japan could have a material adverse effect on the results of operations and the financial position of the NEC Group.

Moreover, the NEC Group's business is also influenced by the economic conditions of countries and regions including Asia, the United States and Europe, in which the NEC Group operates its business. Geopolitical issues and trade conflicts worldwide, including trade tensions between the United States and China, have recently contributed to increasing uncertainties in global markets, and increases in protectionist trade policies more generally may also contribute to slower global macroeconomic growth. Epidemics such as virus outbreaks, including the recent outbreak of COVID-19 infections described below in "d. Impact of the outbreak of novel coronavirus (COVID-19) infections", may also negatively affect economic conditions in the global economy. When aforementioned geopolitical issues and trade conflicts become apparent in regions and countries in which NEC Group operates its business, they may also adversely affect the NEC Group's business, such as difficulties in sufficient semiconductor procurement from a certain countries or regions which may deprive NEC Group's sales capability of hardware equipment, etc.

In addition, shifts in the policy or budgetary focus of national or local governments in Japan or internationally for economic or other reasons may also adversely affect the NEC Group's business.

Uncertainties in the economy make it difficult to forecast future levels of economic activity. Because the components of the NEC Group's planning and forecasting depend upon estimates of economic activity in the markets that the NEC Group serves, the prevailing economic uncertainty in Japan and overseas makes it more difficult than usual to estimate its future income and required expenditures. If the NEC Group is mistaken in its planning and forecasting, there is a possibility that the NEC Group will not be able to appropriately respond to the changing market conditions.

#### **b. Fluctuations in foreign currency exchange and interest rate**

The NEC Group is exposed to risks of foreign currency exchange rate fluctuations particularly for the Japanese yen against the U.S. dollar and euro. The NEC Group's consolidated financial statements, which are presented in Japanese yen, are affected by fluctuations in foreign exchange rates. Changes in exchange rates affect the yen value of the NEC Group's equity investments and monetary assets and liabilities arising from business transactions in foreign currencies. They also affect the costs and revenue of products or services that are denominated in foreign currencies. As of March 31, 2021, the NEC Group's net exposure of operating receivables and payables and forward currency contracts amounts to 452 million USD, and had Japanese yen weakened by 1% toward U.S. Dollar on the same day, profit before income taxes would have been 501 million JPY less than the actual result. The NEC Group uses various measures to reduce, or hedge against, foreign currency exchange risks, such as offsetting of foreign currency-denominated operating receivables and payables, forward currency exchange contracts, and currency options. Despite these measures, however, foreign exchange rate fluctuations may hurt the NEC Group's business, results of operations and financial condition. Depending on the movements of particular

foreign exchange rates, the NEC Group may be adversely affected at a time when the same currency movements are benefiting some of its competitors.

The NEC Group is also exposed to risks of interest rate fluctuations, which may affect its overall operational costs and the amount of its financial assets and liabilities, in particular, the burden of long-term debt. As of March 31, 2021, the NEC Group had 65,500 million JPY of long-term borrowings subject to floating interest rates. Despite measures undertaken by the NEC Group to hedge a portion of its exposure against interest rate fluctuations, such as interest rate swaps, such fluctuations may increase the NEC Group's operational costs, reduce the value of its financial assets, or increase the value of its liabilities.

c. Volatile nature of markets

The NEC Group is exposed to the risk that broader changes and trends in the ICT industry, both in Japan and overseas, may affect demand for the products and services that it provides. Demand for the NEC Group's products and services can be negatively affected by a slump in ICT market conditions, as well as obsolescence of existing products and services, excess inventories, and a decline in the NEC Group's cost competitiveness. The volatile nature of the relevant markets means that even if they recover, there may be future recurrences of downturns with similar or more adverse effects on the NEC Group's results of operations.

d. Impact of the outbreak of novel coronavirus (COVID-19) infections

The spread of coronavirus disease globally, including Japan, has led to the implementation of various countermeasures to prevent infection, including government-imposed travel restrictions in each country and request to people to refrain from going outside. The coronavirus and related government countermeasures may result in ongoing social, economic, financial and labor instability in the countries in which the NEC Group, its suppliers, and its customers operate. The extent to which the coronavirus will ultimately impact the NEC Group's operations and those of its suppliers and customers will depend on future developments, which are highly uncertain and cannot be predicted with confidence, including the duration of the pandemic. As the NEC Group's corporate customers as well as its Japanese national and local government customers focus on addressing the various difficulties such as outspread or continuation of the spread of the disease, they may become more constrained in their ability to engage the NEC Group's services and purchase its products at the levels that were anticipated prior to the crisis. In the fiscal year ended March 31, 2021, there were declines in IT related investments of certain customers as a result of the spread of COVID-19. In case such declines of IT related investments continued, NEC Group's operations and business results as well as financial conditions may be adversely impacted. Although NEC Group's operating profit increased by 20.5% for the fiscal year ended March 31, 2021 as compared to the prior year mainly due to proceeds from sales of property, plant and equipment and equity holdings as well as cost reduction initiatives and contribution of "New Normal" demand, there can be no assurance that NEC Group will be able to implement countermeasures that bring the same degree of positive impact as in the fiscal year ended March 31, 2021, in the event of a prolonged pandemic. As for the current fiscal year ending March 31, 2022, although signs of economic recovery could be expected in Japan due to an increase of immunization, adverse impact could still remain with no guarantee the economy in Japan being recovered as expected, with circumstances and future developments which NEC Group is unable to control such as spread of new variant of coronavirus, effect of vaccines and immunization rate movements and state of medical care system in Japan.

To date, the NEC Group has transitioned a significant subset of its employee population to a remote work environment in an effort to mitigate the spread of the coronavirus, which may exacerbate certain risks to its business, including increased risk of cybersecurity attacks and increased risk of unauthorized dissemination of personal information or confidential information about the NEC Group, its customers or other third-parties, in addition to which internal control systems may not function effectively at the same level as before the outbreak of COVID-19 infections. Although the NEC Group has not closed any of its production facilities and has not yet experienced significant disruptions in its supply chain, the ongoing pandemic and measures taken by various governments could result in

facility closures by its customers or suppliers, general business shutdowns and financial difficulties. The pandemic could also result in increased prices, delays or difficulty in obtaining such components and raw materials. The NEC Group cannot presently predict the overall scope or duration of business disruptions as a result of the coronavirus. Depending on the overall duration and severity of the impact of the coronavirus pandemic, the NEC Group may be required to recognize material impairments of its assets, including, but not limited to, goodwill, intangible assets and right-of-use assets. Additionally, declines in the value of the NEC Group's equity holdings in various major companies could negatively impact its financial condition. The NEC Group's equity instruments designated as measured at fair value through other comprehensive income was 156.3 billion JPY as of March 2021, and there is a possibility that this value will decrease due to the impact of the spread of the coronavirus pandemic.

The NEC Group is unable to estimate with certainty the overall impact to its business, results of operations and financial condition due to the coronavirus pandemic and any associated protective or preventative measures. Future events and circumstances may result in the coronavirus pandemic having a significantly negative impact on its operations. The coronavirus-related developments have adversely affected the global economy until June 22, 2021, the approval date of the consolidated financial statements and may have a material adverse effect on the NEC Group's business, results of operations and financial condition.

## **(2) Risks related to the NEC Group's Management Policy**

### **a. Mid-term management plan**

In May 2021, the NEC Group launched "Mid-term Management Plan 2025" with the fiscal year ending March 31, 2026 as its final year, with the principles of integrated promotion of 1) Purpose (Basis of NEC), 2) strategies and 3) culture, to maximize its corporate value.

The NEC Group is carrying out initiatives to realize its Mid-term Management Plan, as described in "6. Management Strategy and Policy (4) Middle and Long Term Management Strategy and Challenges to be Addressed by the NEC Group". However, whether NEC Group could carry out initiatives to realize its Mid-term Management Plan or not depends on various factors discussed in more details in "5.Risk Factors" such as sizes of markets where NEC Group aims to expand its businesses such as digital government, digital finance and 5G might not grow as expected, growth speed of aforementioned market might be slower than expected, market share in the aforementioned markets could not be obtained as much as expected by NEC Group, or expected positive impact could not be realized even with strategic expenses incorporated in the "Mid-term Management Plan 2025" spent. Such aforementioned initiatives may not be carried out according to the plan, and NEC Group may be unable to achieve the goals stated in its mid-term management plan within the planned timeframe, or at all, due to various factors discussed in more details in "5.Risk Factors".

### **b. Finance and profit fluctuations**

The NEC Group's results of operations for any quarter or year are not necessarily indicative of results to be expected in future periods. The NEC Group's results of operations have historically been, and will continue to be, subject to quarterly and yearly fluctuations as a result of a number of factors, including:

- the introduction and market acceptance of new technologies, products, and services;
- delay or failure in development or commercialization of technologies or infrastructures to support them;
- generational technology upgrades, expiration of support services contracts for widely used software products, and technology investment cycles;
- variations in product costs, and the mix of products sold;
- seasonality of purchasing cycles of customers;
- the size and timing of customer orders, which in turn will often depend upon the success of customers' businesses or specific products or services;
- the impact of acquired businesses and technologies;
- the ability to generate expected synergies by acquisition of companies; and
- fixed costs.

There are other trends and factors beyond the NEC Group's control that may affect its results of operations and make it difficult to predict results of operations for a particular period. These include:

- adverse changes in the market conditions for the products and services that the NEC Group offers;
- changes in conditions in the broader markets for ICT infrastructure and in the Japanese and global economies generally;
- Unexpected market environment changes caused by technological breakthrough by competitors;
- governmental decisions regarding the development and deployment of ICT and communications infrastructure, including the size and timing of governmental expenditures in these areas;
- the size and timing of capital expenditures and ICT spending by its customers;
- inventory management practices of its customers;
- changes in laws, governmental regulation or policy affecting the ICT industry;
- adverse changes in the public and private equity and debt markets, and the ability of its customers and suppliers to obtain financing or to fund capital expenditures; and
- adverse changes in the credit conditions of its customers and suppliers.

These trends and factors could have a material adverse effect on the NEC Group's business, results of operations and financial condition.

c. Acquisitions, other business combinations and reorganizations and business withdrawals

The NEC Group has completed acquisitions and other business combinations and reorganizations in order to expand its business and strengthen its competitiveness. For example, the NEC Group acquired Northgate Public Services Limited in the United Kingdom in January 2018, KMD Holding ApS in Denmark in February 2019, and Avaloq Group AG in December 2020. NEC Group continues to seek appropriate opportunities for acquisitions and other business combinations and reorganizations as part of its growth strategy under "Mid-term Management Plan 2025". However, the NEC Group may be unable to find appropriate target companies with strengths that match the objectives of its inorganic growth strategy, and even if it is able to find such appropriate target companies, the NEC Group faces risks that could adversely affect its ability to achieve its strategic goals. For example,

- The NEC Group may be unable to realize the growth opportunities, improvement of its financial position, investment effect, synergy effect and other expected benefits by these acquisitions, business combinations and reorganizations in the expected time period or at all;
- The planned transactions may not be completed as scheduled or at all due to legal or regulatory requirements or contractual and other conditions to which such transactions are subject;
- Unanticipated problems could also arise in the integration process, including unanticipated restructuring or integration expenses and liabilities, as well as delays or other difficulties in coordinating, consolidating and integrating personnel, information and management systems, and customer products and services, particularly in markets outside Japan;
- Issues may arise for the entities to be acquired, such as in maintaining of its management which is necessary for continuing and growing of its business or in transformation of its operations in order to start operations as part of NEC Group in mid-to long-term perspective;
- The acquired, integrated, or reorganized entities may not be able to retain existing customers and strategic partners to the extent that they wish to diversify their suppliers for cost and risk management and other purposes;
- The acquired, integrated or reorganized entities may require additional financial support from the NEC Group;
- The diversion of management and key employees' attention may leave the NEC Group unable to focus on increasing revenues and minimizing costs in its existing businesses;
- The goodwill and other intangible assets arising from the acquisitions and business reorganizations are subject to impairment charges;
- NEC Group's investments in the acquired, integrated or reorganized entities are subject to valuation and other losses; and
- The transactions may result in other unanticipated adverse consequences.

Any of the foregoing and other risks may adversely affect the NEC Group's business, results of operations, financial condition and stock price.

NEC Group has also exited from or scaled down certain businesses that are, not compatible with its strategies, or generating only low profitability. However, there is no guarantee that NEC Group could exit or scale down with favorable conditions for NEC Group as they depend on market environment or intentions of possible buyers. In case exit or scaling down could not be executed in order to realize its business strategies with conditions in NEC Group's favor, it could adversely impact NEC Group's operations and business results.

d. Alliance with strategic partners

The NEC Group has entered into a number of long-term strategic alliances with leading industry participants, both to develop new technologies and products and to manufacture existing and new products. In June 2020, NEC agreed with Rakuten Mobile, Inc. to jointly develop a fully virtualized standalone 5G core network. Furthermore,



NEC, in the same month, agreed with Nippon Telegraph and Telephone Corporation ("NTT Corporation") on a capital and business alliance aimed at joint research, development and global expansion of 5G and various ICT products. If the NEC Group's strategic partners encounter financial or other business difficulties, if their strategic objectives change or if they no longer perceive the NEC Group to be an attractive alliance partner, they may no longer desire or be able to participate in the NEC Group's alliances. The NEC Group's business could be hurt if the NEC Group is unable to continue one or more of its alliances. In addition, as a result of such strategic alliances, the NEC Group may become dependent on its alliance partners for product lines using co-developed technologies and an Open RAN which is jointly developed with NTT Group and Rakuten Mobile, Inc., leaving the NEC Group with less flexibility in expanding or diversifying its product and service offerings.

NEC Group's competitors may form strategic alliances with the aim of enhancing their competitiveness and developing new technologies in areas where NEC Group also operates. Competitive landscape changes caused by such successful alliances of competitors, such as their developed technologies gaining status as market standards and as a result, the standards promoted by NEC Group or by its strategic alliances are unable to be so, could result in a failure of NEC Group's strategic alliance.

The NEC Group participates in various projects where the NEC Group and various other companies provide services and products that are integrated into systems to meet customer requirements. If a strategic partner is unable to continue its role in the partnership due to bankruptcy or other reasons, or if any of the services or products that companies other than the NEC Group provide cause the integrated systems to malfunction, fail to meet customer requirements, or give rise to some other defect or problem, the NEC Group's reputation and business could be significantly harmed.

#### e. Expansion of global business

The NEC Group's strategies include expanding its business in markets outside Japan, including the promotion of "Digital Government/Digital Finance Business" and "Global 5G Business". Of these, effect of "Digital Government/Digital Finance Business" will be evaluated by how successfully and appropriately the integration of acquired companies outside of Japan including Northgate Public Services Limited in the United Kingdom purchased in January 2018, KMD Holding ApS in Denmark in February 2019, and Avaloq Group AG in Switzerland in December 2020 could be achieved. As the NEC Group expands business, it will be exposed to risks that are unique to particular regions or markets. The NEC Group's efforts to penetrate new markets or offer new products and services may not succeed if the profitability or market growth of planned products and services develops more slowly than expected, if its new products and services are not well accepted among customers, if the profitability of opportunities is undermined by competitive pressures or regulatory limitations, or if its planned acquisitions, investments or capital alliances are not approved by regulators. The NEC Group may also lack sufficient knowledge or understanding of local business practices or legal and regulatory requirements. Moreover, depending on the market, the NEC Group may encounter difficulties in finding suitable business, joint venture and alliance partners. Furthermore, in many of these markets, the NEC Group faces entry barriers such as the existence of long-standing relationships between its potential customers and their local suppliers, and regulations to protect domestic businesses. In addition, pursuing international growth opportunities may require the NEC Group to make significant investments long before it realizes returns on the investments, if any, even though there is no guarantee that such significant investment brings expected degree of profit growth. Increased investments may result in expenses growing at a faster rate than revenues.

The NEC Group's overseas projects and investments could be adversely affected by:

- exchange controls;
- restrictions on foreign investment or the repatriation of income or invested capital;
- nationalization of local industries;
- changes in export or import restrictions including those on 5G related technologies;

- regulations in foreign markets, including with respect to licenses and permits that may be required from local authorities;
- changes in the tax system or rate of taxation in the countries where the NEC Group does business; and
- economic, social, political and geopolitical risks.

In addition, difficulties in foreign financial markets and economies could adversely affect demand from customers in the affected markets.

Because of these factors, the NEC Group may not succeed in expanding its business in international markets, and its business growth prospects, results of operations and financial condition could be materially and adversely affected.

### **(3) Risks related to the NEC Group's business and operations**

#### **a. Technological advances and response to customer needs**

The markets for the products and services that the NEC Group offers are characterized by rapidly changing technology, evolving technical standards, changes in customer preferences, and the frequent introduction of new products and services. The development and commercialization of new technologies and the introduction of new products and services will often make existing products and services obsolete or unmarketable. The NEC Group's competitiveness in the future will depend at least in part on its ability to:

- keep pace with rapid technological developments and maintain technological leadership, primarily in the fields of AI, IoT, biometrics and cybersecurity technology;
- enhance existing products and services;
- develop and manufacture innovative products that meet customers' needs in a timely and cost-effective manner;
- utilize or adjust to new products, services, and technologies;
- attract and retain highly capable technical and engineering personnel;
- accurately assess the demand for, and perceived market acceptance of, new products and services that the NEC Group develops;
- Commercialize NEC Group's own developed technologies;
- avoid delays in developing or shipping new products;
- address increasingly sophisticated customer requirements; and
- have the NEC Group's products integrated into its customers' products and systems.

The aforementioned NEC Group's ability is based on maintenance of appropriate R&D structure that could cope with technological developments and accumulated knowledge of its results from the past. Lack of necessary resources such as fund, personnel or others could result in failure of such maintenance, and could result in inability to cope with technological developments. This could lead to NEC Group's losing its competitiveness in the future.

The NEC Group may not be successful in identifying and marketing product and service enhancements, or offering and supporting new products and services, in response to rapid changes in technologies and customer preferences. Additionally, future technological changes may not advance in accordance with historical trends or predicted courses or timetables, and may differ from current forecasts. If the NEC Group fails to adequately monitor and address these technological changes and changes in customer preferences or accurately anticipate the direction of such changes, its business, results of operations and financial condition will be significantly harmed. In addition, the NEC Group may encounter difficulties in incorporating its technologies into its products in accordance with its customers' expectations, which may adversely affect its relationships with its customers, its reputation and revenues.

The NEC Group seeks to form and enhance alliances and partnerships with other companies to develop and commercialize technologies that will become industry standards for the products and services that it currently provides and plans to provide in the future. The NEC Group spends significant financial, human and other resources on developing and commercializing such technologies. For example, NEC Group's capital and business alliance with Nippon Telegraph and Telephone Corporation ("NTT Corporation") aimed at joint research and

development of Open architecture such as O-RAN, however, competition is fierce among other players in this O-RAN system. The NEC Group may not, however, succeed in developing or commercializing such standard-setting technologies if its competitors' technologies are accepted as industry standards. In such a case, the NEC Group's competitive position, reputation, results of operations and financial condition could be adversely affected.

#### b. Intense competition

To intense competition in many of the markets in which it operates. Competition places significant pressure on the NEC Group's ability to maintain gross margins and is particularly acute during market slowdowns. The entry of additional competitors into the markets in which the NEC Group operates increases the risk that its products and services will become subject to intense price competition. Some of the NEC Group's competitors mainly in Asian countries may have an advantage of lower production cost than the NEC Group does and may be able to compete for customers more effectively than it can in terms of price. There is also the risk that the NEC Group's competitors in the future may include multinational corporations with extensive financial resources. Multinational corporations such as these may invest significant resources into strategic pricing and research and development, and may undertake large-scale hiring of personnel. In recent years, the time between the introduction of a new product developed by the NEC Group and the production of the same or a comparable product by its competitors has become shorter. This has increased the risk that the products the NEC Group offers will become subject to intense price competition sooner than in the past.

The NEC Group has many competitors in Japan and other countries, ranging from large multinational corporations to a number of relatively small, rapidly growing, and highly specialized companies. Unlike many of the NEC Group's competitors, however, it operates in many businesses and competes with companies that specialize in one or more of its product or service lines. As a result, even if the NEC Group has more combined resources than its specialized competitors, it may not be able to fund or invest in some of its businesses as much as its competitors can and it may not be able to respond to change or take advantage of market opportunities as quickly or as well as they can.

In addition, even though NEC Group may have spent enormous amount of cash on certain area of R&D, personnel or other resources, there is no guarantee that profitability nor competitiveness will achieve growth for NEC Group. As a result, the spent cash and so forth could adversely impact NEC Group's operations and business performance. Sizes of competitors and factors that differentiate from others in terms of competitiveness depends on each industry and market. In 5G related technological field, for example, NEC Group's competitiveness toward competitors depends on whether the platform, of which technologies and standards are developed, designed and promoted by NEC Group only or jointly with strategical partners, could obtain dominant position in the market or not, since aforementioned competitors in this field contains large-sized multinational corporations that could afford considerable amount of resources. For Digital Government and Digital Finance, on the other hand, NEC Group's market share and its competitors differ in each country or region in which NEC Group operates, therefore, appropriate measures are necessary to be taken to address situations in each country or region accordingly in order to maintain NEC Group's competitiveness. Since NEC Group conducts its business in various fields, in case NEC Group cannot effectively execute its strategies in a manner that is appropriate for each business field, NEC Group's operations and business performance could be adversely impacted.

The NEC Group's participation in competitive bidding or proposal processes for government and other large projects with demanding price and other requirements can place further downward pressure on its profitability. In order to maintain or improve profitability while meeting such demanding requirements, the NEC Group continuously strives to increase its revenue by offering and delivering innovative and unique value to customers and to reduce its costs and expenses through optimization of development and manufacturing operations, business process improvements and other measures. However, these measures may be insufficient to enable the NEC Group to maintain or improve its operating profit margin on such projects.

The NEC Group sells products and services to some of its current and potential competitors. For example, the NEC Group receives orders from, and provides solutions to, competitors that further integrate or otherwise use its solutions for large projects for which such competitors are engaged as the primary solutions provider. If these competitors cease to use the NEC Group's solutions for such large projects for competitive or other reasons, the NEC Group's business could be harmed.

c. Dependence on certain key customers

A substantial portion of the NEC Group's business portfolio consists of projects for government entities and certain large network and other infrastructure companies, such as the NTT group. Fluctuations in demand for such projects, particularly large-scale projects, or the NEC Group's potential inability to secure such projects through the applicable bidding processes, may have a significant impact on its revenue. Furthermore, government entities may reduce contract amounts or terminate contracts for funding, policy or other reasons. Similarly, corporate customers may reduce their level of capital expenditures, shift their investment focus or otherwise reduce their business with the NEC Group for business, financial or other reasons.

The NEC Group is also subject to the risk that regulatory restrictions may prevent it from participating in the bidding or proposal processes that are required for obtaining contracts with government entities. For example, in 2016 and 2017, the NEC Group was subject to a nomination stop from a significant number of Japanese government agencies and local governments after receiving notification from the Japanese Fair Trade Commission that it had violated the Japanese Act on Prohibition of Private Monopolization and Maintenance of Fair Trade, and thereby became temporarily ineligible to participate in the bidding process for projects. The NEC Group has worked to strengthen its internal control systems with a view to preventing regulatory violations; however, even if these measures are thoroughly implemented, the NEC Group is unable to completely eliminate the possibility of regulatory violations. Furthermore, if the number of projects for government entities decreases due to changes in demand, government policy, and regulations, the NEC Group's business, results of operations, and financial condition could be adversely affected.

d. Development of new business

The process of developing new products and services entails many risks. The development and manufacturing processes can be lengthy and costly and require the NEC Group to commit significant resources well in advance of actually selling or providing the product or service. For example, in 2019, the NEC Group acquired Oncolmmunity AS (currently, NEC Oncolmmunity AS) with a view to making a full-scale entry to the AI-driven drug discovery business. Because the NEC Group has limited experience with drug development, it anticipates that this initiative may not become profitable for an extended period and is still subject to the risk of failure. Additionally, new technologies may be launched and standards may change while new products or services are in the development stage, rendering them obsolete or uncompetitive before their introduction. Newly developed products or services may also contain undetected defects or errors that may be discovered after their introduction and distribution, resulting in liability for losses incurred by customers due to such errors and reputational harm to the NEC Group or the product or service. These could significantly and adversely affect the NEC Group's business, results of operations and financial condition.

e. Defects in products and services

The NEC Group faces risks arising from defects in its products and services. Defects in products and services provided by the NEC Group could cause serious losses to its customers, including public institutions, as well as to a large population of end users. Many of its products and services are used in customers' "mission critical" operations requiring high degree of reliability, where the NEC Group could be liable for damages incurred by its customers due to defects in product or service, or delays in their provision. Negative publicity concerning these problems could also make it more difficult to convince customers to buy the NEC Group's products and services, and the NEC Group could also be liable for recall costs. In particular, although products and services generally related to ICT solutions are exposed to customary risks of technology failure or computer viruses, many of the NEC Group's products and services are used in infrastructure that is directly related to the protection of human life, such as systems for fire rescue services, and it may be exposed to more serious liability. Products and services that use innovative technologies such as biometrics authentication technology may also be exposed to risks that are difficult to foresee. Any reputational harm and regulatory sanctions that arise from these could harm the NEC Group's ability to sell its products and services. Furthermore, such factors may result in unprofitable projects.

