






At a Glance

NEC Corporation and Consolidated Subsidiaries
Net sales, operating income (loss), and composition of sales are financial results for the fiscal year ended March 31, 2016 (Japanese GAAP).

<div>Public Business</div> <div></div> <div><div>Net sales</div><div>766.8 billion yen</div><div>Operating income</div><div>57.5 billion yen</div><div>Main customers</div><div>Government, public, healthcare, finance and media</div></div> <div><div>Composition of sales</div><div>27%</div></div> <div><div>Focus businesses</div><div><ul style="list-style-type: none">Infrastructure preparation towards the year 2020Cyber security</div></div> <div><div>Major Products and Services</div><div><ul style="list-style-type: none">Systems Integration (Systems Implementation, Consulting), Maintenance and Support, Outsourcing/Cloud Services, System Equipment</div><div>Examples of Solutions by Business Sector/Industry<ul style="list-style-type: none">Government: Social Security and Tax, Fingerprint Identification, Air Traffic Control, Satellite Communications/Earth Observation, Outdoor Communication</div></div> <div><div>Major Consolidated Subsidiaries</div><div><ul style="list-style-type: none">NEC Facilities, Ltd.NEC Engineering, Ltd.NEC Network and Sensor Systems, Ltd.NEC Space Technologies, Ltd.Nippon Avionics Co., Ltd.</div></div>	<div>Enterprise Business</div> <div></div> <div><div>Net sales</div><div>300.7 billion yen</div><div>Operating income</div><div>22.2 billion yen</div><div>Main customers</div><div>Manufacturing, retail and services</div></div> <div><div>Composition of sales</div><div>11%</div></div> <div><div>Focus businesses</div><div><ul style="list-style-type: none">IT services business for retailManufacturing Co-Creation Program</div></div> <div><div>Major Products and Services</div><div><ul style="list-style-type: none">Systems Integration (Systems Implementation, Consulting), Maintenance and Support, Outsourcing/Cloud Services</div><div>Examples of Solutions by Business Sector/Industry<ul style="list-style-type: none">Manufacturing: Global SCM, Product Lifecycle Management, Production Management, Sales ManagementRetail and Services: Retail Systems for Stores and Head Offices, Logistics Management</div></div> <div><div>Major Consolidated Subsidiaries</div><div><ul style="list-style-type: none">ABeam Consulting Ltd.</div></div>	<div>Telecom Carrier Business</div> <div></div> <div><div>Net sales</div><div>698.9 billion yen</div><div>Operating income</div><div>45.6 billion yen</div><div>Main customers</div><div>Telecom carriers</div></div> <div><div>Composition of sales</div><div>25%</div></div> <div><div>Focus businesses</div><div><ul style="list-style-type: none">Business expansion based on TOMS*1, SDN *2/NFV*3Enhancing development to maintain competitiveness for 5G</div><div><div>*1 TOMS: Telecom Operations and Management Solutions</div><div>*2 SDN: Software-Defined Networking</div><div>*3 NFV: Network Functions Virtualization</div></div></div> <div><div>Major Products and Services</div><div><ul style="list-style-type: none">Network Infrastructure<ul style="list-style-type: none">Core Network, Mobile Phone Base Stations, Submarine Systems (Submarine Cable Systems, Ocean Observation Systems), Optical Transmission Systems, Routers/Switches, Mobile Backhaul ("PASOLINK")Services & Management<ul style="list-style-type: none">Telecom Operations and Management Solutions (TOMS), Services/Solutions</div><div>Major Consolidated Subsidiaries<ul style="list-style-type: none">NEC Network Products, Ltd.NEC Communication Systems, Ltd.OCC CorporationNEC Networks & System Integration CorporationNetcracker Technology Corporation</div></div>	<div>System Platform Business</div> <div></div> <div><div>Net sales</div><div>728.5 billion yen</div><div>Operating income</div><div>37.5 billion yen</div></div> <div><div>Composition of sales</div><div>26%</div></div> <div><div>Focus businesses</div><div><ul style="list-style-type: none">Maximizing the profit of existing businessesEstablishing an IoT*4 platform focused on safety and retailStrengthening key business areas</div><div>*4 IoT: Internet of Things</div></div> <div><div>Major Products and Services</div><div><ul style="list-style-type: none">Hardware<ul style="list-style-type: none">Servers, Mainframes, Supercomputers, Storage, Business PCs, Tablet Devices, POS, ATMs, Control Equipment, Wireless LAN Routers, Displays, ProjectorsSoftware<ul style="list-style-type: none">Integrated Operation Management, Application Servers, Security and Database SoftwareEnterprise Network Solutions<ul style="list-style-type: none">IP Telephony Systems, WAN/Wireless Access Equipment, LAN ProductsServices<ul style="list-style-type: none">Data Center Infrastructure, Maintenance and Support</div><div>Major Consolidated Subsidiaries<ul style="list-style-type: none">NEC Platforms, Ltd.NEC Fielding, Ltd.NEC Display Solutions, Ltd.NEC Embedded Products, Ltd.</div></div>	<div>Others</div> <div></div> <div><div>Net sales</div><div>326.2 billion yen</div><div>Operating loss</div><div>-8.9 billion yen</div></div> <div><div>Composition of sales</div><div>11%</div></div> <div><div>Focus businesses</div><div><ul style="list-style-type: none">International safety business</div></div> <div><div>Major Products and Services</div><div><ul style="list-style-type: none">Safety<ul style="list-style-type: none">Biometric Solutions (such as Face Recognition, Fingerprint Identification), SurveillanceSmart EnergyLighting Equipment</div><div>Major Consolidated Subsidiaries<ul style="list-style-type: none">NEC Energy Devices, Ltd.NEC Energy Solutions, Inc.NEC Lighting, Ltd.NEC Nexsolutions, Ltd.NEC Management Partner, Ltd.</div></div>
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