In order to prevent the defects of products and services or unprofitable projects, the NEC Group takes thorough measures to control risks in projects such as system development projects from the beginning of business negotiation, through understanding of customer's confirmed system requirements or technical difficulties, and quality control measures on hardware and software of which systems consist. However, it is difficult to prevent them completely. The defects of its products or services or unprofitable projects could hurt the NEC Group's business, results of operations and financial condition.

f. Material Procurement of components, etc.

The NEC Group's business operations depend on obtaining deliveries of components, equipment, and other supplies in a timely manner. In some cases, the NEC Group purchases on a just-in-time basis. Because the components that the NEC Group purchases are often complex or specialized, it may be difficult for the NEC Group to substitute one supplier for another or one product for another. Some products are available only from a limited number of suppliers or a single supplier. Many industries, some of which NEC's main clients belong to, have been adversely impacted by worldwide supply deficiency of semiconductors, economic disputes among nations including trade conflicts between the U.S. and China, and geopolitical risks, etc. Accordingly, NEC Group's operations may also be adversely impacted by aforementioned short supply of semiconductors, etc., possibly resulting in NEC Group's delay of products and service deliveries. Although the NEC Group believes that supplies of the components, equipment, and other supplies that the NEC Group uses are currently adequate, shortages in critical components could occur and the procurement cost of replacement parts increase, due to a delay or an interruption in supply, a change in regulatory trends, an increase in industry demand, or tariffs and other trade restrictions, which could adversely affect the NEC Group's production capacity and efficiency. In addition, a financial market disruption could pose liquidity or solvency risks for the NEC Group's suppliers, which could reduce its sources of supply or disrupt its supply chain. In addition, if the NEC Group procures components, equipment or other supplies include defects that could adversely affect the reliability and reputation of the NEC Group's products, or if it could not obtain adequate delivery of these supplies in a timely manner and at an acceptable price, the NEC Group's business, results of operations, and financial condition could be adversely affected.

g. Intellectual property rights

The NEC Group depends on its proprietary technology, and its ability to obtain patents and other intellectual property rights covering its products, services, business models, and design and manufacturing processes. The applications for patents and the maintenance of registered patents can be a time and cost consuming process. The NEC Group's patents could be challenged, invalidated, or circumvented. The fact that the NEC Group holds many patents or other intellectual property rights does not ensure that the rights granted under them will provide competitive advantages to the NEC Group. For example, the protection afforded by the NEC Group's intellectual property rights may be undermined by rapid changes in technologies in the industries in which the NEC Group operates. Similarly, there can be no assurance that claims allowed on any future patents will be broad enough to protect the NEC Group's technology. Effective patent, copyright, and trade secret protection may be unavailable or limited in some countries, and the NEC Group's trade secrets may be vulnerable to disclosure or misappropriation by employees, former employees, contractors, and other persons. Further, pirated products of inferior quality infringing the NEC Group's intellectual property rights may damage its brand and adversely affect sales of its products. Litigation, which could consume financial and management resources, may be necessary to enforce the NEC Group's patents or other intellectual property rights.

h. Intellectual property licenses owned by third parties

Many of the NEC Group's products are designed to include software or other intellectual property licenses from third parties. While it may be necessary in the future to seek or renew licenses relating to various aspects of the NEC Group's products, the NEC Group believes that, based upon experience and industry's standard practices, these licenses can be obtained on commercially reasonable terms in principle. There can be no assurance that the NEC Group will be able to obtain, on commercially reasonable terms or at all, from third parties the licenses that the NEC Group will need. In such a case, the NEC Group may be required to limit or cease operations that make use of such licenses, which could adversely affect its business, results of operations and financial condition.

i. Risks related to customers' financial difficulties

The NEC Group sometimes provides vendor financing to its customers or offer customers extended payment terms or other forms of financing to assist their purchase of the NEC Group's products and services. If the NEC Group is unable to provide or facilitate such payment arrangements or other forms of financing to its customers on terms acceptable to them or at all, due to financial difficulties or otherwise, the NEC Group's results of operations could be adversely affected. In addition, many of the NEC Group's customers purchase products and services from the NEC Group on payment terms that provide for deferred payment. If the NEC Group's customers for whom it has extended payment terms or provided other financing terms, or from whom it has substantial accounts receivable, encounter financial difficulties or inability to access credit from others, and are unable to make payments on time, the NEC Group's business, results of operations and financial condition could be adversely affected.

#### j. Retention of personnel

The NEC Group must compete for talented employees to develop its products, services and solutions that are acceptable to society, and its competition for these potential employees includes multinational technology companies with considerable resources. Accordingly, the NEC Group's human resources organization focuses significant efforts on attracting and retaining individuals needed in divisions that are driving the NEC Group's business, such as growth fields of the mid-term management plan. For this reason, recruitment and personnel costs may increase in the future. Changes in technology and industry trends may increase the need to recruit diverse human resources who are highly socially literate and have various values, abilities and backgrounds, as well as skills that differ from the conventional skillset. Specifically, recent trends in digitization and automation have resulted in increased demand for talent with skills in AI, machine learning, data science, and statistical analysis, and the NEC Group foresees fiercer competition from such talent. Furthermore, the recruitment of talent with these kinds of skills may require a different approach from the conventional recruitment method.

If the NEC Group experiences a substantial loss of, or an inability to attract and retain, talented personnel, or if it is unable to ensure the diversity of talent, it may experience difficulty in meeting its business objectives. This could leave the NEC Group unable to provide products, services, and solutions acceptable to society as a Social Value Innovator.

#### k. Financing

The NEC Group's primary sources of funds are cash flows from operations, borrowings from banks and other institutional lenders, and funding from the capital markets, such as offerings of commercial paper and other debt securities. A decline in the NEC Group's credit profile could result in a downgrade in its credit ratings and result in increases in its interest expenses, having an adverse impact on its ability to access the commercial paper market or other debt markets. This could have an adverse effect on the NEC Group's liquidity, business, and financial condition. Because the NEC Group maintains a relatively high level of leverage, its operations may be particularly affected in the event that it encounters difficulties in raising funds through debt.

A failure of one or more of the NEC Group's major lenders, a decision by one or more of them to stop lending to the NEC Group or instability in the capital markets could have an adverse impact on the NEC Group's access to funding and funding cost. If the NEC Group fails to obtain external financing on terms acceptable to it, or at all, or to generate sufficient cash flows from its operations or sales of its assets, when necessary, the NEC Group will be unable to fulfill its obligations, and its business, results of operations, and financial condition will be materially adversely affected. In addition, to the extent the NEC Group finances its activities with additional debt, the NEC Group may become subject to financial and other covenants that may restrict its ability to pursue its growth strategy. NEC Group's basic policy is not to hold listed shares for purpose other than investment, however, for shares of which NEC Group considers necessary to hold in terms of business collaborations as well as maintaining amicable business relationships to achieve healthy state of business, NEC Group decides to hold for purpose other than investment, as an exception. Even though such shares are decided to be held by NEC Group, necessity and the cost of capital such as return of investments to be obtained of each shares will be comprehensively assessed, and the rationale of holding of such shares is verified by the board of directors' meeting. In case holding of the share is considered irrational, NEC Group sells such shares accordingly. NEC Group has sold its strategically-held shares for the fiscal year ended March 2021. The sale of such shares has contributed 97.1 billion JPY to NEC Group's free cash flow. NEC Group still owns approximately 156.3 billion JPY worth of strategically-held shares (including unlisted shares). Of this, listed shares which has share prices in the market consists 49%. No specific goal is set in terms of sales timeline of such strategically-held shares, however, given economic environment changes both in Japan and abroad, as well as stock market's supply and demand fluctuations and the companies of those shares' business performance deteriorations, share prices of those shares may drop. In case this happens, NEC Group



may not be able to sell those shares at desirable times, therefore could result in failing to gain free cash flow by selling those strategically-held shares.

**(4) *Risks related to internal control, legal proceedings, laws and governmental policies***

**a. Internal control**

The NEC Group is taking action to guarantee the accuracy of its financial reporting by strengthening its internal controls with expanding documentation of the business process and implementing stronger internal auditing. However, even effective internal control systems can provide only reasonable assurance with respect to the preparation and fair presentation of financial statements. For example, the inherent limitations of internal control systems include fraud, human error, or circumvention of controls, such as through collusion among multiple employees. In addition, the systems may not be able to effectively deal with changes in the business environment unforeseen at the time that the systems were implemented or with non-routine transactions. The NEC Group's established business processes may not function effectively, and fraudulent acts, such as false financial reporting or embezzlement, or inadvertent mistakes may occur. Such events may require restatement of financial information and could adversely affect the NEC Group's financial condition or results of operations. The NEC Group's reputation in the financial markets may also be damaged as a result of these events and incur much of additional costs in order to correct these events. In addition, if any administrative or judicial sanction is issued against the NEC Group as a result of these events, it may lose business opportunities.

If the NEC Group identifies a material weakness in its internal control systems, the NEC Group may incur significant additional costs for remedying such weakness. Despite the efforts by the NEC Group to continually improve and standardize its business processes from the perspective of ensuring effective operations and enhancing efficiency, it is difficult to design and establish common business processes since the NEC Group operates in a diverse range of countries and regions, using varying business processes, particularly when it acquires and integrates into the NEC Group a company that is engaged in an unfamiliar business or that operates in an unfamiliar market to the NEC Group. Consequently, the efforts by the NEC Group to further improve and standardize its business processes may continue to occupy significant management and human resources and the NEC Group may incur considerable financial costs.

**b. Legal proceedings**

From time to time, the NEC Group companies are involved in various lawsuits and legal proceedings, including intellectual property infringement claims. Due to the existence of a large number of intellectual property rights in the fields in which the NEC Group operates and the rapid rate of issuance of new intellectual property rights, it is difficult to completely judge in advance whether a product or any of its services may infringe upon the intellectual property rights of others. Whether or not intellectual property infringement claims against the NEC Group companies have merit, significant financial and management resources may be required to defend the NEC Group from such claims. If an intellectual property infringement claim by a third party is successful and the NEC Group could not obtain a license of technology which is subject of the infringement claim or any substitution thereof, it could have an adverse effect on the NEC Group's business, results of operations and financial condition.

The NEC Group may also from time to time be involved in various lawsuits and legal proceedings concerning such laws as business laws, antitrust laws, anticorruption laws, product liability laws, and environmental laws.

It is difficult to foresee the results of legal actions and proceedings currently involving the NEC Group or of those which may arise in the future, and an adverse result in these matters could have a significant negative effect on the NEC Group's business, results of operations and financial condition. In addition, any legal or administrative proceedings which the NEC Group is subject to could require management resources such as financial and human resources, including senior management, and the extent of such requirements is similarly difficult to predict. Such resources may be difficult for the NEC Group to acquire in a timely manner, and depending on the level of requirement, it could have a severe impact on the NEC Group's ability to conduct operations. Furthermore, if the NEC Group violates legal or regulatory requirements, it may be required to pay fines or penalties, and government agencies, local governments, and intergovernmental organizations could suspend or debar the NEC Group as a contractor or prevent it from participating in bidding or proposal processes, which could have a material adverse impact on the NEC Group's business, results of operation, financial condition, and reputation.

c. Laws and governmental policies

In many of the countries in which the NEC Group operates, its business is subject to various risks associated with unexpected regulatory changes, uncertainty in the application of laws and governmental policies and uncertainty relating to legal liabilities. Substantial changes in the regulatory or legal environments, including the economic, trade, tax, defense, labor, spending, privacy and other policies of the governments of Japan and other jurisdictions in which the NEC Group operates could oblige it to change its businesses or otherwise adversely affect its business, results of operations and financial condition.

For example, European Data Protection Supervisor announced implementation of new regulations concerning biometrics and AI technologies in April 2021. In case countries or regions in the EU implemented this regulation or related changes to their existing regulations, NEC Group's business operations may be adversely impacted. The regulatory authorities of each country may restrict or prohibit transactions with countries subject to economic sanctions, certain persons or entities, and such regulations may change dramatically within a short period. The NEC Group's existing compliance program may not be effective at preventing violations of such regulations, and the occurrence of such violations could have an adverse effect on the NEC Group's social credibility, business, results of operations and financial condition.

d. Environmental laws and regulations

The NEC Group's operations are subject to many environmental laws and regulations governing, among other things, air emissions, wastewater discharges, the use and handling of hazardous substances, waste disposal, chemical substances in products, product recycling, soil and ground water contamination and global warming. The NEC Group faces risks of environmental liability arising from its current, historical, and future manufacturing activities. The NEC Group's failure to comply with current and future environmental laws and regulations, or the identification of contamination for which it is liable, could subject the NEC Group to substantial costs, including fines, clean-up costs, third-party property damage or personal injury claims and require significant investments to upgrade its facilities and equipment. Moreover, the future occurrence of new environmental issues, enactment of more stringent regulatory requirements or other unanticipated events could give rise to adverse publicity, restrict the NEC Group's operations, affect the design or marketability of its products or otherwise cause it to incur material environmental costs, adversely affecting its results of operations and financial condition.

The NEC Group endeavors to comply with laws and government policies. It has established self-management norms, formulated guidelines on climate change mitigation measures from a long-term perspective up to 2050 and conducts daily inspections and environmental auditing in accordance with its internal environmental policies, but these measures may not be effective at avoiding potential liabilities arising from our current, historical and future business activities. Moreover, costs associated with future additional and stricter environmental compliance or

remediation obligations could adversely affect the NEC Group's business, results of operations and financial condition. Details on the NEC Group's climate change response are provided in "6.Management Strategy and Policy (5) Response to Climate Change".

e. Tax practice

The NEC Group's effective tax rate could be adversely affected by: earnings being lower than anticipated in countries that have lower tax rates and higher than anticipated in countries that have higher tax rates; changes in the valuation of the NEC Group's deferred tax assets and liabilities; transfer pricing adjustments; tax effects of nondeductible compensation; or changes in tax laws, regulations, accounting principles or interpretation thereof in the various jurisdictions in which the NEC Group operates. Any significant increase in the NEC Group's future effective tax rates could reduce net income for future periods.

The NEC Group currently carries deferred tax assets resulting from tax loss carry forwards and deductible temporary differences, both of which will reduce its taxable income in the future. However, the deferred tax assets may only be realized against taxable income. The amount of the NEC Group's deferred tax assets that is considered realizable could be reduced from time to time if estimates of future taxable income from its operations and tax planning strategies during the carry forward period are lower than forecasted, due to deterioration in market conditions or other circumstances. In addition, the amount of the NEC Group's deferred tax assets could be reduced due to changes in tax laws, regulations or accounting principles related to future deductions of income tax rates. Any such reduction will adversely affect the NEC Group's income for the period of the adjustment.

Furthermore, the NEC Group is subject to continuous audits and examination of its income tax returns by tax authorities of various jurisdictions. The NEC Group regularly assesses the likelihood of adverse outcomes resulting from these audits and examinations to determine the adequacy of its accrued income taxes. There can be no assurance that the outcomes of these audits and examinations will not have an adverse effect on the NEC Group's business, results of operations and financial condition.

f. Information management

The NEC Group collects, stores, uses, transfers, and performs other processes with a voluminous amount of personal information, including “My Number” social security and tax number information, as well as confidential information in the regular course of its business. There have been many cases where such information and records in the possession of corporations and institutions were leaked, improperly accessed or exposed by a cyberattack. If personal or confidential information in the NEC Group’s possession about its customers or employees is leaked, improperly accessed or exposed by a cyberattack and subsequently misused, it may be subject to liability and regulatory action, and its reputation and brand value may be damaged. In particular, the increasingly sophisticated nature of cyberattacks, as well as the increasing scale and complexity of the business and infrastructure that can be targeted, make it possible that certain threats and vulnerabilities in systems related to information management will not be detected or mitigated in a timely manner. In addition, unauthorized access and cyberattack risk depends on the products, services and systems not only of the NEC Group, but also of its customers, contractors, suppliers, business partners and other third parties. These products, services and systems are also used by customers in highly regulated industries, such as financial and healthcare services, as well as government agencies that engages in the area of fundamental social infrastructure which incorporates national defense. The NEC Group’s products, services and systems may be used in customers’ critical operations, and may involve the handling of sensitive data.

The NEC Group is required to handle personal information in compliance with Japan’s Act on the Protection of Personal Information, the European Union’s General Data Protection Regulation (GDPR) and other legal or regulatory requirements. The NEC Group may have to provide compensation for economic loss and emotional distress arising out of a failure to protect such information, or may be subject to large penalties imposed by regulatory authorities. The cost and operational consequences of implementing further data protection measures could be significant. In addition, if customers using the NEC Group’s products, services and systems have been unable to protect their information, it could adversely affect the NEC Group’s reputation and business.

Furthermore, the NEC Group aims to grow by promoting “Digital Government/Digital Finance Business”, using biometrics and AI technologies, among others. Various human rights issues that need to be addressed along with development of such technologies have recently been discussed. Given the increasing pace of development of these advanced technologies and the rising interest in related human rights issues, the scope of regulation around data projection and privacy protection is expanding and growing increasingly complex in individual countries and regions. Regulations for the use of biometrics and AI technologies will likely be more stringent on a continual basis. There are increasing risks for NEC Group or its customers to whom NEC Group provides its services to be subject to governmental investigations or sanctions by regulatory authorities as well as litigations from third parties, and the use of such advanced technologies could be ceased or considerably restricted in certain countries or regions, which could lead to the NEC Group’s losing business opportunities that could be brought by utilization of aforementioned advanced technology.

g. Human rights and work environment

In the countries and regions where the NEC Group operates, there is growing interest in how corporations respond to issues related to human rights and occupational safety and health, and the relevant laws and regulations are changing. Human rights issues caused by racial discrimination and political uncertainty remain in certain regions. In the event that the NEC Group’s business offices and/or supply chain is unable to appropriately respond to these issues, the NEC Group may be faced with criticism from a range of stakeholders, including local residents, clients, consumers, shareholders, investors and human rights organizations, and it may cause the reputation and brand value of the NEC Group to be damaged. Moreover, in submitting to regulations, the NEC Group may bear a financial burden.

## (5) Other Risks

### a. Natural and fire disasters

Natural disasters such as earthquakes and typhoons, fires, abnormal weather (e.g. concentrated downpours, floods, water shortages) due to climate change, prevalence of highly virulent and fatal disease throughout the world (pandemic), armed hostilities, terrorism and other incidents, whether in Japan or any other country in which the NEC Group operates, could cause damage or disruption to the NEC Group, its suppliers or customers. NEC Group Headquarters building, in particular, may be damaged significantly by earthquake directly under the metropolitan area, and accordingly, NEC Group's business operations may suffer tremendously from adverse impact. These events could also create economic inactivity either in or outside Japan, fluctuation of foreign exchange or interest rates, political or economic instability, deterioration of public safety or public unrest, any of which could harm the NEC Group's business. In addition to various measures of disaster mitigation in place, the NEC Group has adopted a group-wide business continuity plan outlining countermeasures and recovery procedures to be taken in response to emergency, and has conducted training and learning programs. Despite the Company's efforts, natural disasters could disrupt social infrastructure such as electricity, gas and water supply, communication or transportation in affected areas, and could have a material adverse effect on NEC Group's business by causing human damages, disruptions of manufacturing, procurement and logistics, or occurrences of environmental and quality issues. Moreover, the spread of unknown infectious diseases to which human has no immunity, such as the further worsening of the outbreak of coronavirus described above in "(1) risks related to economic conditions and financial markets d. Impact of the outbreak of COVID-19 infections," could affect adversely the NEC Group's operations by increasing risks for inability to secure human resources and deterioration of working environment, as well as by reducing customer demand or disrupting its suppliers' operations in the infected areas.

### b. Impairment of goodwill

The NEC Group has recorded significant goodwill as a result of its acquisitions of Northgate Public Services Limited in the United Kingdom in 2018, KMD Holding ApS in Denmark in 2019, and Avaloq Group AG in Switzerland in 2020, amount of which are 182.3 billion JPY in the fiscal year ended March 31, 2020 and 300.5 billion JPY in the fiscal year ended March 31, 2021, respectively, and it may also record additional goodwill as a result of further acquisitions in the future. The NEC Group's consolidated financial statements are prepared in accordance with IFRS, which requires testing cash generating units, or CGUs, to which goodwill has been allocated for impairment at least once annually, regardless of any indication of impairment. In addition, whenever it is recognized that there is a sign of impairment, it is necessary to perform an impairment test to determine whether the carrying amount of a CGU exceeds the recoverable amount. The recoverable amount of a CGU is the higher of its fair value less costs of disposal and its value in use. In determining the value in use, estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. If the carrying amount of a CGU with goodwill is found to exceed its recoverable amount as a result of testing, an impairment loss is recognized. Any impairment loss is processed by reducing the carrying amount of goodwill allocated to the CGU, which could adversely affect the NEC Group's results of operations and financial condition.

### c. Defined benefit pension plan obligations

The NEC Group, except some subsidiaries, have shifted from defined benefit pension plans (DB) to defined contribution pension plans (DC) for the portion funded after October 1, 2020. However, for the portion funded until September 30, 2020, the NEC Group may still face adverse effects on its financial condition and results of operations due to increases in defined benefit pension plan obligations arising from changes in the market value of equity securities and other pension assets and a decline in returns on pension assets. Changes in actuarial

assumptions such as discount rates on which the calculation of projected defined benefit pension plan obligations are based may have an adverse effect on the NEC Group's financial condition and its results of operations. For example, there is a possibility of defined benefit pension plan obligations and/or defined benefit pension plan expenses increasing in the event of a future reduction in discount rates or prior service costs resulting from a change in the system.

## 6. Management Strategy and Policy

### (1) Fundamental Management Policy

NEC Corporation revised the NEC Group's corporate philosophy, "the NEC Way," on April 1<sup>st</sup>, 2020, which summarizes the management practices and operations that the NEC Group adheres to, including its values and the driving principles behind its actions.

The NEC Way articulates NEC's "Purpose" and "Principles" as a company as well as the expected behaviors, "Code of Values" and "Code of Conduct", that all of the members comprising the NEC Group are expected to demonstrate.

#### Purpose

The "Purpose" is a declaration based on the statement of "Orchestrating a brighter world" to contribute to a prosperous society.

"NEC creates the social values of safety, security, fairness and efficiency to promote a more sustainable world where everyone has the chance to reach their full potential."

#### Principles

"Principles" are the basis for the NEC Group's actions and are comprised of three important positions.

The Founding Spirits of "Better Products, Better Services"

Uncompromising Integrity and Respect for Human Rights

Relentless Pursuit of Innovation

#### Code of Values

The "Code of Values" should be embodied by each and every one of the NEC Group, regardless of their position or level in the company.

"Look Outward. See the Future."

"Think Simply. Display Clear Strategy."

"Be Passionate. Follow through to the End."

"Move Fast. Never Miss an Opportunity."

"Encourage Openness. Stimulate the Growth of All."

## Code of Conduct

To ensure NEC's ability to maintain society's trust and its commitment as a Social Value Innovator, the "Code of Conduct" details what is expected of each and every one of the NEC Group from today's society with respect to integrity and standards of conduct.

1. Basic Position
  2. Respect for Human Rights
  3. Environmental Preservation
  4. Business Activities with Integrity
  5. Management of the Company's Assets and Information
- Consultation and Report on Doubts and Concerns about Compliance

To fulfill the Company's Purpose, the NEC Group aims to create social values continuously and to maximize its corporate values by implementing its middle and long term management strategy including its "Mid-term Management Plan" based on the Company's Principles.

Each and every one of the NEC Group, must compare our work style and organization structures to the Code of Values and identify where we need to strengthen and improve, and must conform to this Code of Conduct and conduct ourselves with high ethical standards and integrity.

The value that customers and society expect from us is constantly changing. To remain an essential company in the eyes of society in the years to come, we must create new value by constantly keeping our finger on the pulse of what it consists of. The NEC Group combines ICT technologies with diverse knowledge and ideas in collaboration with people around the world. We realize bright, hope-filled societies and ways of life, this is our aim.

## (2) Management Indicator Goals

To realize its corporate value, the NEC Group will strive as one to achieve "Purpose", "Strategies" and "Culture" as its management policies. In order to realize "Purpose", we position our EBITDA growth rate for Strategies and our engagement score for Culture as core indicators. In addition, we set targets of revenue, adjusted operating profit, adjusted net profit, EBITDA and ROIC as management indicators.

## (3) Business environment

The world economy and the Japanese economy during the fiscal year ended March 31, 2021 both deteriorated significantly during the first quarter due to the effects of restrictions on personal movement and suspension of sales and production activities due to the global pandemic of COVID-19 infections. Although the economy picked up slightly after the second quarter of the fiscal year ended March 31, 2021, it still remained slow.

In the meanwhile, digitalization in the whole society in addition to cloud shift in conventional IT market has been accelerating during the changes to the new life style. As initiatives to advanced digital government are expanded in Europe, the Digital Agency is scheduled to be established in Japan to accelerate Digital Transformation (DX) in

central and local government. Moreover, as environmental issues become further serious, companies' contributions are required to realize sustainable society and the role of technologies are increasing.

Under such business environment, NEC Group formulated the "Mid-term Management Plan 2025" that sets forth management's policy to address challenges ahead with the integrity of purpose, strategy and culture. Highly motivated, NEC Group aims to achieve growth, focusing on our global business pillars including Japan, transforming our IT business in Japan, and to reinforce sustainability management infrastructure, under this "Mid-term Management Plan 2025".

#### **(4) Middle and Long Term Management Strategy and Challenges to be Addressed by the NEC Group**

To realize its Purpose, the NEC Group formulated in May 2021 the "Mid-term Management Plan 2025" with the fiscal year ending March 31, 2026 as its final year. Under the Mid-term Management Plan, Directors, corporate officers and employees will strive as one to achieve "(i) Purpose", "(ii) Strategies" and "(iii) Culture" as its management policies.

##### **(i) Purpose**

In the "NEC Way" the NEC Group defines its Purpose as creating the social values of safety, security, fairness and efficiency to promote a more sustainable world where everyone has the chance to reach their full potential. As a corporate group seeking to create social values, the NEC Group will aim to realize it by "Seize the Future Together" with society and customers. To that end, the NEC Group formulated the "NEC 2030VISION", which explains what the NEC Group wants to achieve by 2030.

##### **NEC 2030VISION**

###### **[Environment]**

- Bringing people together and filling each day with inspiration

###### **[Society]**

- Nurturing prosperous cities with inclusive and harmonious societies
- Creating sustainable societies by shaping new industries and workstyles
- Sharing hopes that transcend time, space, and generational boundaries

###### **[Life]**

- Living harmoniously with the earth to secure the future.

##### **(ii) Strategy**

By converting NEC Group's advantage of capabilities in technology into customer value, the NEC Group will achieve growth by "Focusing on our global business pillars including Japan", "Transforming our IT business in Japan" and "Creating future growth businesses".

With regard to "Focusing on our global business pillars", business growth will be sought by "Digital Government/Digital Finance Business" and "Global 5G Business" as focus areas. First, in the "Digital Government/Digital Finance Business", the NEC Group aims to achieve business growth by ensuring the growth of European companies acquired in and after 2018, and deriving business synergies from the initiatives in the



fusional area of government and finance and from the acquisition of new business opportunities from customers in different industries. Next, as for the “Global 5G Business”, with the advantage of strength in its high quality and technological capabilities such as for small-size and light-weight products, the NEC Group will expand its business in the hardware domains from the previous base stations hardware business to the global Open RAN business, and eventually to the field of software such as 5G core networks and OSS/BSS, aiming to become a leading vendor in the global market.

As for the “Transforming our IT business in Japan”, the NEC Group will transform its operations that were previously customized vertical according to industry types and customers to the cross industry solutions. Specifically, through furthering collaboration with ABeam Consulting Ltd., which is a subsidiary of the Company, the Company will achieve providing customers with a one-stop service from consultation to maintenance and operation. In addition, technologies in which the NEC Group excels, such as biometric authentication and AI, will be applied to address societal needs in order to achieve growth in the field of advanced digital transformation (DX), including digital government and super cities concepts. In addition, the NEC Group will improve profitability and strengthen its competitiveness through the sharing of infrastructure technology, establishing models and tools necessary for making accurate solution proposals, and enhancing product lineups through allying with other companies.

As for the “Creation of future growth”, the NEC Group will work to create new growth businesses to realize the “NEC 2030VISION” by combining factors including its disruptive technologies (unique technologies that could disrupt current business models) and business development capabilities strengthened through the establishment of dotData, Inc. in the U.S. and other companies’ knowhow.

With regard to financial strength as the prerequisite for implementing and supporting these growth strategies, the NEC Group will continue to emphasize growth investment in its capital allocation, and will build robust financial foundation to support future growth investment.

### (iii) Culture

In order to realize its Purpose, as highly-motivated employees are indispensable, the NEC Group will aim to transform itself into an “Employer of Choice”. For the transformation, the Company will work on three initiatives, namely, “Transformation of people and culture”, “Establishment of business infrastructure” and “Creation of a shared vision for brighter future”.

In terms of the “Transformation of people and culture”, the Company will heighten employees’ engagement and implement measures for improving productivity and generating innovation. Specifically, through active appointment and systematic development of diverse human resources, including women and non-Japanese employees, the NEC Group will accelerate diversity. In addition, in order to allow diverse talent to further achieve high productivity and demonstrate creativity, the NEC Group takes steps to establish operational infrastructure for the personnel system such as providing a wider range of options in workstyles.

As for the “Establishment of business infrastructure”, the NEC Group will further promote the use of shared service of common operations which have been underway, and reform its business processes, systems and IT in a unified manner. Specifically, the Company will build an advanced business base that maximizes use of data, by shifting core systems to a cloud-based one from the perspective of optimization for the entire NEC Group, redesigning business processes and systems, as well as utilizing technologies such as AI.

Concerning “Creating a shared vision for a brighter future”, NEC Group will accelerate new value creation by cultivating empathy toward a vision of society that NEC Group would like to create, proactively disseminating “NEC 2030Vision” to customers and society.

Through these measures, the NEC Group aims to achieve revenue of 3.5 trillion yen, adjusted operating profit of 300 billion yen (ratio to revenue: 8.6 %), adjusted net profit of 185 billion yen (ratio to revenue: 5.3%), EBITDA of 450 billion (ratio to revenue: 12.9%) and ROIC of 6.5% in the fiscal year ending March 31, 2026.

In order to minimize risks in the NEC Group and society and maximize social value created by the NEC Group, the Company identified “materiality”, comprising priority management themes from an ESG (environment, society and governance) perspective, in July 2018. In April 2020, within the “NEC Way”, a common set of values that form the basis for how the entire NEC Group conducts itself, the Company clarified the “Purpose” and “Principles” representing why and how as a company, the NEC Group conducts its business. The Company has been working to put “materiality” into practice based on this thinking.

In formulating the “Mid-term Management Plan 2025”, the NEC Group once again identified priority management themes to be addressed in an effort to strengthen foundations for sustainability-oriented management. The themes identified were “climate change (decarbonization)”, “security (information security and cyber security)”, “AI and human rights”, “human resources development”, “corporate governance”, “supply chain sustainability” and “compliance”.

To promote the sustainable growth of society and the NEC Group, the NEC Group will engage in dialogue with diverse stakeholders, including customers, and contribute to the achievement of the Sustainable Development Goals (SDGs) set by the United Nations.

## (5) Response to Climate Change

Building a sustainable society requires initiatives on climate change caused by global warming, not only mitigation efforts to reduce greenhouse gas (GHG) emissions and prevent further warming, but also adaptation efforts to prepare for the risks of climate change and prevent or minimize the damage it causes. The NEC Group aims to minimize climate change risks and connect this with its own business growth by providing value to climate change countermeasures undertaken by its customers and society. To this end, the NEC Group have strategically evaluated the risks and opportunities that climate change presents to its businesses from both the mitigation and adaptation perspectives and set a direction and long-term targets for the Group. Specifically, in July 2017, the NEC Group formulated guidelines on climate change measures from a long-term perspective up to 2050, in which the NEC Group demonstrated how it collaborates with customers in co-creating a sustainable society, and the NEC Group is strengthening its climate change countermeasures. The guidelines comprise four components: 1) Reducing the supply chain CO2 emissions to zero, 2) Strict measures against climate change risks in supply chain, 3) Realizing the world-wide goal of a low carbon society, and 4) Achieving a safe and secure society that can withstand climate change risks. With a focus on component 1), the NEC Group has set a target of reducing CO2 emissions from its own business operations (Scope 1 and 2\*) to zero by 2050.

As the main initiatives and accomplishments for the fiscal year ended March 31, 2021, solar panels were installed at NEC's offices at Fuchu and Abiko as a measure to reduce CO2 emission utilizing renewable energy sources. In addition, KMD Holding ApS, a subsidiary in Denmark, has already switched all of their electricity use to green electricity.

Moreover, NEC participated in the CDP\* Supply Chain Program run by the international NGO CDP.

NEC conducts a supplier survey through this program every year in addition to its own survey in order to recognize the progress on the countermeasures for climate change at suppliers to commend excellent suppliers which execute outstanding initiatives and promote to reduce emissions in the entire supply chain and enhance climate change countermeasures by working closely with its suppliers.

Such measures were highly evaluated and as a result, NEC has been named to the CDP2020 "A List" for its three initiatives of Climate Change, Water Management and Supply Engagement.

The NEC Group actively promotes provision of low-energy products and services using ICT and wider introduction of renewable energy among other measures, and promotes the development and provision of solutions to prepare against climate change risks such as flooding and landslide disasters. In this way, the Group will help its customers and society to counter climate change through both mitigation and adaptation.

\* Scope 1: Direct GHG emissions from sources that are owned or controlled by the Company

Scope 2: Indirect GHG emissions from consumption of purchased electricity, heat or steam

CDP: An international non-profit organization in which investors, companies, cities, nations, and regions operate a global information disclosure system to manage environmental impacts. In fiscal 2021, more than 9,600 companies worldwide disclosed information through CDP.

## Consolidated Statements of Financial Position as of March 31, 2020 and 2021

		JPY (millions)	
	Notes	2020	2021
<b>Assets</b>			
<b>Current assets</b>			
Cash and cash equivalents	16	359,252	523,345
Trade and other receivables	15	737,484	740,448
Contract assets	26	247,625	270,322
Inventories	14	199,326	185,548
Other financial assets	31	5,584	9,573
Other current assets	17	108,436	131,596
<b>Subtotal</b>		<b>1,657,707</b>	<b>1,860,832</b>
Assets held for sale	18	41,210	—
<b>Total current assets</b>		<b>1,698,917</b>	<b>1,860,832</b>
<b>Non-current assets</b>			
Property, plant and equipment, net	8, 10	558,077	553,171
Goodwill	9, 10	182,334	300,530
Intangible assets, net	9, 10	199,093	368,858
Investments accounted for using the equity method	12	74,092	73,316
Other financial assets	31	219,326	210,427
Deferred tax assets	13	165,183	133,881
Other non-current assets	10, 17	26,232	167,549
<b>Total non-current assets</b>		<b>1,424,337</b>	<b>1,807,732</b>
<b>Total assets</b>		<b>3,123,254</b>	<b>3,668,564</b>

		JPY (millions)	
	Notes	2020	2021
<b>Liabilities and equity</b>			
<b>Liabilities</b>			
<b>Current liabilities</b>			
Trade and other payables	24	460,881	467,638
Contract liabilities	26	195,152	250,011
Bonds and borrowings	21	154,992	51,510
Accruals		191,440	215,965
Lease liabilities	31	47,085	47,480
Other financial liabilities	31	14,995	19,670
Accrued income taxes		12,624	28,147
Provisions	23	59,412	55,381
Other current liabilities	25	55,153	61,721
<b>Subtotal</b>		<b>1,191,734</b>	<b>1,197,523</b>
Liabilities directly associated with assets held for sale	18	30,133	—
<b>Total current liabilities</b>		<b>1,221,867</b>	<b>1,197,523</b>
<b>Non-current liabilities</b>			
Bonds and borrowings	21	364,828	488,739
Lease liabilities	31	108,514	115,127
Other financial liabilities	31	42,402	34,974
Net defined benefit liabilities	22	224,469	191,907
Provisions	23	12,369	20,421
Other non-current liabilities	25	34,282	58,047
<b>Total non-current liabilities</b>		<b>786,864</b>	<b>909,215</b>
<b>Total liabilities</b>		<b>2,008,731</b>	<b>2,106,738</b>
<b>Equity</b>			
Share capital	19	397,199	427,831
Share premium	19	139,735	168,965
Retained earnings	19	436,361	564,660
Treasury shares	19	(4,157)	(1,578)
Other components of equity	19	(58,464)	148,273
<b>Total equity attributable to owners of the parent</b>		<b>910,674</b>	<b>1,308,151</b>
Non-controlling interests	11	203,849	253,675
<b>Total equity</b>		<b>1,114,523</b>	<b>1,561,826</b>
<b>Total liabilities and equity</b>		<b>3,123,254</b>	<b>3,668,564</b>

See accompanying notes to consolidated financial statements.

## Consolidated Statements of Profit or Loss for the Fiscal Years Ended March 31, 2020 and 2021

		JPY (millions)	
	Notes	2020	2021
Revenue	6, 26	3,095,234	2,994,023
Cost of sales	14, 28	2,207,675	2,132,840
<b>Gross profit</b>		<b>887,559</b>	<b>861,183</b>
Selling, general and administrative expenses	28	752,690	732,989
Other operating income (expenses)	27	(7,260)	25,565
<b>Operating profit</b>	6	<b>127,609</b>	<b>153,759</b>
Finance income	6, 29	8,477	9,691
Finance costs	6, 29	15,464	10,613
Share of profit of entities accounted for using the equity method	6, 12	3,347	4,994
<b>Profit before income taxes</b>		<b>123,969</b>	<b>157,831</b>
Income taxes	13	11,250	(4,035)
<b>Net profit</b>		<b>112,719</b>	<b>161,866</b>
<b>Net profit attributable to:</b>			
Owners of the parent		99,967	149,606
Non-controlling interests		12,752	12,260
<b>Total</b>		<b>112,719</b>	<b>161,866</b>
<b>Earnings per share attributable to owners of the parent:</b>			
Basic earnings per share (JPY)	30	385.02	557.18
Diluted earnings per share (JPY)	30	385.01	557.18

See accompanying notes to consolidated financial statements.

## Consolidated Statements of Comprehensive Income for the Fiscal Years Ended March 31, 2020 and 2021

		JPY (millions)	
	Notes	2020	2021
<b>Net profit</b>		112,719	161,866
<b>Other comprehensive income, net of tax</b>			
<b>Items that will not be reclassified to profit or loss</b>			
Equity instruments designated as measured at fair value through other comprehensive income	19	(20,297)	56,645
Remeasurements of defined benefit plans	19, 22	2,160	127,347
Share of other comprehensive income of entities accounted for using the equity method	19	(84)	280
Total items that will not be reclassified to profit or loss		(18,221)	184,272
<b>Items that may be reclassified subsequently to profit or loss</b>			
Exchange differences on translating foreign operations	19	(14,776)	30,522
Cash flow hedges	19	22	(1,305)
Share of other comprehensive income of entities accounted for using the equity method	19	(175)	638
Total items that may be reclassified subsequently to profit or loss		(14,929)	29,855
<b>Total other comprehensive income, net of tax</b>		(33,150)	214,127
<b>Total comprehensive income</b>		<b>79,569</b>	<b>375,993</b>
<b>Total comprehensive income attributable to:</b>			
Owners of the parent		69,622	356,343
Non-controlling interests		9,947	19,650
<b>Total</b>		<b>79,569</b>	<b>375,993</b>

See accompanying notes to consolidated financial statements.

## Consolidated Statements of Changes in Equity for the Fiscal Years Ended March 31, 2020 and 2021

JPY (millions)

		Equity attributable to owners of the parent					Non-controlling interests	Total equity	
	Notes	Share capital	Share premium	Retained earnings	Treasury shares	Other components of equity	Total		
As of April 1, 2019		397,199	138,824	354,582	(3,547)	(28,119)	858,939	200,742	1,059,681
Net profit		—	—	99,967	—	—	99,967	12,752	112,719
Other comprehensive income	19	—	—	—	—	(30,345)	(30,345)	(2,805)	(33,150)
Comprehensive income		—	—	99,967	—	(30,345)	69,622	9,947	79,569
Purchase of treasury shares	19	—	—	—	(674)	—	(674)	—	(674)
Sale of treasury shares	19	—	(0)	—	63	—	63	—	63
Cash dividends	20	—	—	(18,188)	—	—	(18,188)	(4,941)	(23,129)
Put option, written over shares held by a non-controlling interest shareholder		—	912	—	—	—	912	—	912
Changes in interests in subsidiaries	11	—	0	—	—	—	0	(1,899)	(1,899)
Total transactions with owners		—	912	(18,188)	(611)	—	(17,887)	(6,840)	(24,727)
As of March 31, 2020		397,199	139,735	436,361	(4,157)	(58,464)	910,674	203,849	1,114,523

JPY (millions)

		Equity attributable to owners of the parent					Non-controlling interests	Total equity	
	Notes	Share capital	Share premium	Retained earnings	Treasury shares	Other components of equity			Total
As of April 1, 2020		397,199	139,735	436,361	(4,157)	(58,464)	910,674	203,849	1,114,523
Net profit		–	–	149,606	–	–	149,606	12,260	161,866
Other comprehensive income	19	–	–	–	–	206,737	206,737	7,390	214,127
Comprehensive income		–	–	149,606	–	206,737	356,343	19,650	375,993
Issuance of common shares	19	30,632	30,374	–	–	–	61,006	–	61,006
Purchase of treasury shares	19	–	–	–	(640)	–	(640)	–	(640)
Sale of treasury shares	19	–	20	–	3,219	–	3,239	–	3,239
Cash dividends	20	–	–	(21,307)	–	–	(21,307)	(5,400)	(26,707)
Changes in interests in subsidiaries	11	–	(1,164)	–	–	–	(1,164)	35,576	34,412
Total transactions with owners		30,632	29,230	(21,307)	2,579	–	41,134	30,176	71,310
As of March 31, 2021		427,831	168,965	564,660	(1,578)	148,273	1,308,151	253,675	1,561,826

See accompanying notes to consolidated financial statements.



## Consolidated Statements of Cash Flows for the Fiscal Years Ended March 31, 2020 and 2021

		JPY (millions)	
	Notes	2020	2021
<b>Cash flows from operating activities</b>			
Profit before income taxes		123,969	157,831
Depreciation and amortization	6	166,360	167,613
Impairment loss	6,10	6,384	4,035
(Decrease) in provisions		(5,639)	(5,749)
Finance income	29	(8,477)	(9,691)
Finance costs	29	15,464	10,613
Share of profit of entities accounted for using the equity method		(3,347)	(4,994)
(Increase) decrease in trade and other receivables		(26,263)	4,120
Decrease (increase) in contract assets		11,911	(20,139)
Decrease in inventories		11,430	19,249
Increase in trade and other payables		1,653	4,926
Increase in contract liabilities		11,536	24,652
Other, net		(20,517)	(50,443)
<b>Subtotal</b>		<b>284,464</b>	<b>302,023</b>
Interest and dividends received		6,947	5,161
Interest paid		(9,052)	(7,813)
Income taxes paid		(20,496)	(24,464)
<b>Net cash provided by operating activities</b>		<b>261,863</b>	<b>274,907</b>
<b>Cash flows from investing activities</b>			
Purchases of property, plant and equipment		(72,825)	(59,307)
Proceeds from sales of property, plant and equipment		6,903	41,761
Acquisitions of intangible assets		(16,372)	(11,629)
Purchase of equity instruments designated as measured at fair value through other comprehensive income		(1,820)	(2,620)
Proceeds from sales of equity instruments designated as measured at fair value through other comprehensive income		12,279	97,107
Purchase of shares of newly consolidated subsidiaries	7	(6,935)	(202,588)
Increase in cash flows resulting in change in scope of consolidation, net of consideration transferred	7	52	100
Proceeds from sales of shares of subsidiaries	18	—	8,444
Disbursements for sales of shares of subsidiaries		(220)	(2,969)
Purchases of investments in associates or joint ventures		(376)	(230)
Proceeds from sales of investments in associates or joint ventures	18	2,098	8,448
Other, net		(6,807)	992
<b>Net cash used in investing activities</b>		<b>(84,023)</b>	<b>(122,491)</b>

		JPY (millions)	
	Notes	2020	2021
<b>Cash flows from financing activities</b>			
(Decrease) in short-term borrowings, net	21	(4,349)	(47,333)
Proceeds from long-term borrowings	21	37,879	99,181
Repayments of long-term borrowings	21	(48,723)	(44,009)
Proceeds from issuance of bonds	21	—	35,000
Redemption of bonds	21	—	(55,000)
Payments of lease liabilities	32	(53,620)	(57,530)
Proceeds from issuance of common shares	19	—	60,893
Proceeds from sales of interests in subsidiaries to non-controlling interests		—	35,000
Dividends paid	20	(18,177)	(21,296)
Dividends paid to non-controlling interests		(4,939)	(5,396)
Proceeds from sale of treasury shares		63	3,239
Other, net		119	(1,355)
<b>Net cash (used in) provided by financing activities</b>		<u>(91,747)</u>	<u>1,394</u>
<b>Effect of exchange rate changes on cash and cash equivalents</b>		<u>(4,496)</u>	<u>6,122</u>
<b>Net increase in cash and cash equivalents</b>		<u>81,597</u>	<u>159,932</u>
<b>Cash and cash equivalents, at the beginning of the year</b>		<u>278,314</u>	<u>359,252</u>
(Decrease) increase in cash and cash equivalents resulting from transfer to assets held for sale	18	<u>(659)</u>	<u>4,161</u>
<b>Cash and cash equivalents, at the end of the year</b>	16	<u><u>359,252</u></u>	<u><u>523,345</u></u>

See accompanying notes to consolidated financial statements.

# Notes to Consolidated Financial Statements

## 1. Reporting Entity

NEC Corporation (the “Company” or “NEC”) is a public company incorporated in Japan. NEC and its subsidiaries (collectively, the “NEC Group”) has five segments: Public Solutions business, Public Infrastructure business, Enterprise business, Network Services business and Global business, all of which are operating segments. For further information regarding these businesses, see Note 6. “Segment Information.” The NEC Group’s principal operating bases are located mainly in Japan and other countries as disclosed in Note 11. “Subsidiaries.”

## 2. Basis of Preparation

### ***Compliance with International Financial Reporting Standards***

The Company fulfills the requirements of a “specified company of designated International Financial Reporting Standards” as provided in Article 1-2 of the “Ordinance on Terminology, Forms, and Preparation Methods of Consolidated Financial Statements” (Ordinance of the Ministry of Finance No. 28 of 1976, the “Ordinance on Consolidated Financial Statements”). Therefore, in accordance with the provisions of Article 93 of the Ordinance on Consolidated Financial Statements, the Company’s consolidated financial statements are prepared in conformity with International Financial Reporting Standards (“IFRS”), as issued by the International Accounting Standards Board (“IASB”). The term “IFRS” also includes International Accounting Standards (“IAS”) and the related interpretations of the Standard Interpretations Committee (“SIC”) and IFRS Interpretations Committee (“IFRIC”).

### ***Approval of Financial Statements***

The consolidated financial statements were approved by Takayuki Morita, President and CEO, and Osamu Fujikawa, Executive Vice president and CFO, on June 22, 2021.

### ***Basis of Measurement***

The consolidated financial statements have been prepared on historical cost, except for certain assets and liabilities separately stated in Note 3. “Significant Accounting Policies.”

### ***Functional and Presentation Currency***

The consolidated financial statements are presented in Japanese yen (“JPY”), which is the functional currency of the Company. All financial information presented in JPY has been rounded to the nearest million JPY, except when otherwise indicated.

## 3. Significant Accounting Policies

Unless otherwise stated, accounting policies set out below have been applied consistently to all periods presented in the consolidated financial statements.

### ***Basis of Consolidation***

#### ***Subsidiaries***

The consolidated financial statements include the accounts of the Company and its subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation.

Subsidiaries are entities that are directly or indirectly controlled by the Company. The NEC Group controls an entity when the NEC Group is exposed or has rights to variable returns from involvement with the entity and has the ability to affect those returns by using its power, which is the current ability to direct the relevant activities, over the entity. To determine whether or not the NEC Group controls an entity, status of voting rights or similar rights, contractual agreements, and other relevant factors are considered.

The financial statements of the subsidiaries are included in the consolidated financial statements from the date when the control is obtained until the date when the control is lost. The financial statements of subsidiaries have been adjusted in order to conform to the accounting policies adopted by the Company as necessary.

Changes in the Company's ownership interests in subsidiaries that do not result in a loss of control are accounted for as equity transactions. Any differences between the adjustment to non-controlling interest and fair value of consideration transferred or received are recognized directly in equity attributable to owners of the Company.

When control over a subsidiary is lost, the investment retained after the loss of control is re-measured at fair value as of the date when control is lost, and any gain or loss on such re-measurement and disposal of the interest sold is recognized in profit or loss.

#### *Investments in Associates and Joint Arrangements*

Associates are entities over which the NEC Group has significant influence over the decisions on financial and operating policies, but does not have control or joint control.

Joint arrangements are arrangements of which two or more parties have joint control. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control. The NEC Group classifies joint arrangements into either joint ventures or joint operations. The classification of a joint arrangement as a joint venture or a joint operation depends upon the rights and obligations of the parties to the arrangement. Joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the arrangement. Joint operation is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the assets and obligations for the liabilities, relating to the arrangement. There are no joint operations that are considered material to the NEC Group.

Investment in associates and joint ventures are accounted for using the equity method and recognized at cost on the acquisition date. The carrying amount is subsequently increased or decreased to recognize the NEC Group's share of profit or loss and other comprehensive income of the associates and joint ventures after the date of initial recognition.

The financial statements of associates and joint ventures have been adjusted in order to conform to the accounting policies adopted by the Company in applying the equity method, as necessary.

Impairment of an investment in associates and joint ventures is measured by comparing the recoverable amount and the carrying amount of the investment. The impairment loss is recognized in profit or loss. If there has been a change in the estimates used to determine the recoverable amount and the recoverable amount increases, the impairment loss is reversed.

#### *Business Combinations*

Business combinations are accounted for using the acquisition method.

The consideration transferred for the acquisition of a subsidiary is measured at fair value of the assets transferred, the liabilities incurred to former owners of the acquiree, and the equity interests issued by the NEC Group.

The consideration for certain acquisitions includes payments that are contingent upon future events, such as the achievement of milestones and sales targets.

Identifiable assets acquired and liabilities and certain contingent liabilities assumed are measured at the fair values at the acquisition date. Non-controlling interests are initially measured either at fair value or at the non-controlling interests' proportionate share of the recognized amount of the acquiree's identifiable net assets on a transaction-by-transaction basis. Goodwill is measured as the excess of the sum of the fair value of consideration transferred, the amount of any non-controlling interests in the acquiree, and the fair value of the acquirer's previously held equity interest less the fair value of identifiable assets acquired, net of liabilities assumed at the acquisition date.

Acquisition related costs, such as agency, legal, and other professional, or consulting fees are recognized as expenses in the period they are incurred.

## **Foreign Currency Translation**

### *Foreign Currency Transactions*

Transactions in foreign currencies are translated into the respective functional currencies of the NEC Group companies using the exchange rate at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated into the functional currency using the exchange rate at the end of each reporting period. Non-monetary assets and liabilities denominated in foreign currencies that are measured at historical cost are translated into the functional currency using the exchange rate at the transaction date. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are translated into the functional currency using the historical exchange rates at the date when the fair value was determined. Exchange differences arising from the settlement or translation of monetary items are recognized in profit or loss except for exchange differences arising from financial assets measured at fair value through other comprehensive income and qualifying hedging instruments in cash flow hedges to the extent that the hedges are effective, which are recognized in other comprehensive income.

### *Foreign Operations*

The assets and liabilities of foreign operations are translated into Japanese yen using the exchange rate prevailing at the reporting date and their income and expenses are translated into Japanese yen using the average exchange rate for the period, unless the exchange rate fluctuates significantly. The foreign exchange differences arising on translation are recognized in other comprehensive income. In cases foreign operations are disposed of, the cumulative amount of other comprehensive income relating to that particular foreign operation is reclassified to profit or loss as part of gains and losses on the disposal.

## **Financial Instruments**

### *Non-derivative Financial Assets*

The NEC Group classifies non-derivative financial assets into financial assets measured at amortized cost, financial assets measured at fair value through other comprehensive income, or financial assets measured at fair value through profit or loss. The NEC Group has irrevocably elected to designate all equity instruments, except for those in the form of venture capital investments, in principle as financial assets measured at fair value through other comprehensive income.

The NEC Group initially recognizes financial assets measured at amortized cost on the date they originated. All other financial assets are initially recognized in the consolidated statements of financial position when the NEC Group becomes a party to the contractual provisions of the financial instruments.

The NEC Group derecognizes financial assets when the contractual rights to the cash flows from the asset expire, or when the NEC Group transfers the contractual rights to the cash flows from the asset, as well as substantially all the risks and rewards of ownership of the financial asset. Separate assets or liabilities are recognized when the NEC Group derecognizes financial assets, but still retains an interest that does not result in the retention of control over the financial asset.

Financial assets held by the NEC Group are measured at amortized cost when both of the following conditions are met:

- The financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets measured at amortized cost are initially measured at fair value, plus any directly attributable transaction costs. Trade receivables that do not contain a significant financing component are measured at their transaction price. After initial recognition, the carrying amounts of financial assets measured at amortized cost are recognized using the effective interest method, less impairment loss. Amortization using the effective interest method and gains and losses on derecognition are recognized in profit or loss for the period.

The NEC Group has in principle elected to present subsequent changes in fair value of certain equity instruments in other comprehensive income except for those in the form of venture capital investments. These equity instruments are initially measured at fair value, plus any directly attributable transaction costs and measured at fair value in subsequent periods. Changes in fair value are included in other comprehensive income and never reclassified to profit or loss and the NEC Group never reclassifies accumulated other comprehensive income to retained earnings subsequently. Dividends from equity instruments designated as measured at fair value through other comprehensive income are recognized as finance income in profit or loss, unless the dividends clearly represent a recovery of part of the cost of the investment.

Financial assets other than financial assets measured at amortized cost or equity instruments designated as measured at fair value through other comprehensive income are classified as financial instruments measured at fair value through profit or loss. These financial assets are measured at fair value after initial recognition, and changes in their fair value are recognized in profit or loss. Gains and losses on financial instruments measured at fair value through profit or loss are recognized in profit or loss.

#### *Impairment of Financial Assets*

As for impairments on financial assets measured at amortized costs, the NEC Group recognizes allowances for expected credit losses by assessing whether the credit risk on the financial assets has increased significantly at each reporting date since initial recognition. Allowances are measured based on the estimated credit loss arising from the possible defaults during the 12 months after the reporting date (12-month expected credit loss) when the credit risk associated with the financial assets has not significantly increased since initial recognition. When the credit risk associated with the financial assets has significantly increased since initial recognition or the financial assets are credit-impaired, an allowance for expected credit loss is calculated based on the estimated credit loss arising from all possible defaults over the estimated remaining period of the financial instruments (life-time expected credit loss). Notwithstanding the above, an allowance for expected credit loss on trade receivables and contract assets is always calculated based on the estimated credit loss over the entire period. Significant increase in credit risk is determined based on changes in risks of a default occurring and the changes in such risks are determined considering significant financial difficulty, breach of contract, or increase in probability where the borrower will enter bankruptcy or other financial reorganization. Changes in allowances are recognized in profit and loss.

#### *Non-derivative Financial Liabilities*

The NEC Group classifies non-derivative financial liabilities into financial liabilities measured at amortized cost. The NEC Group recognizes debt securities on the date of issuance. All other financial liabilities are initially recognized on the date when the NEC Group becomes a party to contractual provisions. The NEC Group derecognizes a financial liability when its contractual obligations are discharged, canceled, or expired. These financial liabilities are measured initially at fair value less any directly attributable transaction costs and subsequently measured at amortized cost using the effective interest method. Amortization amounts are recognized as finance costs in profit or loss.

#### *Derivative Financial Instruments*

The NEC Group holds derivative financial instruments, such as forward exchange contracts, interest rate swaps, and currency options, to hedge foreign currency exposure and interest rate exposures. Derivatives are measured at fair value at the inception and subsequent periods. At the inception of a hedge relationship, derivatives designated as hedging instruments are classified as either cash flow hedge, fair value hedge, or hedge of a net investment. For derivatives that are not designated as hedging instruments, any changes in the fair value of the derivative are recognized in profit or loss. For derivatives that are designated as hedging instruments, the NEC Group documents the relationship between the hedging instrument and hedged item, risk management objectives and strategy in undertaking the hedge transaction and the hedged risk at the inception of the hedges. The NEC Group initially and continually assesses whether the hedging instruments are highly effective in offsetting changes in the fair value or the cash flows of the respective hedged items. The NEC Group does not currently have derivatives that are designated as hedging instruments in a fair value hedge nor net investment hedge relationship.

#### *Cash Flow Hedges*

The effective portion of changes in the fair value of derivatives is recognized in other comprehensive income and any ineffective portion of changes in the fair value is immediately recognized in profit or loss. The amount accumulated in other components of equity is reclassified to profit or loss in the same period during which the cash flows of the hedged item affect profit or loss. Hedge accounting is discontinued prospectively when the hedging instrument expires, is sold, terminated, exercised, when no longer meets the criteria for hedge accounting, a forecast transaction is no longer highly probable, or the designation is revoked. In addition, the NEC Group has selected the option to continue to apply hedge accounting of IAS 39.

### **Cash and Cash Equivalents**

Cash and cash equivalents consist of cash on hand, demand deposits, and short-term highly liquid investments that are readily convertible to known amounts of cash and subject to insignificant risk of changes in value, and redeemable in three months or less from each acquisition date.

### **Property, Plant and Equipment**

Property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses. Cost includes expenses directly attributable to acquisition of the asset, costs of dismantling and removing the assets, costs of restoring the site, and borrowing costs to be capitalized. When significant components of property, plant and equipment have different useful lives, they are accounted for as separate items (by major components) of property, plant and equipment. Gains or losses on disposals of property, plant and equipment are recognized in profit or loss.

Except for assets that are not subject to depreciation, such as land and construction in progress, assets are depreciated mainly using the straight-line method over the estimated useful lives of assets. The residual value is generally estimated at zero, except for the cases where the selling price, after deducting the costs of disposal, at the end of the useful lives is estimable.

The estimated useful lives of major property, plant and equipment are as follows:

Buildings and structures	7–60 years
Machinery and equipment	2–22 years
Tools, furniture and fixtures	2–20 years

Depreciation methods, useful lives, and residual values of assets are reviewed at the end of each reporting period and revised, as necessary.

### **Goodwill**

An asset representing the future economic benefits arising together with other assets through the acquisition of a subsidiary that are not individually identifiable is recognized as Goodwill. Goodwill is not amortized, but is tested for impairment at least annually or more frequently whenever there is any indication of impairment for a cash-generating unit (“CGU”) to which goodwill is allocated. The NEC Group initially measures goodwill at the acquisition date as the excess of the aggregate of consideration transferred, amount of any non-controlling interest in the acquired entity, and acquisition-date fair value of any previous equity interest in the acquired entity, less the net recognized amount of the identifiable assets acquired and liabilities assumed. If those amounts are less than the fair value of the net identifiable assets of the business acquired, the difference is recognized directly in profit or loss as a bargain purchase gain.

### **Intangible Assets**

Development expenditures on software for sale and software for internal use are recognized as intangible assets, if all of the following criteria of capitalization are met:

- the technical feasibility of completing the intangible asset so that it will be available for use or sale;
- its intention to complete the intangible asset and use or sell it;
- its ability to use or sell the intangible asset;
- how the intangible asset will generate probable future economic benefits;
- the availability of adequate technical, financial, and other resources to complete the development and to use or sell the intangible asset; and
- its ability to measure reliably the expenditure attributable to the intangible asset during its development.

Other intangible assets, such as patents and licenses, are recognized at cost when acquired. Intangible assets acquired in business combinations and recognized separately from goodwill, including acquired capitalized development costs, are recognized at fair value at the acquisition date.

Intangible assets with definite useful lives are amortized mainly on a straight-line basis over their estimated useful lives from the date when the assets are available for use. Amortization of intangible assets is included in cost of sales and selling, general and administrative expenses. Customer related intangible assets are amortized on a straight-line basis over the estimated useful lives. Software for sale is amortized based on the expected sales volume over the expected effective period unless such amortization method does not reflect the pattern of consumption of the expected future benefits from the asset.

In such cases, software for sale is amortized on a straight-line basis over the remaining useful life. Software for internal use is amortized on a straight-line basis over the estimated useful lives. Other intangible assets, such as patents and licenses, are amortized from the date when the asset is available for use over the estimated useful lives, such as a contract period, using the method that reflects the pattern of consumption of the future economic benefits by the NEC Group.

The estimated useful lives of major intangible assets are as follows:

Software for sale	1–9 years
Software for internal use	3–5 years
Customer related intangible assets	3–19 years
Acquired capitalized development costs	7–17 years
Others	2–10 years

Amortization methods, useful lives, and residual values of intangible assets with definite useful lives are reviewed at the end of each reporting period and revised as necessary.

### **Leases**

At inception of a contract, the NEC Group assesses whether the contract is, or contains, a lease. The NEC Group determines a contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. In addition, the NEC Group elected not to recognize right-of-use assets and lease liabilities for either short-term leases with a lease term of 12 months or less or leases for which the underlying assets are of low value. The NEC Group recognizes the lease payments associated with those leases as an expense on a straight-line basis over their lease term.

#### ***As a lessee***

At the commencement date of a lease, the NEC Group recognizes right-of-use assets that represent the right to use an underlying asset and a lease liability that represents its obligation to make lease payments. The lease liabilities are measured at the present value of the lease payments that are not paid at the commencement date. The lease payments are discounted using the interest rate implicit in the lease, if it is readily determinable, or otherwise, the lessee's incremental borrowing rate.

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payments;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate at the commencement date;
- amounts expected to be payable under a residual value guarantee;
- the exercise price under a purchase option that the NEC Group is reasonably certain to exercise; and
- penalties for early termination of a lease unless the NEC Group is reasonably certain not to terminate the lease early.

The lease liability is subsequently measured at amortized cost using the effective interest method, and is remeasured under certain circumstances, such as when there is a change in future lease payments arising from a change in an index or a rate, if there is a change in the NEC Group's estimate of the amount expected to be payable under a residual value guarantee, or if the NEC Group changes its assessment of whether it will exercise a purchase, extension or termination option.

The right-of-use assets are initially measured at the initial measurement amount of the lease liabilities adjusted for any prepaid lease payments before the commencement date and certain other items and are subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the underlying asset or the end of the lease term. The estimated useful lives of the underlying assets are determined on the same basis as those of property, plant and equipment. In addition, after the commencement date, the right-of-use asset is measured at cost less accumulated depreciation and accumulated impairment losses, and is adjusted for remeasurements of the lease liability. The right-of-use assets are presented as part of property, plant, and equipment, net.



## ***Inventories***

Inventories are measured at the lower of cost and net realizable value. The cost of inventories that are interchangeable is determined by using the first-in first-out method or the periodic average method, whereas the cost of inventories that are not interchangeable is determined by using the specific identification of their individual cost. Cost of inventories comprises all costs of purchase, costs of production, costs of conversion, and other costs incurred in bringing the inventories to their present location and condition. Costs of finished goods and work in process include an allocation of production overheads that are based on the normal capacity of the production facilities. Net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and the estimated costs necessary to make the sale.

## ***Impairment of Non-Financial Assets***

Non-financial assets other than inventories, deferred tax assets, assets held for sale, assets arising from employee benefits and contract assets and assets recognized from costs to obtain a contract with a customer are assessed for indications of impairment at the end of each reporting period. This assessment is performed for an asset or a CGU, which is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets. An impairment loss is recognized in profit or loss and the carrying amount is reduced to the recoverable amount. The recoverable amount is determined for an individual asset, or a CGU when the individual asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. The NEC Group's corporate assets do not generate independent cash inflows. If there is any indication that corporate assets may be impaired, the recoverable amount is estimated for the CGU to which the corporate assets belong. Corporate assets are assets other than goodwill that contribute to the future cash flows of both the CGU to which the corporate assets belong and other CGUs, and include land or buildings held by administrative departments.

The recoverable amount is the higher of the fair value of an asset or a CGU, less costs of disposal and its value in use. Value in use is calculated as the present value of the estimated future cash flows associated with the asset or CGU. In assessing value in use, the future cash flows are estimated by using the growth rate which is determined based on the conditions of the respective countries and industries to which the CGU belongs, and are discounted to the present value using a pre-tax discount rate, which reflects current market assessments of the time value of money and any risks specific to the asset or the CGU.

For goodwill and intangible assets with indefinite useful lives, the recoverable amount is estimated at the same time each year for the level of a CGU to which goodwill and intangible assets with indefinite lives have been allocated, and they are also tested for impairment whenever there is any indication of impairment.

An impairment loss recognized in prior periods for an asset other than goodwill is reversed if there is any indications that the loss recognized for the asset may no longer exist or may have decreased, and if, and only if, there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. Impairment losses are reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, had no impairment loss been recognized. Impairment losses on goodwill are not reversed.

## ***Assets Held for Sale***

A non-current asset or disposal group is classified as held for sale if its carrying amount will be recovered through a sale transaction rather than through its continuing use. The condition above is met only when the asset is available for immediate sale in its present condition and its sale is highly probable. If the NEC Group commits to a sale plan involving loss of control of a subsidiary, it classifies all the assets and liabilities of the subsidiary as held for sale when the criteria set out above are met, regardless of whether it will retain a non-controlling interest in its former subsidiary after the sale. Non-current assets or disposal groups classified as held for sale are measured at the lower of their carrying amount and fair value less costs to sell. Property, plant and equipment and intangible assets classified as held for sale are not depreciated or amortized.

## ***Employee Benefits***

### ***Defined Benefit Plans***

The NEC Group's defined benefit plans consist of defined benefit pension plans and lump-sum severance payment plans. For defined benefit plans, the present value of defined benefit obligations, less the fair value of plan assets is recognized as either liability or asset. Defined benefit obligations are measured separately for each plan by discounting estimated

amount of future benefits employees have earned in return for their services in the current and prior periods to its present value. The discount rate is the yield at the reporting date on high-quality corporate bonds that is consistent with the currency and estimated terms of the NEC Group's post-employment benefit obligations. The NEC Group uses the projected unit credit method to determine the present value of defined benefit obligations, service cost, and the past service cost for each defined benefit obligation. Past service costs arising from a plan amendment or curtailment are recognized in profit or loss upon occurrence of the plan amendment or curtailment. Remeasurement of net defined benefit plans is recognized in full as other comprehensive income and not reclassified to retained earnings in subsequent periods.

#### *Defined Contribution Pension Plans*

Defined contribution pension plans are post-employment benefit plans under which the NEC Group pays fixed contributions to a separate entity (fund) and has no legal or constructive obligations to pay further amounts. Contributions to defined contribution pension plans are recognized as expense in profit or loss when the employees render related services.

#### **Provisions**

Provisions are recognized when the NEC Group has present legal or constructive obligations as a result of past events, it is probable that outflows of resources embodying economic benefits will be required to settle the obligations and reliable estimates can be made of the amount of the obligations.

#### **Revenue**

In accordance with IFRS 15, the following five-step approach is applied to recognize revenue, except for interest and dividend income within the scope of IFRS 9 and lease payments within the scope of IFRS 16.

Step 1: Identify the contract with a customer

Step 2: Identify performance obligations in the contract

Step 3: Determine the transaction price

Step 4: Allocate the transaction price to each performance obligation in the contract

Step 5: Recognize revenue when (or as) each performance obligation is satisfied

#### *Identifying Distinct Performance Obligations in Contracts with Customers*

The NEC Group recognizes revenue from contracts with customers for contracts for hardware and packaged software deployments, for services to customers and for system integrations and equipment constructions. The NEC Group identifies distinct promised goods or services (i.e., performance obligations) within these contracts and accounts for revenue in accordance with their performance obligations. The NEC Group separately accounts for the good or service, if a promised good or service is distinct where the NEC Group's promise to transfer the good or service to the customer is separately identifiable from other promises in the contracts, and a customer can benefit from the good or service either on its own or together with other resources that are readily available to the customer.

#### *Determining the Transaction Price*

The NEC Group considers the effects of variable consideration, constraining estimates of variable consideration, the existence of a significant financing component in the contract, non-cash consideration, and consideration payable to a customer when determining the transaction price. The NEC Group recognizes a variable consideration, which consists primarily of sales incentives that are offered to wholesalers and retailers as part of the NEC Group's sales promotion activities. When there is a possibility of subsequent variability in the consideration receivable from these customers, the variable consideration is estimated and included in revenue to the extent that it is highly probable that its inclusion will not result in a significant reversal in the amount of cumulative revenue recognized when the uncertainty has been subsequently resolved. When estimating the sales incentives, NEC Group uses the expected value method considering the historical experience of sales by customers and products. In assessing whether a contract contains a financing component and whether that financing component is significant to the contract, the NEC Group considers the difference, if any, between the amount of promised consideration and the cash selling price of the promised goods or services. The NEC Group also considers the combined effect of the expected length of time between when it transfers the promised goods or services to the customer and when the customer pays for those goods or services and the prevailing interest rates in the relevant market.

### *Allocating the Transaction Price to Performance Obligation*

The NEC Group allocates the transaction price to each performance obligation (or distinct good or service) in an amount that depicts the amount of consideration to which it expects to be entitled in exchange for transferring the promised goods or services to the customer. To allocate the transaction price to each performance obligation on a relative stand-alone selling price basis, the stand-alone selling price at contract inception of the distinct good or service underlying each performance obligation in the contract is determined and the transaction price is allocated in proportion to those stand-alone selling prices. A stand-alone selling price is estimated if it is not directly observable. For contracts for hardware and packaged software deployments, the NEC Group estimates stand-alone selling prices mainly based on adjusted market assessment approach. For contracts for services to customers and for system integrations and equipment constructions, the NEC Group estimates stand-alone selling price mainly based on expected cost plus a margin approach.

### *Satisfaction of Performance Obligation*

The NEC Group recognizes revenue when or as the NEC Group satisfies a performance obligation at a point in time or over time by transferring promised goods or services to a customer.

The NEC Group recognizes revenue over time if one of the following criteria is met; i) the customer simultaneously receives and consumes the benefits provided by the NEC Group's performance as the NEC Group performs, ii) the NEC Group's performance creates or enhances an asset that the customer controls as the asset is created or enhanced, or iii) the NEC Group's performance does not create an asset with an alternative use to the NEC Group and it has an enforceable right to payment for performance completed to date. If none of the above is met, the NEC Group recognizes revenue at a point in time when it is determined that control of an asset is transferred to a customer.

### *Performance Obligations and Revenue Measurement Methods by Type of Goods or Services*

#### *Contracts for Hardware and Packaged Software Deployments*

The major transactions regarding revenue from contracts for hardware and packaged software deployments are hardware (servers, mainframes, supercomputers, storage, business PCs, POS, ATMs, control equipment, wireless LAN routers), software (integrated operation management, application servers, security, database software), enterprise network solutions (IP telephony systems, WAN/wireless access equipment, LAN products), and network infrastructure (core network, mobile phone base stations, optical transmission systems, routers / switches, wireless backhaul).

The NEC Group recognizes revenue when control over goods is transferred to customers. To determine the point in time at which the control is transferred to the customer, the NEC Group considers whether or not a) the NEC Group has a present right to payment for the asset; b) the customer has legal title to the asset; c) the NEC Group has transferred physical possession of the asset; d) the customer has the significant risks and rewards related to the ownership of the asset; and e) the customer has accepted the asset. This transfer generally corresponds to the date of the inspection by the customer.

Revenue on Hardware requiring significant services, including installation, such as servers and network products, is in principle recognized upon the customer's acceptance. Revenue on standard Hardware, such as personal computers and electronic devices, is recognized in principle upon delivery, where the control of the Hardware is transferred to the customer.

#### *Contracts for Services to Customers (Including Maintenance and Outsourcing)/Contracts for System Integrations and Equipment Constructions*

The major transactions regarding revenue from contracts for services to customers/system integrations and equipment constructions are systems integration (systems implementation, consulting), safer city (public safety, digital government and digital finance), software & services for service providers (Operation Support System (OSS)/ Business Support System (BSS)), services & management (OSS/BSS, and service solutions), network infrastructure (submarine systems), outsourcing/cloud services and maintenance and support.

Supply of the above services usually corresponds to any of the following criteria: a) the customer simultaneously receives and consumes all of the benefits provided by the NEC Group as the NEC Group performs; b) the NEC Group's performance creates or enhances an asset that the customer controls as the asset is created; or c) the NEC Group's performance does not create an asset with an alternative use to the NEC Group and the NEC Group has an enforceable right to payment for performance completed to date and, therefore, is a performance obligation that is satisfied over time. If the progress toward complete satisfaction of the performance obligation can be reasonably measured, revenue from a service is recognized by measuring the progress. If the progress cannot be reasonably measured, revenue from a service is recognized only to the extent of the costs incurred if the NEC Group expects to recover the costs until such time that the outcome of the

performance obligation can be reasonably measured.

Revenue for fixed price service contracts, including construction contracts is in principle recognized by the method of measuring the progress based on the costs incurred to date as a percentage of the total estimated project costs. When milestones for the obligations to be performed by the NEC Group are defined at contract inception, revenue is recognized based on completion of the contractual milestones.

Revenue on ongoing service contracts is recognized by measuring the progress based on the period of services already provided over the entire service period. Where outsourcing services are charged on a per unit basis, such as data usage, revenue is recognized when the service is provided. Where services are charged on a time period basis, revenue is recognized evenly over the period of the service contract. For maintenance, in principle revenue is recognized over the period in which the services are provided; however, where the contracts are charged on a time basis, revenue is recognized on a time and materials basis.

Where changes occur in the initial estimates of revenues, measure of progress, and costs incurred for a contract, the cumulative impact arising from a change of estimates is recognized in profit or loss in the period in which the changes become certain and possible to be estimated.

#### *Contracts with Multiple Performance Obligations*

Contracts with multiple performance obligations represent one contract that consists of several types of goods or services, such as supply of Hardware and related services or supply of software sales and support services. Goods or services promised to a customer are identified as a distinct performance obligation if the customer can benefit from the good or service either on its own or together with other resources that are readily available to the customer (i.e., the good or service is capable of being distinct); and the NEC Group's promise to transfer the goods or service to the customer is separately identifiable from other promises in the contract (i.e., the promise to transfer the good or service is distinct within the context of the contract). The transaction price is allocated to each performance obligation on a relative stand-alone selling price basis, as mentioned above.

#### *Methods for Measuring Progress*

When revenue is recognized over time, the NEC Group measures the progress to depict the performance in transferring control of goods or services promised to a customer. Revenue is recognized for a performance obligation satisfied over time only if the progress can be reasonably measured. When the progress cannot be measured reasonably, revenue is recognized only to the extent of the costs incurred.

#### *Product Warranty*

The NEC Group repairs or exchanges products for free of charge to honor warranty within the warranty period after the sale of products or delivery of developed software based on contracts. Product warranty liabilities are recognized for individually estimated future warranty costs using the historical ratio of warranty costs to net sales or other relevant factors, considering the additional incremental costs that are expected to be incurred. If a product warranty is purchased separately or purchased in addition to the standard warranty by a customer, the product warranty is identified as a separate performance obligation. The transaction price is allocated to the performance obligation and revenue is recognized for the allocated amount over a warranty period.

#### *Contract Asset and Contract Liability*

Contract asset is an entity's right to consideration in exchange for goods or services that the entity has transferred to a customer when that right is conditioned on something other than the passage of time (i.e., the entity's future performance) and contract liability is an entity's obligation to transfer goods or services to a customer for which the entity has received consideration or the amount is due from the customer. Advances received from construction contracts are recorded as "contract liabilities" in the consolidated statements of financial position.

#### *Contract Costs*

An asset is recognized for the incremental costs of obtaining a contract with a customer and costs to fulfill a contract if those costs are expected to be recovered. The costs are amortized on a systematic basis that is consistent with the transfer to the customer of the goods or services to which the asset relates.

### **Income Taxes**

Income tax expenses comprise current and deferred taxes, both of which are recognized in profit or loss, except for the tax arising from transactions which are recognized either directly in equity or other comprehensive income.

Current tax is the expected tax payable or receivable on taxable profit or tax losses for the reporting period, using tax rates and tax laws enacted or substantively enacted at the end of the reporting period.

Deferred taxes are calculated based on the temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes, and unused tax losses carryforward at the end of the reporting period.

Deferred tax assets and liabilities are not recognized for the following temporary differences:

- Temporary differences on the initial recognition of an asset or liability in a transaction which is not a business combination and that affects neither accounting nor taxable profit nor loss;
- Temporary differences arising from investments in subsidiaries, associates, and joint arrangements to the extent that it is probable that the temporary difference will not reverse in the foreseeable future; and
- Taxable temporary differences arising on the initial recognition of goodwill.

Deferred tax assets and liabilities are measured using the tax rates that are expected to apply to the period in which the temporary differences are expected to reverse based on the tax rates and tax laws that have been enacted or substantively enacted at the end of the reporting period.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and the deferred tax assets and liabilities are for those related to income taxes levied by the same taxation authority on the same taxable entity.

A deferred tax asset is recognized for the carryforward of unused tax losses, and deductible temporary differences to the extent that it is probable that future taxable profit will be available against which they can be utilized.

The amount of deferred tax assets is reduced to the extent that it is no longer probable that future taxable income would be sufficient to allow the benefit of part or all of the deferred tax asset to be utilized.

### **Share Capital**

Ordinary shares are classified as equity. Incremental costs directly attributable to the issuance of ordinary shares are recognized as a deduction from equity.

Treasury shares are measured at cost and deducted from equity. When NEC Group sells the treasury shares subsequently, the difference between the carrying amount and the consideration received is recognized in share premium. Additional costs directly related to repurchase or sale of treasury shares are deducted from equity.

## **4. Use of Accounting Estimates and Judgments**

The preparation of consolidated financial statements in accordance with IFRS requires management to make certain judgments, estimates, and assumptions that affect the application of policies and reported amounts of assets, liabilities, revenues, and expenses. These estimates and assumptions may differ from the actual results.

These estimates and underlying assumptions are reviewed by management on a continuous basis. Changes in these accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

The NEC Group has assessed the impact of significant uncertainty introduced by the COVID-19 pandemic on its accounting estimates and judgments based upon the information currently available. The area for which the estimate of potential effects of the COVID-19 and various governments' counter-measures on future macroeconomic conditions was of particular importance as of March 31, 2021, is the recoverability of deferred tax assets. While the NEC Group's operating results may be temporarily adversely impacted, management has determined that the impact of the COVID-19 pandemic on the NEC Group's long-term operating results would not be significant, considering the business environment in the ICT industry in which the NEC Group operates, where the management of the NEC Group expects a strong demand for investments in IT infrastructures, such as DX (Digital Transformation) in response to coming changes in society after the COVID-19 crisis. While there was not a material impact to the consolidated financial statements as of and for the fiscal year ended March 31, 2021, as events continue to evolve and additional information becomes available, actual results and outcomes in future reporting periods may differ materially from the managements of the NEC Group's estimates.

Information about judgments and estimates that have been made in the process of applying accounting policies and that have significant effects on the amounts reported in the consolidated financial statements, and information about accounting estimates and assumptions that have significant effects on the amounts reported in the consolidated financial statements, are as follows:

- Fair Value of Financial Instruments (Note 31)
- Recoverable Amount in Impairment Test of Non-financial Assets (Note 10)
- Actuarial Assumptions of Post-retirement Benefits (Note 22)
- Recognition and Measurement of Provisions (Note 23)
- Revenue Recognition (Note 26)
- Recoverability of Deferred Tax Assets (Note 13)
- Identification of Lease and Determination of Lease Term (Note 32)
- Measurement of Fair Value in Business Combinations (Note 7)

## 5. New Accounting Standards and Interpretations Issued and Not Yet Adopted

Of the new or amendments to IFRS standards that have been issued but are not effective as of the date of the approval of the consolidated financial statements of the NEC Group, none is expected to have material effects on the NEC Group's financial position or results of operations.

## 6. Segment Information

The NEC Group has five reportable segments: Public Solutions business, Public Infrastructure business, Enterprise business, Network Services business and Global business, all of which are operating segments. Operating segments are defined as the components of the NEC Group for which separate financial information is available that is evaluated regularly by the board of directors of the Company, which is the NEC Group's chief operating decision maker in deciding how to allocate resource and in assessing performance. The NEC Group's various operations are classified into the following five operating segments and other business activities based primarily on the characteristics of the customers served.

Public Solutions business provides Systems Integration including Systems Implementation and Consulting, Maintenance and Support, Outsourcing / Cloud Services, and System Equipment, mainly to Public, Healthcare, and Regional industries.

Public Infrastructure business provides Systems Integration including Systems Implementation and Consulting, Maintenance and Support, Outsourcing / Cloud Services, and System Equipment, mainly to Government and Media industry.

Enterprise business provides Systems Integration including Systems Implementation and Consulting, Maintenance and Support, Outsourcing / Cloud Services, and System Equipment, mainly to Manufacturing, Retail and Services, and Finance industries.

Network Services business provides Network Infrastructure including Core Network, Mobile Phone Base Stations, Optical Transmission Systems and Routers / Switches, Systems Integration including Systems Implementation and Consulting, and Services & Management including Operation Support System ("OSS") / Business Support System ("BSS"), and Service Solutions mainly to telecom market in Japan.

Global business provides Safer Cities including Public Safety, Digital Government and Digital Finance, Software Services for Service Providers including OSS/BSS, Network Infrastructure including Submarine Systems and Wireless Backhaul, System Devices including Display and Projectors, and Energy Storage System.

### Changes to reportable segments and matters related to measurement for segment profit or loss

Effective as of April 1, 2020, the NEC Group's descriptions of the reportable segments have been revised based on a new performance management system and a new organization structure.

Under the former organization structure, among the products and services provided by each business unit to customers, products and services managed by other business units were recorded as revenue in the segment to which the business unit managing the products and services belonged. However, sales revenue of products and services are now recorded in the business unit providing products and services to customers.

Along with this, the "System Platform" segment is no longer an operating segment, and, excluding revenue recorded in other operating segments, revenue previously recorded in the "System Platform" segment, is now included in "Others".

The NEC Group also made segment changes due to organizational reforms and changes in the management system of

subsidiaries that have been implemented to accelerate business development related to digital transformation (DX) and strengthen business execution capabilities by integrating businesses with compatibility. In connection with this revision, segment information for the fiscal year ended March 31, 2020 has been reclassified to conform to the presentation of the revised segments for the fiscal year ended March 31, 2021.

Segment profit (loss) is measured by deducting amortization of intangible assets recognized as a result of M&A and expenses for acquisition of companies (financial advisory fees and other fees) from operating profit (loss). This segment profit (loss) is an indicator for measuring underlying profitability in order to clarify the contribution of acquired companies to the NEC Group's overall earnings. Intersegment revenues are made at amount that approximates arm's-length prices.

Segment information on revenue, profit or loss and other metrics by reportable segment for the fiscal years ended March 31, 2020 and 2021, are as follows:

*Fiscal year ended March 31, 2020*

JPY (millions)								
	Reportable segments						Reconciling items	Consolidated total
	Public Solutions	Public Infrastructure	Enterprise	Network Services	Global	Total		
Revenue:								
External customers	478,352	678,767	549,796	482,692	493,073	2,682,680	412,554	3,095,234
Intersegment	15,556	4,241	44,417	9,498	524	74,236	12,605	—
Total	493,908	683,008	594,213	492,190	493,597	2,756,916	(86,841)	3,095,234
Segment profit (loss)	34,236	64,198	52,080	30,566	(3,167)	177,913	24,388	145,798
Amortization of acquisition-related intangible assets								(16,968)
M&A related expenses								(1,221)
Operating profit								127,609
Finance income								8,477
Finance costs								(15,464)
Share of profit of entities accounted for using the equity method								3,347
Profit before income taxes								123,969
Other items:								
Depreciation and amortization	3,814	40,059	31,586	9,295	28,396	113,150	35,080	166,360
Impairment loss	752	10	53	1,789	2,811	5,415	968	6,384
Reversal of impairment loss	—	—	(150)	—	—	(150)	—	(150)
Capital expenditures	6,378	45,684	19,181	16,946	58,420	146,609	43,584	209,439

*Fiscal year ended March 31, 2021*

JPY (millions)								
	Reportable segments						Reconciling items	Consolidated total
	Public Solutions	Public Infrastructure	Enterprise	Network Services	Global	Total		
Revenue:								
External customers	425,060	692,876	503,074	538,810	449,988	2,609,808	384,215	2,994,023
Intersegment	13,472	3,829	38,431	8,543	674	64,949	6,709	—
Total	438,532	696,705	541,505	547,353	450,662	2,674,757	390,924	2,994,023
Segment profit (loss)	39,361	59,399	48,210	41,204	7,495	195,669	7,695	178,236
Amortization of acquisition-related intangible assets								(22,769)
M&A related expenses								(1,708)
Operating profit								153,759
Finance income								9,691
Finance costs								(10,613)
Share of profit of entities accounted for using the equity method								4,994
Profit before income taxes								157,831
Other items:								
Depreciation and amortization	3,741	37,251	31,048	10,293	33,437	115,770	32,209	167,613
Impairment loss	155	13	28	—	3,345	3,541	494	4,035
Reversal of impairment loss	—	—	—	—	—	—	—	(873)
Capital expenditures	6,980	31,348	35,334	14,287	15,518	103,467	36,164	161,257

"Others" mainly includes businesses such as business consulting and package solution services for the fiscal years ended March 31, 2020 and 2021.

"Reconciling items" in segment profit (loss) includes amounts not allocated to each reportable segment that consist principally of corporate expenses of 60,769 million JPY, and 26,400 million JPY for the fiscal years ended March 31, 2020 and 2021,

respectively. Corporate expenses are mainly general and administrative expenses and research and development expenses incurred at the headquarters of the Company. Also, these reconciling items include the gain on sales of the land of Sagami-hara Plant recorded during the fiscal year ended March 31, 2021.

### **Geographical information**

Revenues from contract with customers by country or region for the fiscal years ended March 31, 2020 and 2021, are as follows:

	JPY (millions)	
	2020	2021
Japan	2,343,260	2,290,784
North America and Latin America	164,075	132,455
Europe, Middle East, and Africa	234,097	228,396
China, East Asia, and Asia Pacific	353,802	342,388
Total	3,095,234	2,994,023

Non-current assets other than financial instruments, deferred tax assets, and net defined benefit assets by country/region as of March 31, 2020 and 2021, are as follows:

	JPY (millions)	
	2020	2021
Japan	670,192	654,773
North America and Latin America	43,141	39,600
Europe, Middle East, and Africa	228,515	538,539
China, East Asia, and Asia Pacific	15,131	20,422
Total	956,979	1,253,334

Non-current assets in Europe, Middle East, and Africa include goodwill recognized for KMD Holding ApS ( “KMD” ), which is in Denmark, of 82,837 million JPY and 93,295 million JPY as of March 31, 2020 and 2021, respectively, and goodwill and intangible assets of Avaloq Group AG, which is in Switzerland, 99,031 million JPY and 175,731 million JPY as of March 31, 2021.

### **Major customers**

The NEC Group does not have any external customers that comprise more than 10% of revenue in the consolidated statements of profit or loss.



## 7. Business Combinations

### *Acquisitions during the fiscal year ended March 31, 2020*

There are no business combinations that are considered material to the NEC Group.

### *Acquisitions during the fiscal year ended March 31, 2021*

On December 22, 2020, NEC completed an acquisition of 100% of the outstanding shares of WP/AV CH Holding I B.V. which owns 100% of Avaloq Group AG ("Avaloq Group") in cash of 216,886 million JPY. The Avaloq Group is a Swiss IT company, which provides financial software solution mainly to financial institutions. The acquisition enables the NEC Group to acquire the knowledge of software and domain in the digital finance field, to globally promote business participation in such field, and to strengthen businesses in the digital government field. NEC incurred acquisition-related costs of 1,298 million JPY related to the share acquisition. These costs were incurred in selling, general and administrative expenses in the consolidated statement of profit or loss.

The fair value of assets acquired and liabilities assumed at the acquisition date is as follows.

	JPY (millions)
	Amount
Cash and cash equivalents	15,444
Trade and other receivables	13,504
Other current assets	1,104
Property, plant and equipment	10,743
Intangible assets	178,024
Other non-current assets	20,788
Trade and other payables	(2,871)
Contract liabilities	(23,764)
Other current liabilities	(13,414)
Other financial liabilities-non-current	(47,712)
Other non-current liabilities	(33,160)
Total identifiable net assets assumed	118,686

The fair value is determined using generally accepted valuation techniques based on assumptions such as future cash flows and discount rate based on future earnings forecasts. Total contractual balance of trade receivables amounted to 13,875 million JPY of which expected uncollectible balance of 371 million JPY at the date of business combination has been deducted.

Goodwill arising from the acquisition is as follows.

	JPY (millions)
	Amount
Consideration for the acquisition	216,886
Non-controlling interests	149
Fair value of identifiable net liabilities assumed by the NEC Group	(118,686)
Goodwill arising from acquisition	98,349

Non-controlling interests are measured by the percentage of interests owned by non-controlling shareholders to the fair value of identifiable net assets of the acquired company group. The goodwill is attributable mainly to excess earnings power and synergies expected to be achieved from integrating the acquiree into the NEC Group's existing "Safer Cities" business. There is no goodwill recognized that is expected to be deductible for tax purposes.

Since the acquisition date, Avaloq contributed revenue of 16,415 million JPY and net profit of 662 million JPY to the NEC Group's results for the year ended March 31, 2021. Had the acquisition occurred on April 1, 2020, consolidated revenue would have been 3,042,864 million JPY, and consolidated net profit would have been 163,915 million JPY (information outside the scope of the audit).

## 8. Property, Plant and Equipment

Reconciliation of the carrying amounts of property, plant and equipment for the fiscal years ended March 31, 2020 and 2021, is as follows:

JPY (millions)							
Carrying amounts	Buildings and structures	Machinery and equipment	Tools, furniture and fixtures	Land	Construction in progress	Right-of-use assets	Total
<b>As of April 1, 2019</b>	177,610	45,764	89,344	66,970	29,133	—	408,821
Impact of changes in accounting policies	(772)	(126)	(3,221)	—	—	179,818	175,699
<b>Beginning balance as adjusted</b>	176,838	45,638	86,123	66,970	29,133	179,818	584,520
Acquisitions	3,338	3,239	8,145	175	52,528	31,000	98,425
Reclassifications	25,191	10,058	38,642	(923)	(54,084)	—	18,884
Depreciation	(15,439)	(12,228)	(41,766)	—	—	(53,917)	(123,350)
Impairment losses	(918)	(23)	(687)	(982)	(132)	(559)	(3,301)
Reversal of impairment loss	—	—	—	150	—	—	150
Disposals	(629)	(553)	(1,301)	(273)	(4,738)	(3,410)	(10,904)
Transfer to assets held for sale	(425)	(1,072)	(513)	(725)	(111)	(1,089)	(3,935)
Foreign currency translation adjustments	(270)	(342)	(516)	(28)	(95)	(1,161)	(2,412)
<b>As of March 31, 2020</b>	187,686	44,717	88,127	64,364	22,501	150,682	558,077
Acquisitions	3,300	3,819	7,544	3	42,955	42,074	99,695
Acquisitions through business combinations	—	—	3,224	—	—	8,649	11,873
Reclassifications	15,637	10,440	32,792	24	(43,901)	—	14,992
Depreciation	(15,002)	(13,349)	(38,148)	—	—	(56,341)	(122,840)
Impairment losses	(59)	(11)	(192)	(1)	(177)	—	(440)
Reversal of impairment loss	—	—	—	873	—	—	873
Disposals	(1,048)	(621)	(1,171)	(1,885)	(3,150)	(4,339)	(12,214)
Foreign currency translation adjustments	329	335	449	31	149	1,862	3,155
<b>As of March 31, 2021</b>	190,843	45,330	92,625	63,409	18,377	142,587	553,171

JPY (millions)							
Cost	Buildings and structures	Machinery and equipment	Tools, furniture and fixtures	Land	Construction in progress	Right-of-use assets	Total
As of April 1, 2019	550,115	249,618	427,384	75,373	29,133	—	1,331,623
As of March 31, 2020	558,814	241,499	420,597	72,768	22,608	206,338	1,522,624
As of March 31, 2021	540,798	249,579	428,405	70,925	18,402	245,721	1,553,830

JPY (millions)							
Accumulated Depreciation and Accumulated impairment losses	Buildings and structures	Machinery and equipment	Tools, furniture and fixtures	Land	Construction in progress	Right-of-use assets	Total
As of April 1, 2019	372,505	203,854	338,040	8,403	—	—	922,802
As of March 31, 2020	371,128	196,782	332,470	8,404	107	55,656	964,547
As of March 31, 2021	349,955	204,249	335,780	7,516	25	103,134	1,000,659

The "Reclassifications" in the table above for the fiscal years ended March 31, 2020 and 2021, includes the transfer from inventories under current assets.

Pledged assets as of March 31, 2020 and 2021, were as follows:

		JPY (millions)	
		2020	2021
Land		128	128
Others		666	701
	Total	794	829

#### *Impairment losses*

Impairment losses are included in other operating expenses in the consolidated statements of profit or loss. The aggregate amount of impairment losses is disclosed in Note 10 "Impairment Losses of Non-Financial Assets."

During the fiscal year ended March 31, 2020, the NEC Group recorded impairment losses of 1,788 million JPY mainly over buildings and structures, tools, furniture and fixtures, and land in training facilities. The losses are allocated to Network Services segment. The recoverable amount was measured based on the fair value less costs of disposal. As the assets were measured using the significant unobservable inputs such as discount rate, terminal capitalization rate, and average rent growth rate, their fair value measurements are classified as Level 3 in the fair value hierarchy.

## 9. Intangible Assets including Goodwill

Reconciliation of the carrying amounts of intangible assets including goodwill for the fiscal years ended March 31, 2020 and 2021, is as follows:

JPY (millions)							
Carrying amount	Goodwill	Software for sale	Software for internal use	Customer related intangible assets	Acquired capitalized development costs	Other	Total
<b>As of April 1, 2019</b>	188,183	50,280	53,357	68,783	25,391	20,770	406,764
Acquisitions	—	9,244	13,057	—	—	1,010	23,311
Acquisitions through business combinations	5,788	—	—	—	881	—	6,669
Reclassifications	—	13,670	12,931	—	—	1,608	28,209
Amortization	—	(24,250)	(23,198)	(11,899)	(4,116)	(2,171)	(65,634)
Impairment losses	(611)	(87)	(1,773)	—	—	(94)	(2,565)
Disposals	—	(264)	(542)	—	—	(109)	(915)
Foreign currency translation adjustments	(10,340)	(775)	(165)	(2,447)	(1,047)	(466)	(15,240)
Other	(686)	358	1,308	—	—	(152)	828
<b>As of March 31, 2020</b>	182,334	48,176	54,975	54,437	21,109	20,396	381,427
Acquisitions	—	11,636	10,824	—	—	807	23,267
Acquisitions through business combinations	101,595	42,211	4,010	133,549	—	—	281,365
Reclassifications	—	19,401	14,067	—	—	720	34,188
Amortization	—	(25,253)	(21,533)	(15,274)	(4,092)	(2,235)	(68,387)
Impairment losses	—	(3,027)	(499)	—	—	—	(3,526)
Disposals	—	(544)	(1,879)	—	—	(306)	(2,729)
Foreign currency translation adjustments	16,601	2,904	208	4,778	1,369	(785)	25,075
Other	—	196	1,605	—	—	(3,093)	(1,292)
<b>As of March 31, 2021</b>	300,530	95,700	61,778	177,490	18,386	15,504	669,388

JPY (millions)							
Cost	Goodwill	Software for sale	Software for internal use	Customer related intangible assets	Acquired capitalized development costs	Other	Total
As of April 1, 2019	199,444	132,119	133,575	84,648	34,788	37,202	621,776
As of March 31, 2020	194,206	136,813	134,887	81,701	34,205	35,792	617,604
As of March 31, 2021	312,402	200,711	139,320	221,736	36,433	27,241	937,843

JPY (millions)							
Accumulated amortization and accumulated impairment losses	Goodwill	Software for sale	Software for internal use	Customer related intangible assets	Acquired capitalized development costs	Other	Total
As of April 1, 2019	11,261	81,839	80,218	15,865	9,397	16,432	215,012
As of March 31, 2020	11,872	88,637	79,912	27,264	13,096	15,396	236,177
As of March 31, 2021	11,872	105,011	77,542	44,246	18,047	11,737	268,455

The “Reclassifications” in the table above for the fiscal years ended March 31, 2020 and 2021, includes the transfer from inventories under current assets.

Internally generated intangible assets mainly consist of software for sale and software for internal use. Amortization is recognized either as selling, general and administrative expenses or as cost of sales when the amortization expenses have been allocated to the cost of inventories and those inventories are sold. The NEC Group recognizes research and developments costs as expenses except items that meet criteria for capitalization. Research and development costs

recognized as expenses during the fiscal years ended March 31, 2020 and 2021, are 109,787 million JPY and 114,625 million JPY, respectively.

The Company acquired Avaloq Group AG on December 22, 2020 and recognized goodwill and intangible assets in the total amount of 276,373 million JPY. Individually a significant intangible asset is "Customer relationship" in the total amount 115,819 million JPY for the fiscal year ended March 31, 2021. This intangible asset is amortized on a straight-line basis. The remaining amortization period of this intangible asset is 18 years.

During the fiscal year ended March 31, 2021, the NEC Group recorded impairment losses of 3,027 million JPY over Software for sale, mainly in foreign IT subsidiaries. The losses are allocated mainly to Global segment. The recoverable amount of the assets was calculated based on the value in use. Value in use is calculated by discounting the estimated future cash flows expected to be derived from the assets to the present value. The discount rate used to calculate the recoverable amount was 7.1%.

The carrying amounts of goodwill allocated to each operating segment as of March 31, 2020 and 2021, are as follows:

	JPY (millions)	
	2020	2021
Public Infrastructure	6,150	6,150
Enterprise	—	—
Network Services	551	551
Global	137,921	254,606
Others	37,712	39,223
Total	182,334	300,530

The CGUs to which significant amounts of goodwill are allocated as of March 31, 2020 and 2021, are as follows:

CGUs	JPY (millions)	
	2020	2021
Avaloq Group	—	99,031
KMD	82,387	93,295
NPS	39,051	44,657
Others	60,896	63,547
Total	182,334	300,530

The NEC Group recognized impairment losses due to the lower profitability than initially expected for certain goodwill and intangible assets. Impairment losses are included in other operating expenses in the consolidated statements of profit or loss. The aggregate amount of impairment losses is disclosed in Note 10. "Impairment Losses of Non-Financial Assets." Avaloq Group, KMD and NPS were newly acquired in recent years, and based on its assessment of their profitability compared with the initially developed business plans, management considers there is no significant impairment risk associated with goodwill allocated to Avaloq Group, KMD and NPS.

For goodwill and intangible assets with indefinite useful lives, the recoverable amount was calculated mainly based on the value in use. Value in use is calculated by discounting the estimated future cash flows based on future business plan and the terminal value to the present value. The growth rate used for estimating the terminal value of each CGU is determined by considering the status of the respective country and industry that the CGU belongs to, and it does not exceed the long-term average growth rate of the industry of the CGU.

The significant assumptions used to calculate the recoverable amount (value in use) for the fiscal years ended March 31, 2020 and 2021, are as follows:

	2020	2021
Growth Rate	0.0 to 2.0 %	0.0 to 2.6 %
Discount Rate (Pre-tax)	5.2 to 15.3 %	6.2 to 13.1 %

The NEC Group considers, except for CGUs of which impairment losses are recognized for the fiscal years ended March 31, 2020 and 2021, that it is less likely that a significant impairment occurs even when the discount rate and growth rate, which are significant assumptions used for impairment testing of goodwill, have changed to a reasonable extent.

## 10. Impairment Losses of Non-Financial Assets

A breakdown of impairment losses and subsequent reversals by asset class for the fiscal years ended March 31, 2020 and 2021, is as follows:

	JPY (millions)			
	2020		2021	
	Impairment loss	Reversal	Impairment loss	Reversal
Property, plant and equipment				
Buildings and structures	918	—	59	—
Machinery and equipment	23	—	11	—
Tools, furniture and fixtures	687	—	192	—
Land	982	(150)	1	(873)
Construction in progress	132	—	177	—
Right-of-use assets	559	—	—	—
Goodwill	611	—	—	—
Intangible asset				
Software for internal use	1,773	—	499	—
Software for sale	87	—	3,027	—
Others	612	—	69	—
Total	6,384	(150)	4,035	(873)

Impairment losses and reversal of impairment loss are included in other operating expenses in the consolidated statements of profit or loss. Details of impairment losses are described in Note 8. "Property, Plant and Equipment" for property, plant and equipment, and Note 9. "Intangible Assets including Goodwill" for goodwill and intangible assets.

## 11. Subsidiaries

### Material subsidiaries

The number of consolidated subsidiaries increased by 37 in the fiscal year ended March 31, 2021, primary due to establishments and acquisitions and decreased by 36 primarily due to divestitures.

Major consolidated subsidiaries as of March 31, 2021, are as follows:

Name of entity	Country of incorporation	Ownership of voting rights (%)	Principal activities
NEC Platforms, Ltd.	Japan	100.0	Development, manufacturing, sale and maintenance of information and communications systems, equipment, and provision of system integration services
NEC Fielding, Ltd.	Japan	100.0	Installation and maintenance of computers and network systems
NEC Solution Innovators, Ltd.	Japan	100.0	Software development and provision of system integration services
NEC Networks & System Integration Corporation	Japan	51.4	Design, construction and maintenance of information and communications systems, installation of telecommunications systems, and sale of information and communications equipment
Japan Aviation Electronics Industry, Limited	Japan	50.9	Manufacturing and sale of connectors and electronic devices for aircraft, satellites and spacecraft
NEC Corporation of America	U.S.A.	100.0	Regional representative and supervising operations in North America, sale of computer-related equipment and communications equipment, and provision of system integration services
NEC Europe Ltd.	U.K.	100.0	Regional representative and supervising operations in Europe
Avaloq Group AG	Switzerland	100.0	Provision of software for financial institutions
KMD A/S	Denmark	100.0	Software development and IT services
NEC Asia Pacific Pte. Ltd.	Singapore	100.0	Regional representative and supervising operations in Asia, sale of computer-related equipment and communications equipment, and provision of system integration services
NEC (China) Co., Ltd.	China	100.0	Regional representative and supervising operations in Greater China
NEC Latin America S.A.	Brazil	100.0	Regional representative and supervising operations in Latin America, sale of communications equipment, and provision of system integration services

### ***Subsidiaries that have non-controlling interests material to the NEC Group***

#### ***NEC Networks & System Integration Corporation***

NEC Networks & System Integration Corporation is a subsidiary that has non-controlling interests material to the NEC Group. Proportion of ownership interests held by non-controlling interests as of March 31, 2020 and 2021 were 61.4% and 61.5%, respectively, which is inclusive of the interest in the subsidiary held in the retirement benefit trust acting as an agent of the Company. Proportion of voting rights held by non-controlling interests as of March 31, 2020 and 2021 were 48.5% and 48.6%, respectively.

Summarized financial information before eliminating inter-company transactions as of March 31, 2020 and 2021, is as follows:

	JPY (millions)	
	2020	2021
Current assets	192,501	212,519
Non-current assets	46,735	48,732
Current liabilities	82,325	94,430
Non-current liabilities	47,308	41,716
Net assets	109,603	125,105
Carrying amount of non-controlling interests	67,024	76,345

Summarized financial information before eliminating inter-company transactions for the fiscal years ended March 31, 2020 and 2021, is as follows:

	JPY (millions)	
	2020	2021
Revenue	302,253	338,053
Net profit	11,805	17,780
Other comprehensive income	339	3,151
Comprehensive income	12,144	20,931
Net profit allocated to non-controlling interests	6,898	11,351
Dividends paid to non-controlling interests	2,460	2,565
Cash flows from operating activities	14,939	20,388
Cash flows from investing activities	(6,726)	(4,821)
Cash flows from financing activities	(4,304)	(5,393)
Effect of exchange rate changes on cash and cash equivalents	58	(69)
Net increase in cash and cash equivalents	3,967	10,105
Cash and cash equivalents, at the end of reporting period	58,321	68,426



**Japan Aviation Electronics Industry, Limited**

Japan Aviation Electronics Industry, Limited ("JAE") is a subsidiary that has non-controlling interests material to the NEC Group. Proportion of ownership interests held by non-controlling interests as of March 31, 2020 and 2021 were 64.3%, which is inclusive of the interest in the subsidiary held in the retirement benefit trust acting as an agent of the Company. Proportion of voting rights held by non-controlling interests as of March 31, 2020 and 2021 were 49.1%.

Summarized financial information before eliminating inter-company transactions as of March 31, 2020 and 2021, is as follows:

	JPY (millions)	
	2020	2021
Current assets	113,559	141,430
Non-current assets	123,374	118,300
Current liabilities	52,647	61,239
Non-current liabilities	18,206	27,255
Net assets	166,080	171,236
Carrying amount of non-controlling interests	107,030	110,450

Summarized financial information before eliminating inter-company transactions for the fiscal years ended March 31, 2020 and 2021, is as follows:

	JPY (millions)	
	2020	2021
Revenue	208,237	209,640
Net profit	11,255	5,169
Other comprehensive income	(3,314)	5,699
Comprehensive income	7,941	10,868
Net profit allocated to non-controlling interests	6,290	2,418
Dividends paid to non-controlling interests	2,337	1,754
Cash flows from operating activities	29,685	30,007
Cash flows from investing activities	(24,536)	(18,802)
Cash flows from financing activities	(7,565)	14,497
Effect of exchange rate changes on cash and cash equivalents	(389)	26
Net (decrease) increase in cash and cash equivalents	(2,805)	25,728
Cash and cash equivalents, at the end of reporting period	44,802	70,530

## 12. Investments Accounted for Using the Equity Method

Investments in associates and joint ventures are accounted for using the equity method. The number of associates accounted for using the equity method increased by five in the fiscal year ended March 31, 2021, primarily due to new investments and decreased by four primarily due to divestiture. There is no change in the number of joint ventures accounted for using the equity methods for the fiscal year ended March 31, 2021.

### Associates

#### Material associates

NEC Capital Solutions Limited is an associate, which is material to the NEC Group as of March 31, 2021. NEC Capital Solutions Limited engages in leasing various types of equipment, facilities, and products in Japan. The Company owns 37.7% of the voting rights as of March 31, 2020 and 2021.

Summarized financial information as of March 31, 2020 and 2021, is as follows:

	JPY (millions)	
	2020	2021
Current assets	870,638	918,326
Non-current assets	152,196	171,369
Current liabilities	444,073	469,816
Non-current liabilities	468,188	499,486
Total equity	110,573	120,393

Summarized financial information for the fiscal years ended March 31, 2020 and 2021, is as follows:

	JPY (millions)	
	2020	2021
Revenue	64,531	71,303
Net profit	5,449	5,865
Other comprehensive income	(28)	60
Comprehensive income	5,421	5,925
Dividends received from the associate	486	487

Reconciliation between the summarized financial information and the carrying amount of interests in associates as of March 31, 2020 and 2021, is as follows:

	JPY (millions)	
	2020	2021
Equity attributable to owners of the investee	97,280	100,616
Proportion of ownership interest	37.7%	37.7%
Equity attributable to the NEC Group	36,645	37,902
Elimination of unrealized profit on inter-company transactions	(25)	(48)
Carrying amount of the associate in the consolidated financial statements	36,620	37,854
Fair value of the associate	14,922	16,431

Aggregate information of associates that are not individually material for the fiscal years ended March 31, 2020 and 2021, is as follows:

	JPY (millions)	
	2020	2021
Aggregate carrying amount of individually immaterial associates in the consolidated financial statements	36,085	34,129
Aggregate amounts of the NEC Group's share of those associates:		
Net profit	1,553	2,461
Other comprehensive income	(254)	897
Comprehensive income	1,299	3,358

Unrecognized share of losses of associates accounted for using the equity method which the Company has stopped recognizing its share of losses for the fiscal years ended March 31, 2020 and 2021, was as follows:

	JPY (millions)	
	2020	2021
Unrecognized share of losses of associates for the period	—	—
Accumulated unrecognized share of losses of associates	538	514

### Joint ventures

None of joint ventures are material to the NEC Group.

Aggregate information of joint ventures that are not individually material for the fiscal years ended March 31, 2020 and 2021, is as follows:

	JPY (millions)	
	2020	2021
Aggregate carrying amount of individually immaterial joint ventures in the consolidated financial statements	1,387	1,333
Aggregate amounts of the NEC Group's share of those joint ventures:		
Net profit (loss)	(75)	(15)
Other comprehensive income	—	—
Comprehensive income	(75)	(15)

Unrecognized share of losses of joint ventures that the Company has stopped recognizing its share of losses in applying the equity method for the fiscal years ended March 31, 2020 and 2021, was as follows:

	JPY (millions)	
	2020	2021
Unrecognized share of losses of joint ventures for the period	—	—
Accumulated unrecognized share of losses of joint ventures	—	—

## 13. Income Taxes

### Current and deferred tax expenses

The components of income tax expenses for the fiscal years ended March 31, 2020 and 2021, are as follows:

	JPY (millions)	
	2020	2021
Current tax expense		
Current year	25,839	39,317
Adjustments for current tax of prior periods	(420)	(1,060)
Subtotal	25,419	38,257
Deferred tax expense		
Origination and reversal of temporary differences	10,286	(13,007)
(Recognition of previously unrecognized) / derecognition of previously recognized tax losses	9,825	1,075
(Recognition of previously unrecognized) / derecognition of previously recognized deductible temporary differences	(34,280)	(30,360)
Subtotal	(14,169)	(42,292)
Income taxes	11,250	(4,035)

The Company and its subsidiaries in Japan are mainly subject to Japanese national and local income taxes, inhabitant tax, and enterprise tax. The statutory tax rates in Japan for the fiscal years ended March 31, 2020 and 2021, are 30.5%. The foreign subsidiaries are subject to taxes based on income at rates ranging from 0.0% to 34.0%.

Reconciliation between the Japanese statutory income tax rate and the effective tax rate of the Company for the fiscal years ended March 31, 2020 and 2021, is as follows:

	JPY (millions)	
	2020	2021
Statutory tax rate	30.5	30.5
Movement in tax rate		
Effects of undistributed profits	0.3	0.7
Effects of investments accounted for using the equity method	(0.9)	(0.8)
Non-deductible expenses	1.3	0.4
Differences in tax rates applied to foreign subsidiaries	1.3	0.1
Income tax credits	(2.5)	(5.4)
Derecognition of previously recognized tax losses / (Recognition or use of previously unrecognized)	4.0	(7.5)
(Recognition of previously unrecognized) / derecognition of previously recognized deductible temporary differences	(30.0)	(19.6)
Others	5.1	(1.0)
Effective tax rate	9.1	(2.6)

As a result of the assessment of the recoverability of deferred tax assets, due to an improved long-term prospect of its ability to generate future taxable profit which is reflected in the improvement in the NEC Group's operating results for the fiscal year ended March 31, 2021, despite the adverse impact of significant uncertainty caused by the COVID-19 pandemic, the effective tax rate for the fiscal year ended March 31, 2021 became lower than the statutory tax rate. The decrease in the effective tax rate was mainly due to the recognition of deferred tax assets for previously unrecognized deductible temporary differences.

**Deferred taxes**

Major components of deferred tax assets and liabilities as of March 31, 2020 and 2021, are as follows:

	JPY (millions)				
	As of April 1, 2019	Recognized through profit or loss	Recognized in other comprehensive income	Acquisitions through business combinations	Transfer to assets held for sale
<b>Deferred tax assets:</b>					
Accrued expenses and product warranty liabilities	33,784	550	—	—	(722)
Write-off of inventories	22,558	(764)	—	—	(721)
Depreciation	13,682	(1,170)	—	—	(6)
Elimination of unrealized profit from intercompany transactions among consolidated companies	6,779	1,259	—	—	(344)
Investments in associates	1,924	(453)	16	—	(21)
Provision for retirement benefits	74,044	16,216	(679)	—	(174)
Tax losses carried forward	34,986	(12,263)	—	—	—
Others	25,106	4,218	—	—	(347)
<b>Total deferred tax assets</b>	<b>212,863</b>	<b>7,593</b>	<b>(663)</b>	<b>—</b>	<b>(2,335)</b>
Offset with deferred tax liabilities	(62,352)				
<b>Total deferred tax assets, net</b>	<b>150,511</b>				
<b>Deferred tax liabilities:</b>					
Valuation differences due to equity instruments measured at fair value through other comprehensive income	(32,018)	515	7,358	—	—
Undistributed earnings	(16,657)	(553)	172	—	—
Gain on contribution of securities to the retirement benefit trust	(11,945)	724	—	—	—
Valuation differences due to business combination	(24,579)	4,005	—	(430)	—
Others	(3,165)	594	—	—	171
<b>Total deferred tax liabilities</b>	<b>(88,364)</b>	<b>5,285</b>	<b>7,530</b>	<b>(430)</b>	<b>171</b>
Offset with deferred tax asset	62,352				
<b>Total deferred tax liabilities, net</b>	<b>(26,012)</b>				
<b>Net deferred tax asset</b>	<b>124,499</b>				

	JPY (millions)				
	As of April 1, 2020	Recognized through profit or loss	Recognized in other comprehensive income	Acquisitions through business combinations	As of March 31, 2021
Deferred tax assets:					
Accrued expenses and product warranty liabilities	33,612	2,605	—	34	36,251
Write-off of inventories	21,073	(2,360)	—	—	18,713
Depreciation	12,506	(2,594)	—	(925)	8,987
Elimination of unrealized profit from intercompany transactions among consolidated companies	7,694	(154)	—	—	7,540
Investments in associates	1,466	(409)	359	—	1,416
Provision for retirement benefits	89,407	31,716	(43,045)	685	78,763
Tax losses carried forward	22,723	(16,665)	—	3,282	9,340
Others	28,977	1,094	—	(115)	29,956
Total deferred tax assets	217,458	13,233	(42,686)	2,961	190,966
Offset with deferred tax liabilities	(52,275)				(57,085)
Total deferred tax assets, net	165,183				133,881
Deferred tax liabilities:					
Valuation differences due to equity instruments measured at fair value through other comprehensive income	(24,145)	75	(3,927)	—	(27,997)
Undistributed earnings	(17,038)	(766)	—	—	(17,804)
Gain on contribution of securities to the retirement benefit trust	(11,221)	—	—	—	(11,221)
Valuation differences due to business combination	(21,004)	4,956	—	(28,671)	(44,719)
Others	(2,400)	762	—	—	(1,638)
Total deferred tax liabilities	(75,808)	5,027	(3,927)	(28,671)	(103,379)
Offset with deferred tax asset	52,275				57,085
Total deferred tax liabilities, net	(23,533)				(46,294)
Net deferred tax asset	141,650				87,587

A majority of deferred tax assets of the NEC Group were recognized by the Company and certain domestic consolidated subsidiaries that file a consolidated tax return.

The NEC Group considers the probability that a portion, or all of future deductible temporary differences or unused tax losses can be utilized against future taxable profits in the recognition of deferred tax assets. In assessing recoverability of deferred tax assets, the NEC Group considers the scheduled reversal of taxable temporary differences, projected future taxable profits and tax planning strategies. Based on the level of historical taxable profits and projected future taxable profits, reversal of taxable temporary differences and tax planning during the periods in which the temporary differences become deductible, the NEC Group believes that it is probable that tax benefits of recognized deferred tax assets as of March 31, 2021, can be utilized.

The tax effect by applicable tax rates of deductible temporary differences and tax losses carried forward for which deferred tax assets were not recognized as of March 31, 2020 and 2021, are as follows:

	JPY (millions)	
	2020	2021
Deductible temporary differences	134,788	116,938
Unused tax losses carried forward	75,761	66,492
Total	210,549	183,430

The tax effect by applicable tax rates of unused tax losses as of March 31, 2020 and 2021, for which deferred tax assets were not recognized will expire as follows:

	JPY (millions)	
	2020	2021
The 1 <sup>st</sup> year	1,501	270
The 2 <sup>nd</sup> year	1,099	310
The 3 <sup>rd</sup> year	394	481
The 4 <sup>th</sup> year	519	3,349
The 5 <sup>th</sup> year and thereafter	72,248	62,082
Total	75,761	66,492

The aggregate amounts of temporary differences relating to investments in subsidiaries for which no deferred tax liabilities were recognized were 145,707 million JPY and 199,400 million JPY as of March 31, 2020 and 2021, respectively.

## 14. Inventories

Components of inventories as of March 31, 2020 and 2021, are as follows:

	JPY (millions)	
	2020	2021
Merchandise and finished goods	53,682	46,919
Work in process	92,020	84,149
Raw materials and supplies	53,624	54,480
Total	199,326	185,548

The amount of inventories recognized as an expense during the period was included within cost of sales. Inventory write-down to net realizable value recognized as cost of sales for the fiscal years ended March 31, 2020 and 2021, was 7,693 million JPY and 7,298 million JPY, respectively. There was no material reversal of write-downs during the fiscal years presented.

## 15. Trade and Other Receivables

Components of trade and other receivables as of March 31, 2020 and 2021, are as follows:

	JPY (millions)	
	2020	2021
Notes receivable	16,937	16,714
Accounts receivable	679,496	688,786
Other receivables	41,051	34,948
Total	737,484	740,448

The amounts of trade and other receivables to be collected after 12 months as of March 31, 2020 and 2021, are 806 million JPY and 416 million JPY, respectively.

## 16. Cash and Cash Equivalents

Components of cash and cash equivalents as of March 31, 2020 and 2021, are as follows:

	JPY (millions)	
	2020	2021
Cash and deposits	217,049	342,167
Certificates of deposits	142,203	181,178
Total	359,252	523,345

## 17. Other Assets

Components of other current assets and other non-current assets as of March 31, 2020 and 2021, are as follows:

	JPY (millions)	
	2020	2021
Advance payments	44,558	49,752
Prepaid expenses	44,665	59,945
Others	19,213	21,899
Other current assets	108,436	131,596
Net defined benefit assets	8,757	136,774
Long-term prepaid expenses	17,471	30,735
Others	4	40
Other non-current assets	26,232	167,549



## 18. Assets Held for Sale

Major components of assets held for sale and liabilities directly associated with assets held for sale as of March 31, 2020 and 2021, are as follows:

	JPY (millions)	
	2020	2021
Cash and cash equivalents	4,161	—
Trade and other receivables	12,349	—
Inventories	16,496	—
Other assets	8,204	—
Assets held for sale	41,210	—
	JPY (millions)	
	2020	2021
Trade and other payables	11,786	—
Other liabilities	18,347	—
Liabilities directly associated with assets held for sale	30,133	—

The assets held for sale as of March 31, 2020, consisted of groups of assets and liabilities relating to two subsidiaries, NEC Display Solutions, Ltd. ("NDS") and Showa Optronics Co., Ltd. NDS used to belong to the "Global" segment, and the sale of its 66% share was completed on November 1, 2020. Along with this transfer of stock, NDS became an associate accounted for using the equity method of the Company and changed its company name to Sharp NEC Display Solutions, Ltd..

There are no assets held for sale as of March 31, 2021.

## 19. Equity

Changes in ordinary shares for the fiscal years ended March 31, 2020 and 2021, are as follows:

	(Thousands of shares)	
	2020	2021
Total number of authorized shares:		
End of the year	750,000	750,000
Total number of issued shares:		
Beginning of the year	260,473	260,473
Changes during the year	—	12,377
End of the year	260,473	272,850

*Note: The number of shares is rounded to the nearest thousand.*

The shares issued by the Company are ordinary shares with no par value that have no restrictions on any rights.

The board of directors of the Company passed a resolution as of June 25, 2020, to issue 12,376,600 new shares and dispose of 647,000 treasury shares (a total of 13,023,600 shares) at a price of 4,950 JPY per share, or 64,467 million JPY in total, to NTT Corporation by way of third-party allotment. The board of directors also passed a resolution as of the same date, to execute a capital and business alliance agreement with NTT Corporation, and executed the agreement on the same date. The payment for the shares has completed on July 10, 2020.

Changes in treasury shares as of March 31, 2020 and 2021, are as follows:

	(Thousands of shares)	
	2020	2021
Ordinary shares		
Beginning of the year	763	886
Changes during the year	123	(529)
End of the year	886	357

The main reason for the decrease during the fiscal year ended March 31, 2021 was the sale of treasury stock by way of third-party allotment.

### Surplus

The Companies Act of Japan (the "Companies Act") provides that an amount of 50% or more of contribution at the share issuance may be incorporated into share capital and the remaining into capital reserve. The capital reserve may be incorporated into share capital upon the resolution at the shareholders' meeting.

The Companies Act requires that an amount equivalent to 10% of dividends of surplus must be appropriated as capital reserve or retained earnings reserve. No further appropriations are required when the total amount of capital reserve and retained earnings reserve equals 25% of share capital. The appropriated retained earnings reserve may be used to offset losses carried forward. The Companies Act also provides that retained earnings reserve may be reduced upon the resolution at the shareholders' meeting.

Share premium in the consolidated financial statements includes capital reserve and other capital surplus in the non-consolidated financial statements of the Company. In addition, retained earnings include retained earnings reserve and other retained earnings. The amount that may be distributed is calculated based on the Company's non-consolidated financial statements prepared in accordance with the Companies Act and Japanese accounting standards.

A breakdown of other components of equity as of March 31, 2020 and 2021, is as follows:

	JPY (millions)	
	2020	2021
Remeasurements of defined benefit plans	(35,326)	89,431
Exchange differences on translating foreign operations	(32,415)	(5,712)
Cash flow hedges	(609)	(1,841)
Equity instruments designated as measured at fair value through other comprehensive income	9,886	66,395
Total	(58,464)	148,273

Components of other comprehensive income included in non-controlling interests for the fiscal years ended March 31, 2020 and 2021, are as follows:

	JPY (millions)	
	2020	2021
Remeasurements of defined benefit plans	(77)	2,734
Exchange differences on translating foreign operations	(2,371)	4,399
Cash flow hedges	15	(15)
Equity instruments designated as measured at fair value through other comprehensive income	(372)	272
Total	(2,805)	7,390

**Other comprehensive income**

The components of other comprehensive income and related tax expense and tax benefit for the fiscal years ended March 31, 2020 and 2021, are as follows:

	JPY (millions)	
	2020	2021
Items that will not be reclassified to profit or loss		
Equity instruments designated as measured at fair value through other comprehensive income		
(Decrease) increase during the year	(25,696)	82,827
Tax benefit (expense)	5,399	(26,182)
Subtotal, net of tax	(20,297)	56,645
Remeasurements of defined benefit plans		
Increase (decrease) during the year	2,839	170,392
Tax (expense) benefit	(679)	(43,045)
Subtotal, net of tax	2,160	127,347
Share of other comprehensive income of entities accounted for using the equity method		
(Decrease) increase during the year	(84)	280
Subtotal	(84)	280
Items that may be reclassified subsequently to profit or loss		
Exchange differences on translating foreign operations		
(Decrease) increase during the year	(17,014)	29,125
Reclassification adjustments	2,001	1,019
Subtotal, before tax	(15,013)	30,144
Tax benefit (expense)	237	378
Sub-total, net of tax	(14,776)	30,522
Cash flow hedges		
Increase (decrease) during the year	87	(14)
Reclassification adjustments	(29)	(1,738)
Subtotal, before tax	58	(1,752)
Tax (expense) benefit	(36)	447
Sub-total, net of tax	22	(1,305)
Share of other comprehensive income of entities accounted for using the equity method		
(Decrease) increase during the year	(175)	671
Reclassification adjustments	—	(33)
Subtotal, net of tax	(175)	638
Total other comprehensive income, net of tax	(33,150)	214,127

## 20. Dividends

Dividends declared for which the effective date falls in the fiscal years ended March 31, 2020 and 2021, are as follows:

### Fiscal year ended March 31, 2020

Resolution	Board of directors on April 26, 2019
Type of shares	Ordinary shares
Total dividends JPY (millions)	10,393
Source of dividends	Retained earnings
Dividends per share (JPY)	40
Record date	March 31, 2019
Effective date	June 3, 2019
Resolution	Board of directors on October 29, 2019
Type of shares	Ordinary shares
Total dividends JPY (millions)	7,795
Source of dividends	Retained earnings
Dividends per share (JPY)	30
Record date	September 30, 2019
Effective date	December 2, 2019

### Fiscal year ended March 31, 2021

Resolution	Board of directors on May 12, 2020
Type of shares	Ordinary shares
Total dividends JPY (millions)	10,393
Source of dividends	Retained earnings
Dividends per share (JPY)	40
Record date	March 31, 2020
Effective date	June 1, 2020
Resolution	Board of directors on October 29, 2020
Type of shares	Ordinary shares
Total dividends JPY (millions)	10,914
Source of dividends	Retained earnings
Dividends per share (JPY)	40
Record date	September 30, 2020
Effective date	December 1, 2020

Dividends declared for which the record date is in the fiscal year ended March 31, 2021, but the effective date falls in the following fiscal year are as follows:

Resolution	Board of directors on May 12, 2021
Type of shares	Ordinary shares
Total dividends JPY (millions)	13,642
Source of dividends	Retained earnings
Dividends per share (JPY)	50
Record date	March 31, 2021
Effective date	June 1, 2021

## 21. Bonds and Borrowings

A breakdown of bonds and borrowings and interest rates as of March 31, 2020 and 2021, is as follows:

	JPY (millions)		Average interest rate (%)	Maturity
	2020	2021		
Short-term borrowings	96,976	40,969	1.36	—
Current portion of long-term borrowings	3,029	10,541	0.38	—
Current portion of bonds	54,987	—	—	—
Long-term borrowings (excluding the current portion)	220,219	309,156	0.78	September 20, 2022 to October 5, 2076
Bonds (excluding the current portion)	144,609	179,583	—	—
Total	519,820	540,249		
Current	154,992	51,510		
Non-current	364,828	488,739		
Total	519,820	540,249		

A detail by issue of bonds, excluding the current portion, as of March 31, 2020 and 2021, are as follows:

Company name	Series	Issued date	JPY (millions)		Interest rate (%)	Maturity
			2020	2021		
NEC	The 48 <sup>th</sup>	July 17, 2015	19,971	19,984	0.658	July 15, 2022
NEC	The 50 <sup>th</sup>	June 15, 2017	34,933	34,964	0.290	June 15, 2022
NEC	The 51 <sup>st</sup>	June 15, 2017	24,934	24,950	0.360	June 14, 2024
NEC	The 52 <sup>nd</sup>	June 15, 2017	14,944	14,952	0.455	June 15, 2027
NEC	The 53 <sup>rd</sup>	September 21, 2018	29,909	29,935	0.260	September 21, 2023
NEC	The 54 <sup>th</sup>	September 21, 2018	9,963	9,970	0.360	September 19, 2025
NEC	The 55 <sup>th</sup>	September 21, 2018	9,955	9,960	0.500	September 21, 2028
NEC	The 56 <sup>th</sup>	April 23, 2020	—	9,972	0.280	April 21, 2023
NEC	The 57 <sup>th</sup>	April 23, 2020	—	14,945	0.400	April 23, 2025
NEC	The 58 <sup>th</sup>	April 23, 2020	—	9,951	0.540	April 23, 2030
Total			144,609	179,583	—	—

### Commitment line agreements

The NEC Group has entered into commitment line agreements for short-term borrowings with 18 financial institutions for the purpose of securing stable and flexible short-term funding. The unused commitment line of credit based on such agreements for short-term borrowings as of March 31, 2020 and 2021, is as follows:

	JPY (millions)	
	2020	2021
Aggregate amount of commitment line contracts	328,000	328,000
Amount used	2,000	2,000
Unused balance	326,000	326,000

Reconciliation of liabilities arising from financing activities for the fiscal years ended March 31, 2020 and 2021, is as follows:

	JPY (millions)						
	As of April 1, 2019	Adjusted by changes in accounting policies	Changes arising from cash flows	Business combinations /disposals	Foreign currency translation differences	Lease liabilities resulting from new lease	Others
Short-term borrowings	110,634	—	(4,349)	(2,270)	(7,039)	—	—
Long-term borrowings	242,444	(5,713)	(10,844)	(3,030)	(17)	—	408
Lease liabilities	—	180,831	(53,620)	(1,154)	(1,202)	31,000	(256)
Bonds	199,441	—	—	—	—	—	155
Total	552,519	175,118	(68,813)	(6,454)	(8,258)	31,000	307

	JPY (millions)						
	As of April 1, 2020	Changes arising from cash flows	Business combinations /disposals	Foreign currency translation differences	Lease liabilities resulting from new lease	Others	As of March 31, 2021
Short-term borrowings	96,976	(47,333)	(13,320)	4,646	—	—	40,969
Long-term borrowings	223,248	55,172	40,968	—	—	309	319,697
Lease liabilities	155,599	(57,530)	8,134	2,053	57,764	(3,413)	162,607
Bonds	199,596	(20,000)	—	—	—	(13)	179,583
Total	675,419	(69,691)	35,782	6,699	57,764	(3,117)	702,856

Short-term borrowings comprise primarily of bank borrowings and commercial papers.

## 22. Employee Benefits

### *Employee benefit plans*

The Company and its domestic subsidiaries provide cash balance pension plans, other defined benefit pension plans, lump-sum severance payment plans, and the defined contribution pension plans in accordance with the Defined-Benefit Corporate Pension Act and the Defined Contribution Pension Act of Japan. The Company's defined benefit pension plans are administered by the Pension fund of NEC Corporation (the "Fund") which is legally independent of the Company. The Director of the Fund has the fiduciary duty to comply with laws, the directives by the Minister of Health, Labour and Welfare and the Director-Generals of Regional Bureaus of Health and Welfare made pursuant to those laws, and the by-laws of the Fund and the decisions made by the Board of Representatives of the Fund. The Company is required to make contributions to the Fund and obligated to make contributions in the amount stipulated by the Fund. Contributions are also regularly reviewed and adjusted as necessary to the extent permitted by laws and regulations. In addition, the Company and its certain domestic consolidated subsidiaries have shifted from defined benefit pension plans to defined contribution pension plans for the portion funded after October 1, 2020.

Certain of its foreign subsidiaries have various types of defined benefit plans and defined contribution plans, covering substantially all of their employees. However, these plans are not considered material in aggregate to the NEC Group's employee benefit arrangements.

The defined benefit plans of the NEC Group are exposed to the following risks:

#### *Investment risks*

The present value of defined benefit obligations is calculated using a discount rate by reference to market yields at the end of the reporting period on high quality corporate bonds. When the yield on plan assets falls below the discount rate, there is a risk of reduction in equity due to deterioration of the funding status. In short-term, plan assets may be exposed to fluctuations in the investment performance. The portfolio of plan assets is reviewed on a regular basis in order to secure sufficient income streams over the long term for pension and severance payments in the future to meet the investment objective.

#### *Interest rate risks*

When a discount rate is adjusted downwards in line with the fallen market yields on high quality corporate bonds, the present value of defined benefit obligations may increase and cause deterioration of the funding status, exposing the NEC Group to a risk of reduction in equity.

*Defined benefit obligations and plan assets*

The changes in present value of defined benefit obligations and fair value of plan assets of the NEC Group for the fiscal years ended March 31, 2020 and 2021, are as follows:

	JPY (millions)	
	2020	2021
Present value of defined benefit obligations		
Balance at the beginning of the year	1,036,768	966,563
Current service cost	32,140	23,238
Interest cost	5,604	6,193
Remeasurements:		
Actuarial (gains) losses arising from changes in demographic assumptions	(6,939)	2,940
Actuarial (gains) losses arising from changes in financial assumptions	(8,996)	(606)
Past service cost and gains on settlements	(449)	152
Benefits paid	(63,512)	(56,537)
Effects of business combinations and disposals	(13,094)	46,527
Settlements of defined benefit pension plans	(8,303)	—
Foreign currency translation differences	(3,221)	5,322
Transfer to liabilities directly associated with assets held for sale	(4,197)	7,771
Others	762	4,271
Balance at the end of the year	966,563	1,005,834
Fair value of plan assets		
Balance at the beginning of the year	814,902	750,851
Interest income	4,823	6,165
Remeasurement: Actual (losses) gains on plan assets	(13,096)	172,726
Employer contributions	10,583	7,791
Benefits paid	(53,282)	(44,893)
Effects of business combinations and disposals	(8,377)	46,654
Foreign currency translation differences	(3,435)	5,478
Transfer to liabilities directly associated with assets held for sale	(1,983)	2,343
Others	716	3,586
Balance at the end of the year	750,851	950,701
Defined benefit liabilities	224,469	191,907
Defined benefit assets	(8,757)	(136,774)
Net defined benefit liabilities recognized in the consolidated statements of financial position	215,712	55,133



Components of defined benefit cost for the fiscal years ended March 31, 2020 and 2021, are as follows:

	JPY (millions)	
	2020	2021
Current service cost	32,140	23,238
Net interest	781	28
Past service cost and gains on settlements	(449)	152
Total	32,472	23,418

#### Fair value of plan assets

The fair value of the plan assets by asset category as of March 31, 2020 and 2021, is as follows:

	JPY (millions)			
	2020		2021	
	With quoted market price in an active market	No quoted market price in an active market	With quoted market price in an active market	No quoted market price in an active market
Cash and cash equivalents	21,235	—	11,696	—
Equity securities	128,334	—	237,369	—
Mutual funds	—	590,972	—	691,605
Others	—	10,310	—	10,031
Total	149,569	601,282	249,065	701,636

Consolidated subsidiaries' shares that are contributed to retirement benefit trust included in Equity securities are 46,114 million JPY and 62,104 million JPY as of March 31, 2020 and 2021, respectively. Equity securities consist of only Japanese securities.

Mutual funds are investment vehicles such as commingled funds and primarily invested in the marketable instruments such as listed stocks and government and municipal bonds in both Japanese and global markets.

Significant actuarial assumptions used to determine the present value of the defined benefit obligations as of March 31, 2020 and 2021, are as follows:

	2020	2021
Discount rate	0.6%	0.6%

The assumptions for future mortality are based on the official mortality table generally used for actuarial assumptions in Japan. Under the mortality table used at March 31, 2020 and 2021, the current average remaining life expectancy of an individual retiring at age 60 was 23 years for males and 28 years for females.

The effects on defined obligations of a 0.1% change in the discount rate as of March 31, 2020 and 2021, are as follows:

	JPY (millions)	
	2020	2021
Discount rate		
Increased by 0.1%	(10,610)	(10,634)
Decreased by 0.1%	10,822	10,840

The NEC Group makes contributions to its defined benefit plans considering various factors, including the financial condition of the Company and its subsidiaries, funding status of the plans, and actuarial assumptions. Regarding the NEC corporate pension fund, the contribution amount is reviewed on a regular basis, and financial recalculations are conducted every five years in accordance with the Defined-Benefit Corporation Pension Act. The Fund determines investment strategies for each pension asset categories by considering expected returns and risks. Plan assets are managed within those set parameters to minimize risk, and the Company and certain of its consolidated subsidiaries may make contributions of a necessary amount if the amount of reserve falls below the minimum base amount.

The NEC Group plans to contribute 11,635 million JPY to its defined benefit pension plans during the fiscal year ending March 31, 2022.

The remaining weighted-average duration of the defined benefit obligation was 11.0 years and 10.4 years as of March 31, 2020 and 2021, respectively.

***Contribution to the defined contribution plans***

The Company and certain of its subsidiaries provide defined contribution benefit plans. The contributions made by the NEC Group recorded as retirement benefit expenses were 57,542 million JPY, and 63,238 million JPY for the years ended March 31, 2020 and 2021, respectively. The amount includes the payment of premiums by employer in welfare pension insurance premiums.

## 23. Provisions

A roll forward of provisions by major component for the fiscal year ended March 31, 2021, is as follows:

JPY (millions)

	Product warranty liabilities	Provision for business structure improvement	Asset retirement obligations	Provision for loss on construction contracts and others	Provision for Commercial Disputes and Litigation	Other	Total
Balance as of April 1, 2020	15,655	3,995	4,342	20,315	18,862	8,612	71,781
Increase	11,401	1,223	9,398	10,861	2,702	2,633	38,218
Decrease (used during the year)	(10,873)	(1,695)	(303)	(10,874)	(3,279)	(3,179)	(30,203)
Decrease (reversed during the year)	(1,396)	(1,198)	—	(751)	(384)	—	(3,729)
Other	270	(93)	243	(149)	371	(907)	(265)
Balance as of March 31, 2021	15,057	2,232	13,680	19,402	18,272	7,159	75,802
Balance as of April 1, 2020	15,655	3,995	4,342	20,315	18,862	8,612	71,781
Balance as of April 1, 2020 – Current	11,362	2,531	701	20,315	17,616	6,887	59,412
Balance as of April 1, 2020 – Non-current	4,293	1,464	3,641	—	1,246	1,725	12,369
Balance as of March 31, 2021	15,057	2,232	13,680	19,402	18,272	7,159	75,802
Balance as of March 31, 2021 – Current	10,920	2,232	1,185	19,402	16,714	4,928	55,381
Balance as of March 31, 2021 – Non-current	4,137	—	12,495	—	1,558	2,231	20,421

### Product Warranty Liabilities

The NEC Group sells products that are repaired or exchanged for free of charge within the warranty period after the sale of products or delivery of developed software, based on contracts.

Product warranty liabilities are recognized for individually estimated future warranty costs using the historical ratio of warranty costs to net sales or other relevant factors, considering the additional incremental costs that are expected to be incurred. Most of these costs are expected to be incurred in the following fiscal year and the rest to be incurred within approximately two years after the end of the reporting period.

### Provision for Business Structure Improvement

The provision is recognized for the estimated expenses and losses in connection with restructuring activities. Most of this provision is expected to be utilized in the next year and the rest to be utilized within approximately two years from the end of the reporting period.

### Asset Retirement Obligations

The provision is made mainly for the expenses in association with scrap, removal and retirement of long-lived assets, and restoring the site based on past experience. These expenses are added to the carrying amount of the related assets. The expenses and discount rate are reviewed every year. Most of these costs are expected to be incurred by 2050.

*Provision for Loss on Construction Contracts and Others*

A provision is recognized for customized software or construction contracts for which the NEC Group is fulfilling its contract obligations, when it identifies construction contracts for which it is probable, at the end of the reporting period, that it will incur a loss, and the amount of the loss after the reporting period is reasonably estimable. The timing of cash outflows depends on the progress of the project in the future.

*Provision for Commercial Disputes and Litigation*

A provision is recognized for certain potential commercial claims and disputes as well as pending, threatened or possible legal proceedings and litigation. The timing of cash outflows depends on the progress of cases in the future. The Company's management has conducted an assessment of the probable outcome of each commercial claim and dispute. Regarding the most significant matter in terms of provision amount, management has decided not to disclose further details of the matter as such disclosure could seriously prejudice the position of the Company with respect thereto. The remaining matters are significantly smaller, a substantial majority of them being disputes in the ordinary course of business regarding alleged breach of contract claims related to product delivery.

*Other*

A provision is recognized for present obligations other than those included in the above categories.

## 24. Trade and Other Payables

Components of trade and other payables as of March 31, 2020 and 2021, are as follows:

	JPY (millions)	
	2020	2021
Notes payable	4,932	5,343
Accounts payable-trade	398,741	413,910
Accounts payable-other	57,208	48,385
Total	460,881	467,638

## 25. Other Liabilities

Components of other current and non-current liabilities as of March 31, 2020 and 2021, are as follows:

	JPY (millions)	
	2020	2021
Consumption tax withheld	39,368	40,318
Deposits from employees	3,811	4,457
Others	11,974	16,946
Other current liabilities	55,153	61,721
Deferred tax liabilities	23,533	46,294
Others	10,749	11,753
Other non-current liabilities	34,282	58,047

## 26. Revenue

### Disaggregation of revenue

The NEC Group has five reportable segments: Public Solutions, Public Infrastructure, Enterprise, Network Services and Global.

Revenue consists of the following three categories; “Contracts for hardware and packaged software deployments”, “Contracts for services to customers (including maintenance and outsourcing)”, and “Contracts for system integrations and equipment constructions”. The revenue in three categories for the fiscal years ended March 31, 2020 and 2021, are as follows:

#### Fiscal year ended March 31, 2020

	Reportable segments						JPY (millions)	
	Public Solutions	Public Infrastructure	Enterprise	Network Services	Global	Total	Others	Consolidated Total
Contracts for hardware and packaged software deployments	175,048	289,026	137,261	140,702	161,130	903,167	194,825	1,097,992
Contracts for services to customers (including maintenance and outsourcing)	151,791	115,564	228,224	206,520	195,658	897,757	127,583	1,025,340
Contracts for system integrations and equipment constructions	151,513	274,177	184,311	135,470	136,285	881,756	90,146	971,902
Total	478,352	678,767	549,796	482,692	493,073	2,682,680	412,554	3,095,234

#### Fiscal year ended March 31, 2021

	Reportable segments						JPY (millions)	
	Public Solutions	Public Infrastructure	Enterprise	Network Services	Global	Total	Others	Consolidated Total
Contracts for hardware and packaged software deployments	128,613	310,683	119,012	153,871	102,708	814,887	166,490	981,377
Contracts for services to customers (including maintenance and outsourcing)	148,135	128,655	226,931	221,977	186,932	912,630	127,132	1,039,762
Contracts for system integrations and equipment constructions	148,312	253,538	157,131	162,962	160,348	882,291	90,593	972,884
Total	425,060	692,876	503,074	538,810	449,988	2,609,808	384,215	2,994,023

The above disaggregated revenue information for the fiscal year ended March 31, 2020 has been restated to conform to the current segment composition reflecting the organizational changes effective April 1, 2020.

### Contract balances

There are no significant changes to contract assets during the fiscal years ended March 31, 2020 and 2021. The amounts of revenue recognized for the fiscal years ended March 31, 2020 and 2021, that were included in the contract liability balances at the beginning of the years are 124,758 million JPY and 113,635 million JPY, respectively.

### Remaining performance obligations

The revenue expected to be recognized in the future related to performance obligations that are unsatisfied (or partially unsatisfied) as of March 31, 2020 and 2021, is as follows:

	JPY (millions)	
	2020	2021
Timing of recognition in revenue		
One year or less	527,020	637,653
More than one year	785,843	1,042,741
Remaining performance obligations	1,312,863	1,680,394

The table above does not include the remaining performance obligations that have original expected durations of one year or less.

## 27. Other Operating Income (Expenses)

Components of other operating income (expenses) for the fiscal years ended March 31, 2020 and 2021, are as follows:

	JPY (millions)	
	2020	2021
Other operating income		
Gain on sales of land	1,656	16,073
Gain on sales of subsidiaries' stocks	245	11,540
Insurance recovery	2,735	4,773
Indemnification received	1,514	815
Gain on loss of control of subsidiaries	1,684	102
Other	5,476	9,168
Subtotal	13,310	42,471
Other operating expenses		
Impairment loss	(6,384)	(4,035)
Loss on disposal of property, plant and equipment	(3,280)	(3,746)
Provision for contingent loss	(2,242)	(1,186)
Other	(8,664)	(7,939)
Subtotal	(20,570)	(16,906)
Other operating expenses, net	(7,260)	25,565

"Gain on sales of land" for the fiscal year ended March 31, 2021, mainly represents a gain on sale and leaseback transactions. "Gain on sales of subsidiaries' stocks" for the fiscal year ended March 31, 2021, mainly represents a gain on sale of shares of Showa Optronics.

For "Impairment loss," please refer to Note 10. "Impairment Losses of Non-Financial Assets."

## 28. Expenses by Nature

Major components of expenses by nature included in "Cost of sales" and "Selling, general and administrative expenses" for the fiscal years ended March 31, 2020 and 2021, are as follows:

	JPY (millions)	
	2020	2021
Material costs	998,644	959,267
Personnel expenses	891,123	885,457
Outsourcing and subcontracting fees	588,727	568,306
Depreciation and amortization	188,984	191,227

Components of personnel expenses for the fiscal years ended March 31, 2020 and 2021, are as follows:

	JPY (millions)	
	2020	2021
Salaries and bonuses	709,281	713,084
Retirement benefit expenses	94,665	91,674
Social security expense	60,957	59,319
Other	26,220	21,380
Total	891,123	885,457

## 29. Finance Income and Finance Costs

Components of finance income and finance costs for the fiscal years ended March 31, 2020 and 2021, are as follows:

		JPY (millions)	
		2020	2021
Finance income			
Interest income	1,994		1,037
Dividend income	5,148		4,162
Gain on sales of associates	135		3,365
Foreign exchange gains, net	—		758
Other	1,200		369
Total	8,477		9,691
		JPY (millions)	
		2020	2021
Finance costs			
Interest expenses	9,844		8,527
Foreign exchange losses, net	3,560		—
Other	2,060		2,086
Total	15,464		10,613

Interest income arises from financial assets measured at amortized cost. Dividend income arises from equity instruments designated as measured at fair value through other comprehensive income. In addition, interest expenses arise from financial liabilities measured at amortized cost and lease liabilities.

"Gain on sales of associates" in the fiscal year ended March 31, 2021, is mainly from the sale of shares of SINCERE Corporation.

## 30. Earnings Per Share

The calculation of basic earnings per share ("EPS") and diluted EPS has been based on the following profit attributable to ordinary shareholders of the parent company for the fiscal years ended March 31, 2020 and 2021:

		JPY (millions)	
		2020	2021
Net profit attributable to owners of the Parent		99,967	149,606
Net profit attributable to ordinary shareholders of the parent to calculate basic EPS		99,967	149,606
Net profit attributable to ordinary shareholders of the Parent after adjustment for the effects of dilutive potential ordinary shares		99,967	149,606
Weighted-average number of ordinary shares to calculate basic EPS (in thousands of shares)		259,644	268,504
Weighted-average number of ordinary shares (diluted) (in thousands of shares)		259,644	268,504
Basic EPS (JPY)		385.02	557.18
Diluted EPS (JPY)		385.01	557.18

Net Profit attributable to ordinary shareholders of the Parent after adjustment for the effects of dilutive potential ordinary shares includes the effect of share options issued by Japan Aviation Electronics Industry, Limited, a subsidiary of the Company.

## 31. Financial Instruments

### Capital management

The NEC Group focuses on the business operation for emphasizing capital efficiency, invests to growth sectors, and enhances capital base to create long-term corporate value of the NEC Group. The NEC Group manages net debt-equity ratio for enhancing capital base.

Total assets, total liabilities, and total equity are as follows:

### Condensed Consolidated Statement of Financial Position as of March 31, 2020 and 2021

	JPY (billions)		YoY Change
	2020	2021	2021/2020
Total Assets	3,123.3	3,668.6	545.3
Total liabilities	2,008.7	2,106.7	98.0
Total equity	1,114.5	1,561.8	447.3
Interest-bearing debt	675.4	702.9	27.4
Net interest-bearing debt	316.2	179.5	(136.7)
Equity attributable to owners of the parent	910.7	1,308.2	397.5
Ratio of equity attributable to owners of the parent	29.2%	35.7%	6.5
Debt equity ratio	0.74 times	0.54 times	(0.20)
Net debt-equity ratio	0.35 times	0.14 times	(0.21)

\* Net debt-equity ratio = (Interest-bearing debt – Cash and cash equivalents) / Equity attributable to owners of the parent

### Financial risk management

The NEC Group operates its business in various countries and jurisdictions, and as such, it has exposure to credit risk, liquidity risk, and market risk (mainly represented by interest rate risk and currency risk). The NEC Group conducts appropriate risk management activities to minimize the effect of these financial risks on its financial position and performance.

### Credit risk

Credit risk is a risk of financial loss to the NEC Group if a customer or a counterparty to a financial instrument fails to meet its obligations and arises principally from the NEC Group's receivables from customers and investments in debt securities. The NEC Group is monitoring the financial position and past due balances of customers in order to minimize the risk of default resulting from deterioration of customers' financial position. Further, if necessary, preventative measures are taken by holding collateral or through other means. Financial institutions with high credit capabilities are selected as counterparties while dealing in derivative transactions, deposit transactions, and the purchase of financial assets for short-term investments in order to reduce the counterparty risk.

The NEC Group guarantees its employees and its suppliers' borrowings from financial institutions. The total amounts of financial guarantee were 574 million JPY and 14 million JPY as of March 31, 2020 and 2021, respectively. The maximum exposure to credit risk, without taking into account of any collateral held at the end of the reporting period, is represented by the total amount of financial guarantee and carrying amount of the financial instruments which is exposed to credit risk in the consolidated statement of financial position.

### Credit risk exposure relating to trade and other receivables and contract assets

The trade and other receivables are mainly from Japanese customers. An allowance for expected credit losses for trade and other receivables and contract assets is measured at an amount equal to the lifetime expected credit losses. The assets are grouped by each asset with similar characteristics of credit risks and expected credit losses are calculated based on historical default rates, concerning the current conditions and future economic environment. Expected credit losses for credit-impaired financial assets are calculated by each asset.

The NEC Group determines whether credit risk of financial assets has increased significantly since initial recognition by considering reasonable and supportable information. This information includes past information, external ratings, past due information, as well as forward-looking information.



The NEC Group determines that credit risk has increased significantly since initial recognition when, for example, a borrower falls under any of the following conditions:

- The external rating of the borrower is deemed ineligible for investment.
- The delinquency period exceeds 30 days.

The NEC Group defines that a default has occurred when a borrower falls under any of the following conditions:

- It is judged that there is almost no possibility that the borrower pays obligations to the NEC Group without executing the security interest.
- The delinquency period exceeds 90 days.

The NEC Group determines that a financial asset has been credit impaired when any of the following situations is confirmed:

- Significant financial difficulty of the issuer or borrower.
- A breach of contract, such as a default or past due event.
- The lender(s) of the borrower, for economic or contractual reasons relating to the borrower's financial difficulty, having granted to the borrower a concession(s) that the lender(s) would not otherwise consider.
- It is becoming probable that the borrower will enter bankruptcy or other financial reorganization.
- The disappearance of an active market for that financial asset because of financial difficulties.

#### *Credit risk exposure relating to trade receivables*

The NEC Group's credit risk exposure relating to trade receivables as of March 31, 2020 and 2021, is as follows:

	JPY (millions)		
	Gross carrying amount of a financial asset	Allowance for expected credit losses	Carrying amount, net of allowance for expected credit losses
March 31, 2020	686,839	(7,343)	679,496
March 31, 2021	694,578	(5,792)	688,786

In determining whether the financial assets are credit-impaired, the NEC Group uses reasonable and substantiated information which is available without undue cost or effort. The NEC Group considers that the financial assets are not credit-impaired if the information provides counterevidence. Expected credit losses from other receivables, contract assets, other financial assets, and financial guarantee contracts are not significant and the table above does not include them.

The changes in allowance for expected credit losses on trade receivables for the fiscal years ended March 31, 2020 and 2021, are as follows:

	JPY (millions)	
	2020	2021
Beginning balance	8,366	7,343
Increase	1,144	2,282
Decrease (written off)	(978)	(1,105)
Decrease (reversal)	(660)	(2,813)
Others	(529)	85
Ending balance	7,343	5,792

#### *Liquidity risk*

Liquidity risk is the risk that the NEC Group encounters difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The NEC Group's approach of managing liquidity is to ensure that it has sufficient liquidity to meet its liabilities when they are due. The NEC Group periodically updates forecasts of its future cash flows aiming to maintain the level of its cash and cash equivalents and the unused balance of commitment line of credit at an amount in excess of expected cash outflows on financial liabilities required for conducting its business.

The following are the remaining contractual maturities of financial liabilities as of March 31, 2020 and 2021. The amounts below include contractual interest payments and exclude the impact of netting agreements.

*As of March 31, 2020*

	JPY (millions)							
	Carrying amount	Contractual cash flows	Within one year	Between one and two years	Between two and three years	Between three and four years	Between four and five years	More than five years
Non-derivative financial liabilities:								
Trade and other payables	460,881	460,881	460,881	—	—	—	—	—
Accruals	56,795	56,795	56,795	—	—	—	—	—
Short-term borrowings	96,976	99,474	99,474	—	—	—	—	—
Long-term borrowings	223,248	332,170	6,051	6,741	44,501	43,678	3,864	227,335
Bonds	199,596	202,242	55,631	555	55,438	30,283	25,199	35,136
Lease liabilities	155,599	162,261	49,777	38,093	29,729	17,464	12,348	14,850
Derivative financial liabilities:								
Forward exchange contracts	1,058	1,058	828	210	5	9	6	—
Total	1,194,153	1,314,881	729,437	45,599	129,673	91,434	41,417	277,321

*As of March 31, 2021*

	JPY (millions)							
	Carrying amount	Contractual cash flows	Within one year	Between one and two years	Between two and three years	Between three and four years	Between four and five years	More than five years
Non-derivative financial liabilities:								
Trade and other payables	467,638	467,638	467,638	—	—	—	—	—
Accruals	63,908	63,908	63,908	—	—	—	—	—
Short-term borrowings	40,969	41,504	41,504	—	—	—	—	—
Long-term borrowings	319,697	427,062	12,981	51,745	48,703	36,693	51,039	225,901
Bonds	179,583	182,652	697	55,580	40,411	25,313	25,220	35,431
Lease liabilities	162,607	169,924	52,226	39,809	22,790	17,315	10,863	26,921
Derivative financial liabilities:								
Forward exchange contracts	7,454	7,454	5,738	1,133	261	84	88	150
Total	1,241,856	1,360,142	644,692	148,267	112,165	79,405	87,210	288,403

It is not expected that the contractual cash flows included in the maturity analysis disclosed above could occur significantly earlier or at significantly different amounts.

However, certain long-term borrowings with an aggregate principal amount of 130,000 million JPY contain a covenant for early repayment, under which the NEC Group is able to make an early repayment of all (or part) of the principal during or after 2021, provided that certain conditions are met.

**Market risk***Interest rate risk*

Interest-bearing debts with floating interest rates, including long-term borrowings, are exposed to interest rate risk. The NEC Group may use interest rate swaps as hedges of the variability in cash flows attributable to interest rate risk.

The following table shows the floating-rate financial liabilities of the NEC Group as of March 31, 2020 and 2021. Interest-bearing debts with floating rates that are fixed rates in substance under interest rate swap contracts are excluded from the amounts.

	JPY (millions)	
	2020	2021
	Carrying amount	Carrying amount
Long-term borrowings (floating rates)	65,671	65,500

*Sensitivity analysis for financial instruments with floating rates*

An increase of 1% in interest rates on the financial instruments with floating rates at the end of the reporting period would have decreased profit before income taxes by the amounts shown below. The amounts are calculated by multiplying the balance of financial liabilities with the floating rate held by the NEC Group at the end of the reporting period (except for those with floating rates that are fixed rates in substance under interest rate swap contracts) by 1% and assuming that all other variables, in particular foreign current exchange rates, remain constant. The analysis applies the same assumptions in each fiscal year.

	JPY (millions)	
	2020	2021
Profit before income taxes	(657)	(655)

*Foreign currency risk*

The NEC Group operates its business globally and is exposed to the risk of fluctuation in foreign exchange rates. The NEC Group mitigates foreign currency risk exposures to an extent possible by offsetting trade receivables and payables denominated in the same foreign currencies and conducting hedge transactions mainly on the remaining net exposures and net forecast transaction exposures using forward exchange contracts.

The NEC Group's exposure to foreign currency risk as of March 31, 2020 and 2021, is as follows:

	(Thousands of U.S. dollars and euros)			
	2020		2021	
	U.S. dollars	Euros	U.S. dollars	Euros
Trade receivables	310,704	5,883	231,040	5,522
Trade payables	(290,909)	(9,025)	(302,572)	(8,567)
Forward exchange contracts	(337,754)	(22,349)	(380,655)	(10,665)
Net exposure	(317,959)	(25,491)	(452,187)	(13,710)

### *Sensitivity analysis for foreign exchange rates*

Strengthening of the JPY by 1% against the U.S. dollar and euro at the end of the reporting period would have increased or decreased profit before income taxes by the amounts shown below.

This analysis assumes that all other variables, such as interest rates, remain constant.

	JPY (millions)	
	2020	2021
	Profit before income taxes	Profit before income taxes
U.S. dollars		
(1% strengthening of the JPY)	346	501
Euros		
(1% strengthening of the JPY)	30	18

### *Equity price risk*

The NEC Group holds listed equity instruments of parties with which the NEC Group has a business relationship, and, therefore, is exposed to the risk of fluctuation in prices of equity instruments. The equity instruments are held for if the NEC Group determines that it will contribute to the increase of the mid- to long-term corporate value of the NEC Group after comprehensive consideration of its management strategy, the relationships with business partners and other circumstances.

### *Sensitivity analysis for fluctuation in equity prices*

An increase or decrease of 1% in equity prices based on the price risk of equity instruments at the end of the reporting period would have increased or decreased other components of equity (before tax) by the amounts shown below.

	JPY (millions)	
	2020	2021
Increase or decrease of 1% in equity prices	943	761

### **Fair value measurement**

#### *Fair value hierarchy*

Hierarchy and classification used for the fair value measurement for financial assets and liabilities measured at fair value are as follows:

Level 1: Quoted prices in active markets for identical assets or liabilities

Level 2: Inputs other than quoted prices classified into Level 1 that are observable for the financial asset or liability, either directly or indirectly

Level 3: Unobservable inputs that are not based on observable market data

The NEC Group recognizes transfers between levels of the fair value hierarchy when a triggering event of the change has occurred.

#### *Basis of the fair value measurement for financial instruments*

Cash and cash equivalents, trade and other receivables, trade and other payables, and accruals: The fair value is determined as equal or close to the carrying amount since they are to be settled in a short term.

The fair value of loans is measured by discounting estimated future cash flows to the present value based on an interest rate that takes into account the remaining period to the maturity date and credit risk.

Of equity instruments designated as measured at fair value through other comprehensive income and financial assets measured at fair value through profit or loss, the fair value of listed equity instruments is determined using a quoted market price at an exchange. The fair value of equity securities with no active market is measured mainly by using the comparable company valuation method or other appropriate valuation methods. Price book-value ratio (PBR) of a comparable company is used as a significant unobservable input in the fair value measurement of the equity securities with no active market. The fair value increases (decreases) as the PBR of a comparable company rises (declines).

For derivative assets and liabilities, the fair value of forward exchange contracts is calculated based on the quoted forward exchange rates at the end of the fiscal year, while the fair value of interest rate swaps is calculated as the present value of the estimated future cash flows based on the interest rate at the end of the reporting period.

The fair values of short-term borrowings and long-term borrowings (current portion) are determined as the carrying amount, as the carrying amount is a reasonable estimate of fair value due to the relatively short period of maturity of these instruments. The fair value of long-term borrowings (excluding the current portion) is calculated as the present value of the estimated future cash flows, based on the expected interest rate at which a similar new borrowing was made.

The fair value of bonds is determined based on the quoted market price in a non-active market.

The carrying amounts and fair values of financial assets and liabilities as of March 31, 2020 and 2021, are as follows:

	JPY (millions)			
	2020		2021	
	Carrying amount	Fair value	Carrying amount	Fair value
Financial assets measured at amortized cost:				
Cash and cash equivalents	359,252	359,252	523,345	523,345
Trade and other receivables	737,484	737,484	740,448	740,448
Others	45,576	45,576	47,565	47,565
Financial liabilities measured at amortized cost:				
Trade and other payables	460,881	460,881	467,638	467,638
Short-term borrowings	96,976	96,976	40,969	40,969
Current portion of long-term borrowings	3,029	3,029	10,541	10,541
Bonds	199,596	200,425	179,583	180,475
Long-term borrowings	220,219	220,879	309,156	309,536
Accruals	56,795	56,795	63,908	63,908
Others	12,412	12,412	11,543	11,543

Regarding the fair value hierarchy of assets and liabilities (except for those whose fair value is determined as equal or close to the carrying amount) presented in the table above, bonds are categorized as Level 2 and long-term borrowings are categorized as Level 3.

Additionally, accruals that are categorized as financial instruments do not include accruals for employee benefit and accruals by statutory requirements.

Financial assets and liabilities measured at fair value on a recurring basis by fair value category as of March 31, 2020 and 2021, are as follows:

As of March 31, 2020	JPY (millions)			
	Level 1	Level 2	Level 3	Total
Financial assets measured at fair value through profit or loss	–	1,578	10,531	12,109
Equity instruments designated as measured at fair value through other comprehensive income	94,273	–	72,952	167,225
Financial liabilities measured at fair value through profit or loss	–	1,058	–	1,058
As of March 31, 2021	JPY (millions)			
	Level 1	Level 2	Level 3	Total
Financial assets measured at fair value through profit or loss	–	3,295	12,855	16,150
Equity instruments designated as measured at fair value through other comprehensive income	76,159	–	80,126	156,285
Financial liabilities measured at fair value through profit or loss	–	7,454	–	7,454

There were no significant financial assets or liabilities that were transferred between levels during the fiscal years ended March 31, 2020 and 2021.

#### *Level 3 fair value*

Financial assets classified into Level 3 mainly consist of unquoted equity instruments. The fair value of significant unquoted equity instruments is measured by using comparable company valuation multiples and other appropriate valuation techniques. For the financial assets classified into Level 3, changes of unobservable inputs to reasonably possible alternative assumptions are not expected to cause significant changes in the fair value of those financial assets. Further, fair value measurements of financial assets and liabilities classified into Level 3 are reviewed and approved by the personnel responsible in the accounting department based on relating internal regulations. The significant changes in Level 3 assets measured at fair value on a recurring basis for the fiscal year ended March 31, 2020 are mainly due to purchase of equity instruments measured at fair value through profit or loss. There are no significant changes during the fiscal year ended March 31, 2021.

#### *Equity instruments designated as financial assets measured at fair value through other comprehensive income*

The NEC Group designates long-term stock holdings for the purpose of maintaining and strengthening relationship with its business partners and expanding its revenue base as equity instruments measured at fair value through other comprehensive income. The NEC Group, in principle, makes an irrevocable election to present in other comprehensive income subsequent changes in the fair value of an investment in equity instruments, except those in the form of venture capital investment. The fair value and dividend income of equity instruments designated as measured at fair value through other comprehensive income and recognized in other financial assets are 167,225 million JPY and 4,426 million JPY, respectively, for the fiscal year ended March 31, 2020, and 156,285 million JPY and 3,602 million JPY, respectively, for the fiscal year ended March 31, 2021. The NEC Group attempts to review the strategic stockholding by evaluating whether the purpose of holdings is appropriate, benefits and risks from holdings are balanced with capital costs of holdings, and existence of future risk when selling, etc., from both of quantitative and qualitative aspects. When the stockholdings are deemed unnecessary, they will be sold promptly. The fair value at the time of derecognition and the cumulative gains or losses which were recognized as other comprehensive income are 12,279 million JPY and 5,455 million JPY, respectively, for the fiscal year ended March 31, 2020, and 97,107 million JPY and 71,210 million JPY, respectively, for the fiscal year ended March 31, 2021.

Equity instruments designated as measured at fair value through other comprehensive income classified as Level 1 in the fair value hierarchy as of March 31, 2020 and 2021, include the following:

	JPY (millions)	
	2020	2021
Sumitomo Electric Industries, Ltd.	7,869	11,464
TBS HOLDINGS, INC.	3,623	5,233
DAIKIN INDUSTRIES, LTD.	3,007	5,096
Sumitomo Mitsui Trust Holdings, Inc.	4,088	5,050
MEIDENSHA CORPORATION	2,832	4,203
MS&AD Insurance Group Holdings, Inc.	3,325	3,572
Sumitomo Forestry Co., Ltd.	1,988	3,425
Sumitomo Realty & Development Co., Ltd.	2,040	3,024
Seven Bank, Ltd.	2,790	2,530

Equity instruments designated as measured at fair value through other comprehensive income classified as Level 3 in the fair value hierarchy as of March 31, 2020 and 2021, include the following:

	JPY (millions)	
	2020	2021
JECC Corporation	36,788	37,110
Dalian Hi-Think Computer Technology Corp.	11,211	16,462
BostonGene Corporation	5,986	5,690

### **Hedge accounting**

There were no significant transactions to which hedge accounting was applied.

### **Other financial assets and other financial liabilities**

A breakdown of other financial assets and other financial liabilities as of March 31, 2020 and 2021, is as follows:

	JPY (millions)	
	2020	2021
Financial assets measured at amortized cost:		
Deposits	496	596
Others	45,080	46,969
Financial assets measured at fair value through other comprehensive income:		
Equity instruments	167,225	156,285
Financial assets measured at fair value through profit or loss:		
Equity instruments	10,531	12,855
Others	1,578	3,295
Total	224,910	220,000
Other financial assets-current	5,584	9,573
Other financial assets-non-current	219,326	210,427
Total	224,910	220,000

Financial liabilities measured at amortized cost:

Deposits received	5,636	6,077
Long-term accounts payable	39,793	29,855
Others	10,910	11,258

Financial liabilities measured at fair value through profit or loss:

Others	1,058	7,454
Total	57,397	54,644

Other financial liabilities-current	14,995	19,670
Other financial liabilities-non-current	42,402	34,974
Total	57,397	54,644



## 32. Leases

### *The nature of the leasing activities*

The NEC Group, as a lessee, leases mainly buildings and land ("property") for its office space and vehicles for its administrative and sales functions. Certain of these property leases include options to extend the lease term after the end of the lease period exercisable by the NEC Group to obtain operational flexibility. There are no significant restrictions or covenants, such as those restricting additional debts and further leasing, imposed by leases. The vast majority of the building lease contracts, especially for those entered into for the use in the domestic businesses, contain extension options exercisable at the discretion of the NEC Group, and only lease payments for the duration of the lease term that is a period covered by the options which the NEC Group is reasonably certain to exercise are included in measuring the lease liability.

Expenses, and cash outflows related to lease arrangements for the fiscal year ended March 31, 2020 and 2021, are as follows:

	JPY (millions)	
	2020	2021
Depreciation expense for right-of-use assets by the class of underlying asset		
Property	50,366	52,211
Machinery and equipment	1,076	1,346
Tools, furniture and fixtures	2,475	2,784
Total	53,917	56,341
Interest expense on lease liabilities	2,375	2,316
Expense relating to short-term leases	4,578	4,446
Expense relating to leases of low-value assets	4,934	5,700
Total cash outflow for leases	65,339	69,970

The carrying amount of right-of-use assets by class of underlying asset as of March 31, 2020 and 2021, are as follows:

	JPY (millions)	
	2020	2021
Property	141,092	133,758
Machinery and equipment	1,950	1,369
Tools, furniture and fixtures	7,640	7,460
Total	150,682	142,587

Additions to right-of-use assets amounted to 31,000 million JPY and 42,074 million JPY for the fiscal year ended March 31, 2020 and 2021 respectively.

The future cash outflows to which the NEC Group is potentially exposed that are not reflected in the measurement of lease liabilities, arising from leases not yet commenced to which the NEC Group is committed, as of March 31, 2020 and 2021, are 7,712 million JPY and 8,130 million JPY, respectively.

Maturity analysis of lease liabilities is disclosed in Note 31, "Financial Instruments".

### 33. Related Parties

In the ordinary course of business, the NEC Group purchases from and sells to its related parties materials, supplies, and services. Such related parties include associates and joint ventures accounted for using the equity method.

#### **Transactions with related parties**

Other than those purchase and sales transaction entered into in the ordinary course of business that are summarized in the table below, there were no significant transactions between the NEC Group and its related parties for the fiscal years ended March 31, 2020 and 2021.

Purchases from and sales to related parties for the fiscal years ended March 31, 2020 and 2021 are as follows:

	JPY (millions)	
	2020	2021
Purchases	147,255	132,094
Sales	150,591	149,046

Balances of trade and other receivables due from related parties and trade and other payables due to related parties as of March 31, 2020 and 2021, are as follows:

	JPY (millions)	
	2020	2021
Trade and other receivables	25,270	29,758
Trade and other payables	39,545	51,503

#### **Key management personnel compensation**

Key management personnel are defined as the Company's board of directors and members of the audit and supervisory board. The compensation for the key management personnel for the fiscal years ended March 31, 2020 and 2021, is as follows:

	JPY (millions)	
	2020	2021
Basic compensation	402	400
Bonuses	217	184
Stock compensation	375	167
Total	994	751

## 34. Commitments

The amounts of contractual commitments for the purchases of property, plant and equipment as of March 31, 2020 and 2021, are 1,856 million JPY and 1,690 million JPY, respectively.

The amounts of contractual commitments for the purchases of intangible assets as of March 31, 2020 and 2021, are 552 million JPY and 1,308 million JPY, respectively.

## 35. Contingencies

The Company and certain of its subsidiaries are subject to legal proceedings, including civil litigations related to trade, tax, products, or intellectual properties, and governmental investigations. The Company has been dealing with the various litigations and investigations. Depending upon the outcome of these proceedings, the Company and certain of its subsidiaries may be subject to fines, and accordingly, the Company has accrued for certain probable and reasonable estimated amounts for the fines as it has a present obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

There are a number of legal actions against the Company and certain subsidiaries. Management is of the opinion that damages, if any, resulting from these actions will not have a material effect on the Company's consolidated financial statements.

It is difficult to predict the outcome of these actions and proceedings, given that certain of the investigations and legal proceedings are still at an early stage and present novel legal theories, involving a large number of parties or taking place in jurisdictions outside of Japan where the laws are complex or unclear. Accordingly, the Company is unable to estimate the losses or range of losses for the actions and proceedings where there is only a reasonable possibility that a loss exceeding the amounts already recognized may have been incurred.

## Subsequent Events

There are no significant subsequent events.



## Independent Auditor's Report

To the Board of Directors of NEC Corporation (Nippon Denki Kabushiki Kaisha):

### Opinion

We have audited the accompanying consolidated financial statements of NEC Corporation (“the Company”) and its consolidated subsidiaries (collectively referred to as “the Group”), which comprise the consolidated statements of financial position as of March 31, 2021, and the consolidated statements of profit or loss, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as of March 31, 2021, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards prescribed in Article 93 of “the Regulation on Terminology, Forms, and Preparation Methods of Consolidated Financial Statements” (hereinafter referred to as “IFRS”).

### Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Japan, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Appropriateness of the Company's determination on the recoverability of deferred tax assets of the domestic consolidated tax-return group	
The key audit matter	How the matter was addressed in our audit
<p>In the consolidated statement of financial position of NEC Corporation and subsidiaries (collectively referred to as the “Group”) for the current fiscal year, gross deferred tax assets of ¥133,881 million (before being offset by deferred tax liabilities), representing approximately 3.6% of total assets, were recognized. As described in Note 13, “Income Taxes” to the consolidated financial statements, unrecognized deferred tax assets amounted to ¥183,430 million.</p> <p>A majority of those deferred tax assets were recognized by NEC Corporation (the “Company”) and certain domestic subsidiaries that file a consolidated tax return (hereinafter, referred to collectively as the “domestic consolidated tax-return group”).</p>	<p>The primary procedures we performed to assess whether the Company's estimated future taxable income as the basis for determining the recoverability of deferred tax assets of the domestic consolidated tax-return group was reasonable included the following:</p> <p><b>(1) Internal control testing</b></p> <ul style="list-style-type: none"> <li>We tested the design and operating effectiveness of certain of the Group's internal controls relevant to the process of estimating future taxable income. In this assessment, we focused our testing on the sufficiency of management reviews including its evaluation of alternative assumptions with respect to key assumptions embedded within the estimated future taxable income</li> </ul>

<p>As described in Note 3, “Significant accounting policies,” under “Income Taxes” to the consolidated financial statements, deferred tax assets are recognized for the carryforward of unused tax losses and deductible temporary differences to the extent that it is probable that future taxable profit will be available against which they can be utilized. The amount of deferred tax assets is reduced to the extent that it is no longer probable that future taxable income would be sufficient to allow the benefit of part or all of the deferred tax assets to be utilized.</p> <p>The recoverability of those deferred tax assets was determined based on the estimated future taxable income to be generated by the domestic consolidated tax-return group. The underlying future earnings projections were based on management’s estimates that are highly uncertain due to significant management judgments on certain assumptions related to external factors, such as its future profitability considering demand forecasts for the domestic markets that reflected, among others, growing investments in IT infrastructures including those for DX (digital transformation), and the potential effect of COVID-19. In addition, the future taxable income to be generated was affected by the assumptions related to the timing of the reversal of temporary differences, and those assumptions also involved significant management judgment.</p> <p>We, therefore, determined that our assessment of the appropriateness of the Company’s determination on the recoverability of the deferred tax assets of the domestic consolidated tax-return group was one of the most significant in our audit of the consolidated financial statements for the current fiscal year, and accordingly, a key audit matter.</p>	<p><b>(2) Assessment of the reasonableness of the estimated future taxable income</b></p> <p>In order to assess the reasonableness of key assumptions related to the future earnings projections and the timing of the reversal of temporary differences which formed the basis for estimating the future taxable income, we:</p> <ul style="list-style-type: none"> <li>● evaluated the consistency of the future earnings projections with management’s policy in the Mid-term Management Plan and the most recent budget approved by management, and assessed whether they were reasonable in light of the historical operating profits and taxable income, including those for the current fiscal year;</li> <li>● inquired of management about the future profitability considering market demand forecasts and the potential effect of COVID-19, which were significant assumptions used in the future earnings projections by management, and assessed the reasonableness of the Company’s assumptions by comparing them with the relevant statistical data provided by outside sources and market forecast reports published by external organizations; and</li> <li>● evaluated the consistency of key assumptions related to the future earnings projections and the timing of the reversal of temporary differences, with other relevant information appearing in the minutes of the board of directors’ meetings and related materials and documents, and assumptions used for other accounting estimates.</li> </ul>
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## Responsibilities of Management and Corporate Auditors and the Audit and Supervisory board for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group’s ability to continue as a going concern, disclosing, as applicable, matters related to going concern in accordance with IFRS and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Corporate auditors and the Audit and Supervisory board are responsible for overseeing the directors’ performance of their duties with regard to the design, implementation and maintenance of the Group’s financial reporting process.

## Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in Japan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of our audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, while the objective of the audit is not to express an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate whether the presentation and disclosures in the consolidated financial statements are in accordance with IFRS, the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with corporate auditors and the Audit and Supervisory board regarding, among other matters, the planned scope and timing of the audit, significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide corporate auditors and the Audit and Supervisory board with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with corporate auditors and the Audit and Supervisory board, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



**Interest required to be disclosed by the Certified Public Accountants Act of Japan**

Our firm and its designated engagement partners do not have any interest in the Company and its subsidiaries which are required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.

Tetsuzo Hamajima  
Designated Engagement Partner  
Certified Public Accountant

Takashi Kondo  
Designated Engagement Partner  
Certified Public Accountant

Yoshiaki Hasegawa  
Designated Engagement Partner  
Certified Public Accountant

KPMG AZSA LLC  
Tokyo Office, Japan  
June 22, 2021

**Notes to the Reader of Independent Auditor's Report:**

This is a copy of the Independent Auditor's Report and the original copies are kept separately by the Company and KPMG AZSA LLC.

## NEC Corporation

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